

VICEGERENT SNARKS—Continued.

- BRITISH COLUMBIA—(Coast District)—W. H. Crowe (29083), Sales Manager Federal Lbr. Co., Vancouver, B. C.
- CALIFORNIA—(San Francisco Bay District)—Theodore Lerch (25466), Sales Manager Alblon Lbr. Co., San Francisco, Calif.
- CALIFORNIA—(San Diego District)—H. G. Larrick (28014), Sales Manager Benson Lbr. Co., San Diego, Calif.
- CALIFORNIA—(Sacramento Valley District)—Earl White (28469), The California Door Co., Folsom, Calif.
- CALIFORNIA—(San Joaquin Valley District)—C. D. LeMaster (29727), San Joaquin Mill Owners' Assn., Fresno, Calif.
- CALIFORNIA—(Los Angeles District)—R. A. Forsyth (7453), Manager Safe Deposit Dept., Los Angeles Tr. & Savings Bank, Los Angeles, Calif.
- CALIFORNIA—(Northern District)—H. W. Cole (27218), Manager The Little River Redwood Co., Eureka, Calif.
- COLORADO—John H. Cunningham (23859), Secy. Cunningham Lbr. & Supply Co., Loveland, Calif.
- ENGLAND—(Southern District)—Edwin Haynes, Timber Trades Journal, 8-11 Paternoster Row, London, E. C. England.
- FLORIDA—John J. Earle (8539), Laudeck Lbr. Co., Tampa, Fla.
- GEORGIA—(Northern Georgia District)—H. J. West (30316), West Lbr. Co., Atlanta, Ga.
- IDaho—E. B. Sherman (27416), C. R. Shaw Wholesale Co., Boise, Idaho.
- ILLINOIS—(Northern District)—F. M. Baker (25176), Hardwood Lumber Mills Co., Chicago.
- ILLINOIS—Geo. W. Angel (28318), Southern Iowa-Western Illinois, Vice-president Hamilton Lbr. & Mill Co., Hamilton, Ill.
- ILLINOIS—(Southern District)—P. T. Langan (2400), P. T. Langan Lbr. Co., Cairo, Ill.
- IOWA—(Northwestern District)—W. C. Butler (22792), Roach & Musser Sash & Door Co., Sioux City, Ia.
- IOWA—(Southern District)—Robert K. Eaton (12115), Missouri Lumber and Land Exchange Co., Des Moines, Ia.
- KENTUCKY—(Southwestern District)—W. K. Hall (14314), W. K. Hall Lbr. Co., Fulton, Ky.
- LOUISIANA—H. D. Foote (13790), Sales Manager Enterprise Lbr. Co., Alexandria, La.
- LOUISIANA—(Northern District)—Felix A. Terzin (21950), General Sales Manager Parlor City Lbr. Co., Monroe, La.
- LOUISIANA—(Southeastern District)—Robt. A. McLaughlan (27947), Associate Editor New Orleans Lumber Trade Journal, New Orleans, La.
- LOUISIANA—(Central Eastern District)—W. H. Nalty (26323), Hammond Lbr. Co., Hammond, La.
- LOUISIANA—(Southwestern District)—B. R. Moses (16913), Secretary-Treasurer Anaco Lbr. Co., Lake Charles, La.
- MARYLAND—(Eastern District)—Geo. R. Johnson (27795), Geo. R. Johnson, Wholesale Lumber, Knickerbocker Bldg., Baltimore, Md.
- MICHIGAN—(Detroit District)—F. E. Holland (24373), Manager Detroit Sales Office W. R. Pickering Lbr. Co., 607 Lincoln Bldg., Detroit, Mich.
- MICHIGAN—(State of Michigan, except Detroit)—F. A. McCaul (24342), Secretary Michigan Retail Lbr. Dealers' Assn., Grand Rapids, Mich.
- MISSISSIPPI—(Northern District)—H. C. Bell (21577), Corinth, Miss., Box 584.
- MISSISSIPPI—(Hattiesburg District)—E. T. Batten (27714), Secretary-Treasurer Mississippi Pine Assn., Hattiesburg, Miss.
- MISSISSIPPI—(Meridian District)—Samuel J. Allsbrook (30697), Southern Representative of Union Wholesale Lbr. Co., Meridian, Miss.
- MISSOURI—(Eastern District)—W. G. Funck (18048), H. J. Shields & Co., Arendo Bldg., St. Louis, Mo.
- MONTANA—(Eastern District)—H. M. Yaw (23724), Strum & Yaw, Great Falls, Mont.
- MONTANA—(Butte District)—A. R. Graham (24660), 626 West Aluminum St., Butte, Mont.
- NEBRASKA—Morton F. Engelman (28266), M. F. Engelman & Co., Omaha, Neb.
- NEVADA—C. C. Bridgman (12128), Agent, Verdi Lumber Co., Reno, Nev.
- NEW YORK—Fred J. Rumber (29200), F. Eckenroth & Son, 186 Lewis St., New York, N. Y.
- NORTH DAKOTA—Harry T. Alsop (4238), Interior Lumber Co., Fargo, N. D.
- OHIO—(Cincinnati District)—Harry A. Hollowell (3661), Hollowell & Co., Cincinnati, O.
- OHIO—(Springfield District)—Homer Ballinger (30756), Clark County Lbr. Co., Springfield, O.
- ONTARIO—(Western District)—Horace W. Robinson (21155), Pigeon River Lumber Co., Ft. William, Ontario.
- OREGON—(Western District)—J. R. Bertholf (2758), Hart-Wood Lumber Co., Portland, Ore.
- PANAMA—William T. McCormick (29329), Mgr., Robert Wilcox, Ancon Canal Zone, R. P.
- PHILIPPINE I.—W. G. Scrim (2682), Kolambugan Lumber Co., Manila, P. I.
- SASKATCHEWAN—(Northern District)—George Sillers (21890), Twelfth St., Saskatoon, Sask., Canada.
- SASKATCHEWAN—(Southern District)—W. W. Wilson (28520), The Butley Lumber Co., Regina, Sask., Canada.
- SCOTLAND—Col. James Lightbody, DSO (12798), F. A. Lightbody & Co., 8 Gordon St., Glasgow, Scotland.
- TENNESSEE—(Eastern District)—W. H. Murray (28886), W. H. Murray & Co., Johnson City, Tenn.
- TENNESSEE—(Western District)—L. E. Glass (26911), Tri-State Lumber Co., Memphis, Tenn.
- TEXAS—(Central District)—R. C. Varner (13426), Varner Lumber & Shingle Co., Dallas, Tex.
- TEXAS—(Western District)—Robert A. Whitlock (21391), El Paso Lumber Co., El Paso, Tex.
- UTAH—William Service (11883), Morrison Merrill Lumber Co., Salt Lake City, Utah.
- WASHINGTON—(Western District)—J. S. Williams (30421), Secretary, Shingle Branch, West Coast Lumbermen's Association, Henry Building, Seattle, Wash.
- WEST VIRGINIA—W. D. Kaufman (14438), Special Agt. Purchasing Dept., B. & O. Ry., Elkins, West Va.
- WISCONSIN—D. S. Montgomery (30285), Secretary, Wisconsin Retail Lumber Dealers' Association, 632 M. & M. Bank Bldg., Milwaukee, Wisc.

Coming Concatenations

Chicago, Ill.	Aug. 19	F. M. Baker, Vicegerent
San Francisco, Calif.	Aug. 21	Theo. Lerch, Vicegerent
Corinth, Miss.	Aug. 28	H. C. Bell, Vicegerent
Meridian, Miss.	Sept. 3	S. J. Allsbrook, Vicegerent
St. Louis, Mo.	Sept. 9	W. G. Funck, Vicegerent
Atlanta, Ga.	Oct. 13	H. J. West, Vicegerent
Fresno, Calif.		C. D. LeMaster, Vicegerent
Elkins, W. Va.		W. D. Kaufman, Vicegerent
Grand Rapids, Mich.		F. A. McCaul, Vicegerent
Petosky, Mich.		F. A. McCaul, Vicegerent
Lake Charles, La.		B. R. Moses, Vicegerent
Marion, Ohio		Homer Ballinger, Vicegerent

(Dates left blank will be announced later.)

CO-OPERATION-THE KEY TO SUCCESS

The BULLETIN

Vol. XXVIX

ST. LOUIS, MO. OCTOBER, 1920

No. 246



L. M. TULLY (21549)
Snark of the Universe St. Louis, Mo.

A BI-MONTHLY JOURNAL
DEVOTED TO HOO-HOO

LONG LIFE

REMEMBER YOUR FAILURE

To pay dues before OCTOBER 9TH, 1920, cancelled YOUR Death Benefit Policy. You can renew it by paying now. Your Death Benefit will become effective sixty days after date of receipt of dues at our office.

There is no time like the present, so SEND CHECK TODAY and keep your POLICY in force and YOURSELF in good standing.

EIGHTEEN members of HOO-HOO died in the last year who "forgot" to pay their dues, and their families were the losers. Pay YOUR DUES NOW and PROTECT YOUR FAMILY.

We say, and we say without fear of contradiction, that the Order of Hoo-Hoo has made an unprecedented record, unapproached by any other fraternal order on earth, and YOUR support helps to strengthen and maintain it.

MAIL YOUR CHECK NOW

Remember, by keeping in good standing YOURSELF you enable the Order to perform its work, and YOU assist in extending a real helping hand to others.

DO IT NOW—The annual dues are \$5.00 per year.

Make your remittance payable to

1174 Arcade Bldg., St. Louis, Mo.

H. R. ISHERWOOD,
Secretary-Treasurer.

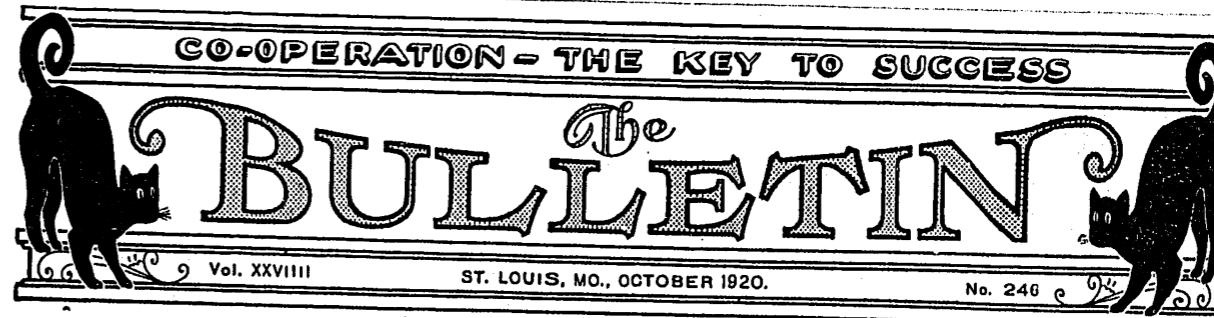
MORE POWER

The advance in dues of \$1.35, or less than one-third of a cent per day, has met with the approval of our members at large.

This is indicated by the increase in the number of members paying 1921 dues to date, in comparison to the number paying 1920 dues up to the same date one year ago.

The success of Hoo-Hoo is assured with the increase in funds, which will enable us to put into effect the new features adopted at the recent annual.

If you have not REMITTED do so NOW and YOU will not REGRET it, but you will have reason to feel proud of your membership in Hoo-Hoo.



Published Bi-Monthly by the Concatenated Order of Hoo-Hoo, at St. Louis, Missouri.

H. R. ISHERWOOD (29516), Editor.

TERMS TO MEMBERS.

One Year..... 66 Cents | Single Copies..... 11 Cents

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THE BULLETIN is the official medium of the Concatenated Order of Hoo-Hoo.

Address all communications for THE BULLETIN to
H. R. ISHERWOOD, Secretary-Treasurer,
1174 Arcade Building
St. Louis, Mo.

Assist the Secretary-Treasurer to help you fulfill your obligations—
By advising of vacancy you may know of or have in your organization that a brother Hoo-Hoo can fill.
WRITE OR WIRE NOW.

HOO-HOO TODAY

Hoo-Hoo, fully recovered from its adversities, and with greater strength because of its trial by fire, begins its thirtieth year in full vigor and with every promise of splendid achievement.

In many ways the 29th Annual was notable. It witnessed one of the greatest Concatenations in the annals of the Order—one that is appropriately named for a man who has had great part in the renaissance of Hoo-Hoo.

It adopted a platform that is forward-looking and progressive and gives to those responsible for the work of the New Year every opportunity to carry their plans to fruition.

These are practical things—adoption of progressive policies and their practical working out are essentials in the growth of a business and are likewise essential to the development of a fraternal organization.

But at this meeting there were in evidence new conceptions of the spirit of Hoo-Hoo. A broader fraternalism embracing service to the members of the order and to humanity. There was a linking up of fellowship and business that, to many, gave new interpretation to our motto: "Health, Happiness and Long Life."

In plainer words, a broader conception is being given to the straight-forward answer to the question: "What does Hoo-Hoo mean to me?" and to its companion question, "What does Hoo-Hoo mean to Lumberdom?"

Hoo-Hoo is more than a fraternal order, with occasional meetings at which its members "have a good time!" Hoo-Hoo is a living, moving, inspiring force! A force for good! A force for fellowship! A force for welding all lumberdom into a compact, humanitarian body for SERVICE to God, Family and Country!

THE HOUSE OF ANCIENTS

The esteemed and distinguished company that embraces the past leaders of Hoo-Hoo made its usual valued and important contribution to the life of the annual.

A loving greeting went to them as they appeared and gratitude to a kindly Providence that spared them was voiced.

A clever lumber advertisement in a St. Louis journal said, during Concatenation:

"The Snark of the Universe is the highest officer in Hoo-Hoo. To prevent him from having any further political ambitions he is, at the expiration of his term of office, embalmed and deposited in the House of Ancients. It is a pity some of our candidates for office were not Snarks."

Now, here's the list: Johnson, Gladding, Stillwell, Ramsey, Bonner, Walker, Hadley, Miller, Boggess, Trower, Kirby, Tennant, Seidel, Priddie, and the latest Ancient, Hiscox. Anyone who takes these to be mummies is in for a surprise. Their sustained interest and valued counsel are prized highly.

As the beloved Hiscox, suggestive in his great physique of the California forest giants and in his warm heart of the golden splendor of his State, passes to his seat in the Ancient House, it is neither pickled nor embalmed that he goes. The brainy and warm devotion of the year of service has but fitted him to sit with the sages in that house and for long—Deo volente—to lend counsel and inspiration worthy his past ministry.

To him, to Priddie, Tennant and the devoted Seidel, rejuvenated Hoo-Hoo will be forever indebted. Nine times Nine for the House of Ancients!

If the Vicegerent in YOUR state is not arranging to hold a Concatenation in the near future GET AFTER HIM. Write the Secretary-Treasurer about it and he will help you out.



TWENTY NINTH ANNUAL ST. LOUIS, MO., SEPT. 8-9-10



R. A. HISCOX (14423)
Past Snark of the Universe
San Francisco, Calif.

THE SUPREME NINE—1919-1920

SNARK OF THE UNIVERSE—R. A. Hiscox, San Francisco, Calif.
SENIOR HOO-HOO—Tom A. Moore, Chicago, Ill.
JUNIOR HOO-HOO—Ben S. Woodhead, Beaumont, Tex.
BOJUM—William McFhee, Denver, Colo.
SCRIVENOTER—Mark M. Elledge, Corinth, Miss.
JABBERWOCK—W. P. Anderson, St. Louis, Mo.
CUSTOCATIAN—Remsen Williams, Astoria, Long Island, N. Y.
ARCANOPER—Geo. M. Cornwall, Portland, Ore.
GURDON—N. J. Warner, Asheville, N. C.
SECRETARY-TREASURER—H. R. Isherwood, St. Louis, Mo.

Change in Supreme Officials

Brother J. H. Dickinson, of New York, who was elected to the Supreme Nine as Gurdon, wired upon receipt of his notification of election:

"My duties the coming year are such that makes it impossible for me to properly serve on the Supreme Nine. Sorry such is the case, as I would appreciate the honor."

Brother Peter J. Wilson elected. Upon receiving notification from Mr. Dickinson, and after consulting eastern members, the Snark of the Universe and other members of the new Supreme Nine unanimously elected Brother Peter J. Wilson, of New York, manager of J. A. Hunter & Company, as his successor.

Brother Wilson, upon being advised by wire of the decision of the Supreme Nine wired:

"Accept the honor. Will make every effort to further the interests of our grand old organization. Extend my thanks to my brothers on the Supreme Nine."

Brother Wilson has served as vicegerent of the New York District and has done splendid work in the past, is a loyal and active member, and Hoo-Hoo is assured of a rejuvenation in its activities in the East through the election of Brother Wilson.

THE SUPREME NINE—1920-1921

SNARK OF THE UNIVERSE—L. M. Tully (21549), President, L. M. Tully Lbr. Co., St. Louis, Mo.
SENIOR HOO-HOO—F. E. Conner (23832), President, Sacramento Lbr. Co., Sacramento, Calif.
JUNIOR HOO-HOO—D. S. Montgomery (26255), Secretary, Wisconsin Retail Lumber Dealers' Association, Milwaukee, Wis.
BOJUM—Wm. M. Beebe (3789), Beebe-Burton Lbr. Co., Seattle, Wash.
SCRIVENOTER—M. M. Elledge (26427), M. M. Elledge Lbr. Co., Corinth, Miss.
JABBERWOCK—H. D. Foote (37759), Foote-Burt Lbr. Co., Inc., Alexandria, La.
CUSTOCATIAN—John J. Earle (3539), Landeck Lbr. Co., Tampa, Florida.
ARCANOPER—C. E. Murphy (11578), Manager, Utah Lbr. Co., Salt Lake City, Utah.
GURDON—P. J. Wilson (23446), J. A. Hunter & Co., New York City, N. Y.
SUPREME CHAPLAIN—Peter A. Simpkin (Hon. 106), Salt Lake City, Utah.
SECRETARY-TREASURER—H. R. Isherwood (23516), St. Louis, Mo.

The New Supreme Snark

Supreme Snark Laurent M. Tully is a figure well and widely known in the Hoo-Hoo circles of the West. For many years an influential representative, he has passed to the business which he controls and is a factor in the trade in St. Louis.

For years, too, he has been an earnest supporter of the institutions and a participant in the annual Concatenations.

In the crisis of recent years his optimism, courage and initiative served well the cause. How in his unobtrusive way he had won place in the hearts of thinking Hoo-Hoo was evidenced in the remarkable and spontaneous unanimity with which his nomination was greeted. Like a spark on powder, it brought a flash out of every Hoo-Hoo present.

"There's a reason." Built like a cupid, with a smiling face and eyes that shine with cheer and kindness, with a tongue like the pen of a ready writer—one that can ripple fine and charming things, with a heart brimming with humanity and a brain that works swiftly, he is a great leader for Hoo-Hoo.

Believing in the fine things the Order stands for, seeing that it is an essential undergirder of the lumber industry and a minister to social need, he will put his great energy and ability behind the plans for the year.

Every section he may visit will be proud of his leadership. In public address, in social touch, in the plans for advance, this loving gentleman of the South, polished and cultured, will serve the Order well and carry in the task a fine, sunny influence that will make memorable, one dares say, the year of his service.

Frae Far Scotia

Perhaps the prettiest touch of the whole Concatenation was the moment when the two cockades of white heather sent by our Brother, Major Jamie Lightbody of Glasgow, were presented in a charming speech to Mrs. R. A. Hiscox and her beautiful daughter, Miss Hiscox, by Supreme Snark Tully. It was a recognition of the two glories of womanhood, the worth of sacrificing mother love and the beauty and innocence of daughterhood and maiden grace. And it was a fine demonstration of the fact that the Supreme Snark has drunken at the springs of chivalry.

WANTED—A NAME!

See Page 34.



THE SPIRIT OF HOO-HOO ITS MEANING TO LUMBERDOM

Interpreted by Supreme Chaplain Peter A. Simpkin in his address at 1920 Annual.



Supreme Snark of the Universe, Brothers and Ladies, I have been on my feet so often since coming to St. Louis, I feel a little diffident in coming before you once again. If it were not for the sympathy and appreciation that has been accorded to me always in Hoo-Hoo, that measure of diffidence would be greatly deepened. As I arise to speak to you this morning, there is, however, in my heart so warm a spirit for this institution, so deep an affection for its members, my relations have been through the years so warmly pleasant and cordial, I fancy if I were lying where I expected to meet St. Peter or somebody else on the other side of the curtain and if I were called for service to this institution, I should seek to arise and discharge the duty.

Through the years that your late Secretary Tennant, in particular, and with your new Secretary Isherwood and the members scattered throughout the Western states, it has been my happiness to have most pleasant relations and join with them to give to the industry and the Hoo-Hoo members associated with it such impulses as I was, in my own poor way, able to make for the sake of the industry and the Order of Hoo-Hoo. As we come here I may be pardoned if I take a few minutes to speak of Hoo-Hoo for the sake of Hoo-Hoo; to seek to impress upon you who are to scatter the gospel of Hoo-Hoo, north, south, east and west, some of the old things that lie in Hoo-Hoo and some of the new things that Hoo-Hoo is to seek.

While I am utterly in sympathy with one of the telegrams just read from our beloved brother Johnson in regard to the maintenance of the old things in this institution, in line with the recommendations made by Mr. Isherwood yesterday, any institution must be forever sealed if within itself there is not the secret of development; if there is not intelligence applied in new ways, the things that it holds for a man, that institution begins to curl up, wither and die. In these days, when we have begun to see the renaissance and culture rising up in an institution, especially in this time, in which we move with slow and careful feet, we ought to hear gladly the coming of a consciousness that this institution has a new meaning, a new program, a new purpose, and the old spirit, manifested in new ways, to touch human life as we are given the power to touch it in these days.

The man who is bald headed in these days, like myself and my friend to the left, the man who has been greatly blessed and allowed to blossom forth abundantly in the crowning years of life, can still be, in spite of themselves, boys. I turn, sometimes, a little wistfully, to Tom Moore's old song and find myself singing, and I like to recall his words:

"I remember, I remember, the house where I was born,
The little window where the sun came peeping in at morn—
I remember, I remember, the pine trees, oh, so high,
I used to think their slender tops were bent against the sky."

Yet, in spite of that I am glad for the boy that persists in every one of us; I am glad on account of the boys that were here in this room last night. We are like those two wonderful stars that move about a common axis and the astronomers say you can rarely see them both. Most of the time one is hiding, the other one in the light and the other one in the dark. That is just like our humanity. There are two sides to us; the side that feels the great serious things of life and the side that makes us laugh like a boy.

I am glad that Hoo-Hoo makes us feel like boys. As long as you have growing lives as individuals, as long as Hoo-Hoo as an institution is growing—and this Order of Hoo-Hoo is most admirably adapted to be a nucleus about which the lumbermen of the United States may gather—not only the man whose privilege it is to work in the lordly temples of God which have stood for centuries unnumbered, where no songs except the birds' songs have been heard and the optimism which God wrote in the splendid sweetness and beauty of God—for the man in the virgin forest there is the motion of wheels and there begins to hum the sound of modern industry. You men in the lumber yards, in the stuffy offices, know the humdrum of the days as you seek to meet the things of modern civilization.

For all of these men Hoo-Hoo is an ideal thing, because it is not only seeking to sharpen trade consciousness and show the men in the lumber business how to get together and put over the big things, the big business they are trying to do, but it is doing more than that—it is trying to put into life the needs of mankind. It is putting into all of the mutterings and rumblings and scream of life a song that we can sing, until the time when in all the world we shall have made Hoo-Hoo Brotherhood a real thing, and we shall stumble at last



PETER A. SIMPKIN (Hon. 106)
Supreme Chaplain

into the big truth that God has been trying to make us see all down the line of life, that every bit of work, everything for humanity is directed by the voice standing at the altar of God, speaking to men the things they need to remember and live by forevermore.

Your Chamber of Commerce is a thing of value. Every American community has its Chamber of Commerce, to lead in the programs of society, to lead in the plans of business, to lead in the reformatory, salutary services that must be carried on in every American community, increasingly in these days; but you men who are in lumber, you men who are in Hoo-Hoo, men who are in steel, the men who are in the textile industry, men who are in all branches of business need such an organization as this, about which there shall be crystallized their own consciousness, not to become so sharp that they shall be made separate from the rest, but in this time when there are so many passing influences that are seeking to destroy everything, the old order, and throw us into the new world that seems to be measured by some of the results of the dreams that have been partially realized

in other sections of the earth, would leave this old society without form and without the great lofty spirit and purpose running through all to the master minds of brotherhood.

You men have learned to be specialists, as you have come into the new time. There are men here who learned the lumber business at the time of the old lumber wagon, the time of the hit-or-miss business. Now organizations and specializations, such as you know in your business today, are amongst the new order of things. Now we have come to the time when there must be as careful, scientific adaptation to business and scientific knowledge as there is back of the surgeon's instruments which remove the noxious things and give to the body life and strength; and, as I emphasized the other evening at the dinner, if ever there was a time for care and skill as we cut out those cancers that we want to excise from the body, that time is now, and if ever there was a time when men need safeguards of those things that they have a right to call their own in the life of the individual; if ever there was a time for keen thinking and care, it is this time, and specialization and scientific adjustment of life must be made.

Life has become intense. Take your modern business man who is really doing business; his life is beating like an electric oscillator and his nerves quiver under the strain of the days as he seeks to function and answer the demands of life. With the lumberman the problem of the forest and the mill, the problem of the handling and the care, the problem of marketing, the problem of credits and collections, the problem of dealing with human elements—all of those things have brought you to a critical, to a serious time in your business when you need to watch for the next step.

When you add to those tendencies of business the necessity for sharpening the problems of your life, you who are in the retail business, the problem of thrusting out by the great wholesale and retail companies the product from their yards—and that is one of the things that is going on in America increasingly—as you add that to all the rest you come to see how there must be in your business a deeper sagacity, clearer judgment of business conditions, plus something else; and it is that plus that I want to especially address myself to this morning.

I should have been very glad this morning, were it not for the time in which we are living, to have turned to the romantic side of these questions. Some time, Malloch and I are going to take a month off and creep into the big woods and try to produce the epic of the lumber business, because it is not all sordid; it is not all waste; it is not all extravagance; it has not all been against the well being of humanity. As the mountains and the hillsides and the valleys have been cleared of the wealth that God put there, men have accomplished noble purposes alike in the doing of business and preparing the world for new stages of life. Humanity, in all of its various stages, might repeat the finest things which Anglo-Saxon civilization has known in all its history. I might talk to you about the sentimental side of your business, about how all that you do goes into the making of the temples of knowledge, the temples of business and the homes whose roofs shine with the sweetness of the cradle, the gladness of birth and the sadness of death, and all the sweetness of that which God has made to gather about the home fires. But there are things of greater interest than sentiment this morning; there are things greater than the romantic side of the lumber industry. I sometimes smile when I go to visit my friends in the department stores, and I see them with seven, eight or nine departments, and I say they are "ceasing to be lumbermen." Owing to business changes, you have to specialize.

One of the best things that God gave to me was the gift of throwing myself into hard play. After the comfort and luxuries of my surroundings in Chicago, I was thrust into a lumber camp in Wisconsin in the old days. I worked in the lumber camp. I put on spiked shoes and got a pole and tried to ride the logs. I began to know, in the splendor of the honesty and ruggedness of the big trees, the men who run the business. While I am conscious of some of the difficulties that lie before us on the material side, conscious of the material problems and eager to discuss them with you from time to time, that which emerges just now and which I want to address myself to, is this: That human note in the rough, the men who are in the lumber camps, the men on the ground, the men in the mill, and the great rough men with the warm hearts and strong impulses, who are sent out to meet the demands of modern life. In the months of my sickness, from which I have just returned, I was made to feel more than ever before, the love, the tenderness, and the strength of the men whom God has given me for friends

in the lumber life of the great West; and as we are coming to the place where readjustment is before us, there is something to be said for the lumbermen.

I suppose there was no section of the business life of America that kept its balance and power and walked through the days of trial and difficulty, with less hesitation and alarm than the lumber industry. What do all those years of struggle that now lay behind us mean? What is the meaning of this condition that we are facing today? I want you to remember that there is never anything that happens in the world, there is never anything big that happens in the world, but that the great Master who is running this Universe, your Father and mine, does not have back of it all a great big purpose. There is an odd phrase in the book of Psalms which says, "Surely the wrath of man shall praise thee," and somehow or other, as we have passed through these five years of wrath and anger and passion, those who have been wise, looking for the form of the majestic walking in the shadows, surely must have caught some glimpse of him, for God has been moving in these days and has been setting before us the things that in every great movement God sets before men.

When you want to study the movements of God in human life, when you want to be guided by the things that are coming tomorrow, just look for the man, look for the human side and look for the things that solve the problem. As we are standing face to face, we have got to remember that the thing that is supreme is the picture of the man, the man of God. God isn't concerned with temples, God isn't concerned with magnificent cathedrals or churches. God is concerned with life, with men's relationship to each other and the things they do. Don't think I am getting away from my text. I simply want to emphasize that, so that you will know what, after all, is the important thing in this new time, when humanity stands in the foreground and where every adjustment that has to be made is not going to be made on the basis simply of material welfare, but is going to be made on the basis of simple justice, brotherhood and human rights.

As we face all these things we must not forget one thing, and that is this: You men are in this trade association, you are in Hoo-Hoo—what for? To bring you together; to care for the interests of your own industry. I am saying what I have said to every bunch of lumbermen I have talked to for the last twelve months—it is up to you who are in the lumber business; it is up to those who are in the textile business, it is up to those who are in the steel business to get together and organize for the protection of your own business interests. I have no more sympathy with that idea that lies back of some forms of so-called industrial democracy than I have sympathy for the Bolsheviks. I am as much opposed to some of the forms of so-called industrial democracy, that recognizes the human element of Bolshevism, that wants to appropriate the capital and the property of men, gained after many years of labor and toil—I am as much opposed to this as I am opposed to the man who wants to destroy the Stars and Stripes, because ultimately it means the same thing. (Applause.)

I want you to go back to business from this concatenation, gird up your loins of individualism with care, realizing that American genius, American spirit, American ingenuity, and American doggedness, whatever storms may break on us in the next year—and some storms certainly are coming—there is that in America which will carry America and our new ideals and opportunities into the haven of safety and great achievements. (Applause.)

I want you to remember what I said to you at the banquet table the other night—remember, you can't turn the clock of time back; you can't go back to 1914, but there are some men who think they can. If they can, God pity them, because the man who sits on a volcano isn't big enough to be a plug in any volcano that ever existed. The world is coming into a state of unrest and into a state of flux and God is going to use it to bring us into a better way, into the morning. We are not all going to wear the same clothes, like a regiment of soldiers; we are not all going to look alike, because there will be for years to come individualism, the same splendid service in the future as has been performed by many men in the past.

I want to say this to you: that every man in the lumber business ought to be in Hoo-Hoo; whether he is a retail dealer, a wholesale dealer, or a manufacturer, no matter what his relationship may be. We must go out after a 100 per cent membership of lumbermen

(Continued on page 26)



OFFICIAL REPORT OF THE PROCEEDINGS OF THE TWENTY-NINTH ANNUAL MEETING OF THE CONCATENATED ORDER OF HOO-HOO, HELD AT THE HOTEL STATLER, ST. LOUIS, MO., SEPTEMBER 8-9-10-1920



The first business session of the Convention was called to order by Mr. Laurent M. Tully (who was elected Supreme Snark of the Universe, at the last business session), who said:

Members of the Concatenated Order of Hoo-Hoo, Ladies and Guests, as a member of the Committee on Arrangements of the St. Louis Hoo-Hoo, I am pleased to call to order the Twenty-ninth Annual Convention. It is not incumbent on me to go further than to make this simple announcement. Following me, you will have the pleasure of listening to a distinguished member of the Order, from the State of Kansas, and then you will have the pleasure of listening to Mayor Kiel of St. Louis. (Applause.)

I take pleasure in presenting to you now Mr. Frank Hodges of Olathe, Kansas, who will preside over this part of the meeting. (Applause.)

ADDRESS BY MR. FRANK HODGES.

Brother Hodges was greeted with applause and spoke as follows:

Brother Hoo-Hoo, Ladies and Gentlemen: This is an honor that is wholly undeserved and should have fallen to someone of the local Hoo-Hoo; but it shows the generosity and good fellowship of Hoo-Hoo, when they will take a case of Russell and Urban and introduce him as the temporary presiding officer, giving up this honor to themselves to an obscure and little known man from a far distant State. I can best show my appreciation by being quite brief and calling forward the men for the big addresses of the morning.

The first thing upon our program is the invocation by our Supreme Chaplain, Peter A. Shpkin.

Invocation

Reverend Peter A. Shpkin then delivered the following invocation:

O, Thou who art the Father of us all, we would not to undertake to begin the business of this session without turning our faces to Thee and asking Thy blessing and Thy smile upon us. We come to thank Thee because Thou bringest us joy and comfort and because we have been born into a time when we know, as we sell lumber or represent board houses and do the things of life bravely, sweetly and lovingly, that it is the same as though we were great and worthy and blessed of prophets, and, as those clad in garments of servants, do Thy special service. We pray Thee, in these busy days, that the spirit of love and brotherhood may fall upon us all here, so as we lift up our invocation this morning to bless America and open the hearts of all Americans and all mankind, Thy spirit may fall here and over all lands, as our hands reach out lamely touching other hands, in mutual understanding and sympathy, linked in brotherhood about Thy great footstool. Give to those who are dear to us, in scattered homes on the mountains, in the Southland, the East and the far West and everywhere, Thy blessing and Thy care; and everywhere, as we pray for them, bless them all, and may our dear ones be in Thy keeping until it pleaseth Thee for us to see them again; and grant that there may come ringing here that great note that will reveal at last the beautiful Son of the Golden Morning; pardon Thou our transgressions and bring us under Thy discipline into the house of better service. Through Him, the Master and Father of us all, we ask it in His name's sake, Amen.

Mr. Hodges: Gathered here this morning around the warm meeting hearths of hospitable St. Louis is a body of men who bear as an essential quality of admission to this Order the Supreme name of Good Fellow, for no one may be a Hoo-Hoo who is not in his heart a good fellow, in all that it means, in charity, helpfulness, and benevolent uplifting of those around him.

This morning in St. Louis, a city of tremendous achievements, a city in the reservoirs of whose banks are gathered vast amounts of capital, a city which in art has made its name; a city whose authors are read throughout the land, the home of Winston Churchill and other authors—this city which created a few years ago in Forest Park and put on exhibi-

tion there exhibits of art, representing industry and accomplishments of men in all parts of the world, which only men commanding vast capital could have gathered together—and that great exhibition was one of the greatest achievements of all times; this city which owns railroads, mills and extensive timber lands—this city has stretched its hands out to us and we, your guests, feel that we are partaking of the hospitality and the generosity of one of the greatest cities of the world.

This city has sent to us as her representative this morning—and he is going to honor us by speaking to us—its Chief Executive, a man who is the best loved and the most popular of all the executives this city has ever had. I now have the honor of introducing to you this much loved and esteemed man of great accomplishments, Mayor Henry W. Kiel. (Applause.)

Address by Mayor Henry W. Kiel

Mayor Kiel spoke as follows:

Mr. Chairman, Ladies and Gentlemen: It is my pleasure to be with you this morning, on this beautiful, sunshiny day, to welcome you to the great City of St. Louis. I am indeed pleased with the introductory remarks of your Chairman and what he says about St. Louis, because I love St. Louis and I love its people. I love to have you visitors come here and spend a few days or a week or a month with us, so that we may convince you that we are a real God-loving city of people, composed of the best citizenship that can be found anywhere. (Applause.)

This morning I addressed a Convention upstairs of the Salvation Army, a body of five or six hundred men and women from the states, who have come here to do some good for humanity. I was impressed with that audience and with the purposes for which they came and worked together. They have in mind the uplifting and the upbuilding of humanity. (Applause.)

We have gone through a period that was most depressing, during the last three or four or five years, and it has rather made new men and women out of us. We begin to look at things along different lines. Your coming here and holding your Convention in St. Louis is going to cause an exchange of thought and ideas amongst you that will help you, help the home communities—yes, help the whole Nation.

This Order of yours is one of long standing. I remember, during the World's Fair period of 1903 and 1904, this Black Cat button, and the emblems at the World's Fair. I wondered then what it was. I was a good deal younger then than I am now. I made inquiries and they told me that it was an organization of lumbermen, a sort of fraternal-business organization; and then the word Hoo-Hoo—lots of people have asked me what it was, and I said just what your Chairman said, that it was a lot of good fellows; that it had good motives and good ideas in mind. When you have that and you can carry out your purposes you will accomplish a great deal.

This Convention means much to your people and much to our people. You can see the publicity that your Convention creates. You advertise our city and your own home cities. You take back to your city a message from St. Louis.

We want you to witness what we have. We are proud of what we have and we want to impress strangers with the same thoughts and ideas that we have. Forest Park is one of the greatest public playgrounds you will find anywhere in the world. You will find that we have devoted much time and money and energy to recreation. What is better for Americans than recreation? We have a zoological garden that we are spending \$200,000 a year on, because the people voted on themselves a direct special tax to raise the money to equip this zoological garden, so that every species of wild animal could be displayed there for the benefit of young America. We will have a great band concert there Sunday morning, with 150 or 200 musicians playing; and you will find the municipal golf links (municipally owned), with a 27-hole course.

We have given a great deal of attention to industrial conditions. We have the monster factory of the General Motors Company, the United Drug Company and 25 or 30 other new enterprises which have just located in St. Louis. We worked in order to get them here. It was mainly organizations like yours which helped us. You probably don't know it, but you did. We have our municipal docks, 1,000 feet long, built with the people's money, so that we could open up navigation. We want to revive river navigation, so that we can deal with our foreign countries through the Gulf of Mexico, go to the Far East through the Panama Canal and to South America. St. Louis is wide-awake to the possibilities that present themselves, and we are trying to take advantage of them. In bringing your Convention here you have complimented us. We are grateful to you. We want you to accept our hospitality. Don't devote all of your time to your business sessions; mingle a little joy and pleasure with your visit. I know your entertainment committee is going to give you a good time. They will make your delegates feel that they made no mistake in coming to St. Louis. Go away impressed with our city and we will indeed be grateful to you. Avail yourselves of everything that we have that is good and wholesome. The latch string is on the outside. If there is anything that our people can do to make your stay more pleasant, we shall be willing and glad to do it. Remember, you are as welcome as the flowers in Spring and we are glad you are with us. (Applause.)

(All of the members present thereupon joined in a hearty rendition of the Hoo-Hoo yell—1, 2, 3, 4, 5, 6, 7, 8, 9! By the Tail of the Great Black Cat, Black Cat, Hoo-Hoo!)

Mayor Kiel: I thank you.

Mr. Hodges: The name of St. Louis begins in romance. When the prows of the canoes and the boats of the old French traders first touched the shores of the Mississippi, St. Louis began. There is more, however, than romance to it. As history has shown St. Louis is a financial center. This morning we have with us the Dean of the Financial Interests of St. Louis, a man who is considered everywhere an authority on such matters, and I have pleasure this morning in introducing to you Mr. Edward Hidden, a banker, a member of the Chamber of Commerce, and a member of the St. Louis Convention and Publicity Bureau. (Applause.)

ADDRESS BY MR. EDWARD HIDDEN.

Mr. Hidden spoke as follows:

Mr. Chairman, Mr. President, Snark of the Universe and Gentlemen—all Hoo-Hoo: We of St. Louis today feel, somehow or other, that we are in a mystical atmosphere. When I came to fulfill my pleasurable engagement with you, I found as I came from downtown that I was to stop at Ninth Street, and when I got here and read some of the program, I found that this occasion was designated for the ninth day of the ninth month, and when I came in here and saw your different groups, it seemed to me in some way or other you represented the chosen, which were the Ninety and Nine that safely lay in the shelter of the fold. So you are dealing with something that appeals to the ear, to the mind, and to the sense of the mystic. We hardly know what it is, but we are deeply interested, because ever since the World's Fair, the point of time toward which his honor, the Mayor, directed your attention, somehow or other to the right, the left and in front of us we have heard a great deal of Hoo-Hoo.

I know that I was especially interested the year that my very dear friend, Honorable John H. Kirby of Texas, became the Snark of the Universe. Now that I have had my attention directed to the wonderful things that you do, to the wonderful spirit of life and humanity you put into your Order, then to extend the flavor of that spirit to the great business transactions of lumberdom, I take off my hat in the presence of an Order organized on those broad and deep principles of human life. (Applause.) And it seemed to me that the touch of the spirit that animates you in your Order and in your personal life as members of the Order was brought out as I listened to the invocation of the morning. It seemed to me that we were here and that I was looking into a forest of trees, and that the invocation brought down upon us that dim religious light which comes through branches of trees and makes an atmosphere splendidly adapted to the opening exercises of your great Order.

The Chamber of Commerce, of which I was a former President, has done nothing better than recognize the importance of this meeting of your Order at this time, because we want to come to you and say that we have the highest idea of the value of having you gathered here in this city,

representing the great interests of a great industry and adding to that in full measure the principles of the spirit of Hoo-Hoo; because, somehow or other, although we are all practical men and although we hold to the logic and the reason of things, yet after all, all of us, the most logical of us, the sternest of us, and the most rigid of us, hold to the fundamentals of life, which really lie close to the human heart; although they seem, at times, to be of modest importance, yet they are of the greatest value. I was impressed of this a few weeks ago when Governor Morrow of Kentucky came here to speak at a Kentucky dinner. In his experience and in my experience it was the first experiment of having a Kentucky dinner that was absolutely dry, and after the dinner was over, I, in my great sympathy with the Kentucky Governor, speaking at a dry Kentucky dinner, invited him to one side, where I had the opportunity to offer to spray his throat, and while this little session of hospitality was going on, Governor Ed Morrow proved himself an entertaining story teller. One of the stories which goes to show how the heart is affected by the fundamentals of life such as you deal in in this great Order of Hoo-Hoo, where you give the toast to mankind of "Health, Happiness and Prosperity." Governor Morrow told a story, and said, "When I was running for Governor of Kentucky on the Republican ticket, I knew, in that bourbon state, I had to have some bourbon, Democratic votes to begin with, and whenever I went out on one of my campaign tours I started out by telling the men in front of me, many of whom I knew to be democrats, that 'I am running for Governor of Kentucky on the Republican ticket and I have got to have your vote and your vote to win,' and I had to establish my reasons for being there. I started out with a speech that I had carefully prepared. The first thing I said was about the revenues of Kentucky, how badly they were crippled, and I referred to the taxes, and I said, when I became Governor I would attend to things that would benefit the citizens; and when I looked to get the approval of a stout old Democratic friend, he said, 'That don't get me. We are poor and unfortunate and we are not being properly cared for.' And I would start again saying what I would do to care for them better and I looked down on my old bourbon friend and the old gentleman said, 'That don't get me.' I remembered the unpopular dog law of Kentucky and how they all loved their dogs. He said, 'They have to put a muzzle on them and tie them up at night.' He said, 'I would repeal that law when I became Governor.' He said, 'You go home tonight; go out to your dog house and pat him on the head and say, 'Good old friend, Dog, I am going to vote for Ed Morrow for Governor. He has got me because he has won what is dearest to my heart.'"

You must appeal to men whose hearts have to be swayed by logic, yet every one is susceptible to the finer and gentler influences which are based upon friendship, confidence and fraternal feeling. (Applause.)

The Chamber of Commerce wants to welcome you and to say that we appreciate this honor of your coming here, both as an Order and a great industry. We have a city that can handle the great products that come from Lumberdom. We have wonderful railroad facilities, 26 trunk lines, a wonderful terminal association, which can carry a car from the forest and deliver it to the door of any industry here. We want you, now that you have come here, to make every possible use you can of the Chamber of Commerce, a pretty live organization of over 2,500 members representing the best, the strongest financial interests and every other element of business life and industrial life in St. Louis. We appreciate your coming here. We want to do everything we can for you. We trust you will have a good time, a successful meeting in St. Louis, and come back and see us again as soon as possible.

(At the conclusion of Mr. Hidden's address the members again rendered the Hoo-Hoo yell very heartily.)

Mr. Hodges: Out in California, as you know, things grow big. There are trees out there 400 feet high; trees out there that will cut into hundreds of thousands of feet of lumber. Things grow fast out there, 24 months in the year, because there is no winter. There are 1,200 miles of sparkling water washing the shores of California. There are trees out there so big that they could be cut into boards and build a box that would hold the enormous world record breaking wheat crop of my own State of Kansas, which once produced 185,000,000 bushels of the finest wheat the world ever produced and the largest amount ever produced upon an equal area of the face of the earth at any time; and, big as we do things in Kansas, California always has some outstanding thing that is bigger. There is a waterfall out there and it could be sliced in height into ten Niagaras. There is a gorge out



F. E. CONNER (29832)
Senior Hoo-Hoo
Sacramento, Calif.



M. M. ELLEDGE (26427)
Scrivener
Corinth, Miss.



D. S. MONTGOMERY (30285)
Junior Hoo-Hoo
Milwaukee, Wis.



Official Badge of 29th Annual—Donated
by E. C. Atkins & Co., Indianapolis, Ind.



W. M. BEEBE (8789)
Bojum
Seattle, Wash.



P. J. WILSON (28446)
Gurdon
New York City, N. Y.

there big enough to bury a county in, the Yosemite. There is a mountain in the north end of California—and in California is the highest mountain in the United States—and we could take some of the boards left over from making that box and make a slide and we could put one end of that slide on Mount Shasta, 14,440 feet above the sea, and let that board reach to San Diego, and we could start the kiddies in California sliding down there and they would slide 800 miles without a splinter. (Laughter and applause.)

There are tremendous crops grown there. Their soil is so rich and their climate so good and favorable out there that almost anything will grow out there. My friend tells me that one thing will not grow in California, and that is pumpkins. I asked him the reason. He said the soil was so rich the vines grew so fast that it wore the little pumpkins out. (Laughter.)

We have had as the Supreme Officer of the Concatenated Order of Hoo-Hoo, a tall redwood from San Francisco, who corresponds in size, in bigness of mind, in size of heart with all the other big things that grow in California. It now becomes my pleasure to introduce to you the Supreme Snark of the Universe, Brother R. A. Hiscox of San Francisco, to whom I have pleasure in turning over the gavel this morning.

(All of the members in the audience then joined in a lusty rendition of the Hoo-Hoo yell, which they repeated, followed by applause and cheers for the Supreme Snark.)

The Supreme Snark of the Universe, Mr. R. A. Hiscox, then advanced to the position of the presiding officer and accepted the gavel from Mr. Hodges.

Remarks and Annual Report of the Supreme Snark

The Supreme Snark: Brother Hoo-Hoo and Ladies, I have certainly been very much gratified by the complimentary introduction of Brother Hodges. We have been greatly honored by the addresses we have listened to by Brother Hodges, Mayor Kiel and Mr. Edward Hadden. I was greatly honored by and I was glad to hear the words spoken by our good Brother in regard to California, because we Californians are prone to be guilty of exaggeration, but a report coming from the gentleman from Kansas will meet your approval, and I believe that I can assure you that everything he said about the wonders of California, its marvelous growth and the size of its trees, was not exaggerated. We were to have had an address by Ex-Snark W. A. Priddle, in response to the addresses by your Mayor and the representative of the Chamber of Commerce, but Brother Priddle has been detained and cannot be present at this moment.

(Subsequently, about 11:30 a. m., Brother Priddle entered the hall.)

Tonight think that, coming from the extremely dry State of Texas, he had been overcome by the excessive moisture that was our lot yesterday, but with Brother Priddle that could not be the case. We know we are going to have a good time here. One of the gentlemen referred to your wonderful fair in St. Louis and my mind went back to the food products exhibit of our World's Fair at San Francisco. I remembered that there would be many booths where they would be explaining certain things, but some objects would be entirely surrounded by people at all times. These were the booths where they were giving samples of pickled prunes or samples of sweet potatoes that appealed to the inner man. They can tell us what they may about things that will appeal to us, but when they over-feed us they appeal to us more.

We have a very complete program, as probably all of you have noticed. There is a program for every minute. We are not going to be in the position of an Irishman I heard of—this may not be new, but it is apropos. An Irishman died and that evening his friends gathered at his home to mourn. As they gathered one man was overcome with hilarity. He laughed, and laughed and laughed. The other mourners said to him, "This is not seemly. Dad is lying before us dead and you are laughing about it." But he couldn't contain himself, and he laughed, and laughed and laughed. They said, "What is the matter?" The man replied, "Last week he didn't believe in heaven and didn't believe in hell. Here he is all dressed up and no place to go."

That is not going to be our condition in St. Louis. We are all dressed up and there will be some place to go every minute. (Applause.)

The first matter on our program is the Annual Report of the Snark.

The Supreme Snark then read his address, as follows:

In making this, the opening report, of the Twenty-ninth Annual Concatenation of the Concatenated Order of Hoo-Hoo, you will pardon my making a personal statement at the beginning.

It has indeed been a pleasure to serve you during this Hoo-Hoo year and any service I may have been able to render has been amply compensated by old friendships renewed and new friends made. At my age one does not make friends as readily as the young man in his twenties, and my work this year has permitted me to meet a large number of lumbermen and Hoo-Hoo.

At the Concatenation in Portland, Oregon, Ex-Snark Bob Inman, who has now passed through the gates (right and left) to the land of peace and plenty, stated that what he valued most in life were the friends he had made through his connection with Hoo-Hoo. He had amassed large wealth and an assured position in the commercial world, but beyond all else he valued friendship. This is typical of our Order and the desire to be helpful to our brothers has led our members to make many sacrifices of time and money in order to build up and maintain our Order. If it was not for this devotion, Hoo-Hoo would not live.

We have passed through years of tribulation and darkness into the light. This year we have not had the financial burdens borne by Snarks Tennant, Seldel and Priddle during their terms. Our Secretary-Treasurer's report will show that this year we have closed our books with a credit balance.

Hoo-Hoo owes a great debt to the three Snarks immediately preceding me—Tennant, Seldel and Priddle—for their loyal, unselfish work in holding our Order intact and in carrying on the work and at the same time paying off the indebtedness of our Order.

They have their reward in seeing the present prosperous condition of Hoo-Hoo.

Your Supreme Nine Officers for this present year have reaped the harvest sown by our predecessors. The work which we may have done and the seed sown will lead, we hope, to a larger harvest during 1921.

Let me express the deep appreciation of our Order to the lumber trade press for its support during this past year. This year has been a hard one for the trade papers, with a severe shortage of paper and increased cost of doing business, yet they have been most generous with their space, both news and advertising, in the interest of Hoo-Hoo.

My personal appreciation must be expressed to the members of the Supreme Nine for their loyal support. They have not failed to respond to all my communications, and while it has not been possible to hold a meeting of the Nine yet, the business has been carried on as best possible by mail.

During this year our Ex-Snark and Secretary-Treasurer Tennant has been succeeded by our present Secretary-Treasurer Henry Isherwood. Brother Tennant has kept the interest of our Order always before him and has devoted much time to the good of our Order during this year. His past experience, his advice and help have at all times been at the call of the Snark and Secretary-Treasurer Isherwood. All those of you who have met Brother Isherwood already love him—he is a man splendidly fitted to act as your directing officer. His enthusiasm and tireless work will surely soil Hoo-Hoo to all lumbermen.

We have had a loyal, enthusiastic body of Vicegerents, who have worked hard to build up our membership. Their work is not always one that is appreciated by the membership at large, as much of it is in the line of preparation, but without their attention to the details of Concatenations we would never succeed.

Each year, and rightly so, the ladies are more and more in evidence and, do not misunderstand me, I do not refer to the changing style in dress, but to the larger number of Hoo-Hoo affairs to which the ladies are invited. This should be further encouraged during the coming year.

Many of the Vicegerents arrange dinners and dances from time to time where the ladies are entertained, and this adds very much to the social side of our Order.

The slight increase in dues will add materially to our funds and will permit a more frequent publishing of The Bulletin. This Bulletin should be published monthly, as it is our most valuable method of communication with our members, many of whom are unable to attend frequent Concatenations; as you all know, Concatenations in some sections are very infrequent.

Our strength is in our individual membership and it is their sustaining loyalty that has carried us forward to our present standing; therefore, to them be all praise.

In closing, permit me to thank the lumbermen of St. Louis for their hearty welcome to this city, and in advance for the splendid entertainment in store for us.



H. D. FOOTE (13790)
Jabberwock
Alexandria, La.



JOHN J. EARLE (8539)
Custocaton
Tampa, Fla.

After concluding his address, the Supreme Snark called attention to the receipt of telegrams from absent members, conveying messages of good will and best wishes for the Order and the Convention.

Letters and Telegrams from Absent Members

"My compliments to the St. Louis Committee of Arrangements who so graciously invited me to talk at the Cloister Dinner, but it will be utterly impossible for me to be present, as I have just now learned. My answer has been delayed, feeling that by some fortunate chance I might be with you in person as I am in heart and mind. It is my wish that Nelson A. Gladding, Secretary of the House of Ancients, present the ring to the retiring Snark. It is my hope that Hoo-Hoo will on this twenty-ninth anniversary of its existence conclude to go back to its original lines, except that financial impossibility, the Hoo-Hoo Hand Book, and in its place establish local nines in all lumber centers who will form a nucleus in those centers for the establishment of a local official home of the Order and its members at some reputable hotel in those centers, thus establishing in effect the mysteries. There are enough people on the earth who are already running after the untried and now for Hoo-Hoo not to take up vigorously a reinstatement of all the first principles which served it so well in its formative years.

"BOLLING ARTHUR JOHNSON (2), Shreveport, La."

"Fraternal greetings; success to Hoo-Hoo. Sorry I cannot be with you.

"W. H. NALTY (26312), Hammond, La."

"California Hoo-Hoo send greetings to annual and hope that many good things planned for the Order for 1921 may be successfully carried out. We want annual next year at Fresno, California.

"C. S. BRACE (24836), Sacramento, Calif."

"Greetings, best fellows on earth; health, happiness, long life.

"FITZROY (8300), Niagara Falls, N. Y."

"Long live Hoo-Hoo; greetings to twenty-ninth annual.

"H. A. HOLLOWELL, Cincinnati, O."

"Best wishes for a successful concatenation and continued growth and increasing beneficial influence for Hoo-Hoo.

"JOHN J. EARLE (8539), Tampa, Fla."

"Greetings to the Great Black Cat and all its kittens. We have done one day's work for Hoo-Hoo.

"J. S. BOLLMAN (17990), Alexandria, La."

"Best wishes for a good meeting. Regret cannot be with you.

"20, 12551, 16661, 11130, Westlake, La."

"Absence regretted, but with you in spirit. Wish all good health, happiness, long life.

"JOHN L. GLASIER (3217), New York City, N. Y."

"Greetings to the annual. I keenly regret my inability to attend, but hope to meet you all at Fresno in 1921. Those boys in the Great Valley have made a splendid record this year, and we Pacific Coast members are proud of what Snark Hiscox has done for the Order during his term. I propose a toast to Hoo-Hoo, present and future.

"FRANK W. TROWER (12835), San Francisco, Cal."

"We extend greetings, long life and happiness.

"T. L. O'DONNELL, M. J. Poloy, Hatfield, Miss."

"Regret cannot meet with you today. Best wishes for successful annual.

"E. FRAZIER JONES (9364), Jacksonville, Fla."

"The mystic hour of nine naught nine

hath come, and may the power divine

Care for my kindly old-time friends

Until their life light softly blands

With that awful mystery,

The radiance of eternity.

Good luck to all.

"Sincerely, HARRY J. MILLER (3466), Seattle, Wash."

"Absent in the flesh but with you in spirit, wishing Hoo-Hoo more success than ever and to every member health, happiness and long life.

"WILLIAM B. STILLWELL (3953), and

"WILLIAM B. GIGNILLIAT (Hon. 59),

"Savannah, Ga."

"It is with the deepest regret that I am obliged to forego the great pleasure of being with you and all the other good Hoo-Hoo at the twenty-ninth annual, but serious illness in family and imperative business matters absolutely prevent. You and all have my very best wishes for most successful and enjoyable annual and the Order my best wishes for a great future. B T T O T G B C.

"NO. 99, Indianapolis, Ind."

"My thoughts go out to you and the other loyal Hoo-Hoo brothers who gather today for the annual. May it be the most successful annual in the history of Hoo-Hoo. Would suggest that the committee be appointed to draft an additional to the ritual providing for appropriate exercises to be held when member passes to the other land. Hoo-Hoo occupies a most important position in the Lumber industry. It is growing in power and influence as its real purpose is becoming known. My deep regret is inability to be with you. Sincerely for cause of Hoo-Hoo.

"GEO. M. CORNWALL (7646), Portland, Ore."

"Very sorry I cannot be with you on September 8, 9, 10, 1920. My best wishes to all.

"HENRY B. BYRNE (7158), New Orleans, La."

"Very sorry cannot be present at 29th annual. Best wishes for a successful meeting from

"FREDERICK KLAPPROTH (7307), Chicago, Ill."

Report of the Secretary-Treasurer:

The Supreme Snark: As you have noted, we have had this year a change in the office of Secretary-Treasurer, Mr. Tennant having resigned to enter the Lumber Trade Journal field, having been succeeded by Brother Isherwood. He is already acquainted with practically all of the Hoo-Hoo in this room. His work, as I have pointed out in my address, has been of great value to our Order. He will outline the future policy for 1921, and in outlining it, he will put it on broad grounds. It is going to require some effort for the incoming Supreme Nine to live up to the program set forth. We will now have the report of the Secretary-Treasurer. (Applause.)

Secretary-Treasurer Isherwood read his report, as follows:

Report of Secretary-Treasurer

Secretary Isherwood: I have embodied in my report a brief, general statement as to our finances, paid up membership, increase in membership and reinstatements. The auditor's report of the financial condition of the Order, complete in every detail, will be published in full in the issue of The Bulletin together with the report of this Annual.

The following figures are taken from our records at the close of our fiscal year, September 2, 1920:

Paid up members for 1920.....	4639
New members initiated for year ending Sept. 2, 1920.....	553
Members reinstated to Sept. 2, 1920....	273
Cash on hand and in bank Sept. 2, 1920..	\$372.52

There are two reasons why "cash on hand" is small. The first is the considerably increased expense of conduct of the Order. Our expense for 1920 was approximately \$1,000 more than that of 1919. Our cash balance is about \$2,000 less than on the same date in 1919.

However, remittances for 1921 dues did not begin to reach us until after September 1 this year. Our dues-notices were not mailed out until August 28; in previous years they have been mailed August 15. The delay this year was incident to final decision of the Supreme Nine on the question of advance in dues. Since the close of our books on September 2, receipts of dues have reached the office in the following amounts:

Cash receipts, Sept. 3.....	\$ 555.10
Cash receipts, Sept. 4.....	865.95
Cash receipts, Sept. 6.....	1,371.78
Cash receipts, Sept. 7.....	608.50
Cash on hand Sept. 2.....	372.57
Total.....	\$3,673.90

Of this there is due the Secretary..... 611.19
Leaving actual cash on hand and in bank, Sept. 7, 1920..... \$3,062.71

In other words, with the receipts of dues this year put on a parity with the year before, we have, with all bills paid, about the same amount of cash in hand and have weathered the higher costs of printing, supplies, rents and general expenses of the past year—with which you are just as familiar as I am.

Now, as I conceive it, my report should go further than a mere rehearsal of statistics. I have given you the figures as to the present standing of the Order. We are today on the threshold of the new Hoo-Hoo year, and I wish to briefly outline tentative plans for the work of the year and to give you some of the thoughts and ideas for the betterment of the Order. Many of those I have gained in my travels in contact with Hoo-Hoo throughout the country and the suggested plans have been given careful thought by myself and members of the Order with whom I have advised.

LET US

Elevate this great Order, this great pioneer fraternal organization, to a higher plane. In order to do so it needs the most earnest and careful consideration on the part of each

and every one of you. Among the points which, in my opinion, should receive your consideration are the following:

- 1st. Placing greater restrictions upon the qualifications for membership.
- 2nd. Placing greater restrictions on members in arrears for reinstatement.
- 3rd. To revise rituals to conform with present conditions.
- 4th. To revise the Junior Book so that it will carry a message for the different branches of the industry that will have a moral and will promote education.
- 5th. To decide upon and provide new and additional equipment for initiation.
- 6th. To secure proper representation of the industry and to gain the desired strength for each jurisdiction; that each jurisdiction have nine men, to be accomplished by each member of the Supreme Nine appointing an Advisory Board of eight.
- 7th. To divide each State into small districts.
- 8th. To organize Hoo-Hoo Clubs, Chapters, Gardens, or whatever name may be selected as appropriate.
- 9th. To compile and furnish ideas and plans for activities of such clubs to bring members and other lumbermen together more often, other than at concatenations.
- 10th. The establishment of Hoo-Hoo headquarters in the principal cities.
- 11th. To provide a definite plan of supplying information such as will be of help and of value to our members through the Hoo-Hoo hotels, available to members in good standing.
- 12th. To decide upon a plan which will enable us to publish "The Bulletin" monthly; just what data and information it should contain.
- 13th. To reduce the Bulletin to pocket size or to a size and form that is most economical to publish.
- 14th. That we select a name with a greater meaning such as will signify its connection with the industry, other than "The Bulletin."

THE DEATH BENEFIT

Has enabled Hoo-Hoo to emphasize in a most practical manner its fraternal obligations to the members and their dependents. While the amount is small, yet it serves its purpose in aiding the Order to extend a helping hand to the dependents of the members at the time of their greatest need.

A plan whereby the Secretary-Treasurer could forward the amount of the death benefit immediately upon receiving official notice of death of a member, either by wire or letter, would be more appreciated by those concerned.

THOSE WHO HAVE PASSED AWAY

It becomes my sad duty to report that during the past year 57 of our members have passed through the gateway of Death. Out of this number that have passed beyond, 26 of the beneficiaries or dependents were deprived of the Death Benefit feature of \$100.00 due to the fact that the payment of dues was neglected. Many of them were known to all of you, and were men who had always taken a very active part in Hoo-Hoo activities and were among its most loyal supporters.

Prominent among them was our Past Snark, Robert H. Inman, known and loved by thousands of Hoo-Hoo throughout the land.

Guy A. Buell, another one of our most loyal Hoo-Hoo workers, one who had uppermost in his keen mind the high ideals and principles of this organization and who had much to do with promoting its cause in the West, recently left our midst; and numerous others who have supported the Order most loyally and taken active parts in its developments. While they have gone from our midst they have left behind friends of the Hoo-Hoo kind, and their devotion to Hoo-Hoo will live in memory, as their promotion of health, happiness and long life has smoothed life's pathway for others.

In remembrance of all those who have passed beyond during the year and that their beneficiaries may know that Hoo-Hoo recognizes and appreciates its members and keeps them in memory, I would like to suggest that the Committee on Resolutions put in proper form a eulogy to be mailed at this time to all of the bereaved families of Hoo-Hoo passing beyond during the last year.

INDEBTED TO FORMER OFFICIALS

I accepted the responsibilities and duties of this office because of my faith and confidence in its principles and purposes.

I will take this opportunity of bringing to your attention again the splendid services that have been rendered this



C. E. MURPHY (11370)
Arcanoper
Salt Lake City, Utah



H. R. ISHERWOOD (29516)
Secretary-Treasurer
St. Louis, Mo.

Order in its time of distress by my predecessor, Brother Tennant, and past Snarks Seidel and Priddie. They are the men who are responsible for the splendid way in which the Order of Hoo-Hoo has weathered the storm. The Order, and each and every one of its members, owes a great debt of gratitude to these men which it can never repay. It was their splendid ability and leadership, and the efforts and energy which they had put forth in the most efficient manner that has placed this Order in the splendid financial position that it was in when delivered over to me to proceed with.

As I have stated, the organization was handed over to me in splendid condition. With the work of these men completed in bringing it out of its difficulties, it was then up to me to promote its cause and to sell its principles to the lumber and allied industries. I have proceeded in carrying out my duties to the best of my ability, yet it has taken me several months, to begin with, to acquaint myself with the facts in order to formulate plans that would enable me to carry on the work intelligently. Therefore, in the first few months I have endeavored to play the game of a good observer and listener.

As you all must know, during the past four months the Order of Hoo-Hoo has been given an unlimited amount of publicity. In this the Order owes the Lumber Trade Press and Association Publications of the United States and Canada a big vote of thanks, as they have most willingly given much valuable space in their publications in carrying the advertising and news of the activities of the Order, renewing and strengthening the interest of its members and enabling us to get the merits of Hoo-Hoo before lumber and allied industries. And in the past few months we have gained the support of several of the leading retail associations and many other associations which have to do with the lumber industry.

The Order is under a deep obligation to the Lumber Trade Press and the Association Journals, and Associations who have been active and willing in giving their support and co-operation to Hoo-Hoo, and I know that a resolution will be passed in justice to all.

PUBLICITY CAMPAIGN

During the month of June I laid my plans for carrying on a publicity campaign in behalf of the Order of Hoo-Hoo and prepared advertising copy and cuts such as would be appropriate for featuring the merits and purpose of the Order. The basis of this campaign was to secure the support and the co-operation of members to do One Day's Work for Hoo-Hoo.

The results were much greater than I had anticipated. The publicity prepared by us and the Lumber Press, with the specific advertising copy used by the Lumber Trade Press, brought in excellent returns, which proved again that advertising and publicity pays.

I received many letters from lumbermen seeking information as to how to qualify for membership in the Order

and for application blanks from the different parts of the United States and Canada. I also have many cases of whom the old members who have permitted their dues to lapse wrote in requesting information as to how to reinstate. The campaign had much to do with inspiring the vigor and those who were active in the Order in arranging for concatenations, and has inspired many in their districts to seek membership in the Order.

A step in the right direction, and one from which the Order has and can benefit, is seen in plans that bring the members and lumbermen together more frequently and at other times than concatenations. New Orleans has taken the lead with a series of luncheons, resulting in the organization of a substantial club and erection of a large building to house the club and provide office space for firms who have to do with the lumber industry. California inaugurated the idea of luncheons and dinner dances, which brought together lumbermen and their wives, daughters and sweethearts, resulting in much good for the Order. A series of highly profitable get-together luncheons was held in St. Louis.

THE LADIES TAKE THEIR PART

We are living in a new era today, in which the ladies are taking an important part, and inasmuch as they are controlling factors to the extent of about 80% of the purchasing power for the lumber product in the construction of the home, it is high time that we give them due consideration and recognition. Therefore, I want to see action taken at this meeting which will enable us to provide plans in which the ladies will play a part. The success of many concatenations in the past year has been due to the fact that the ladies have been invited to take part in the session on the roof.

While I have made many suggestions which have to do with the initiation, I want to impress upon your minds in making these suggestions that the principle and the purpose are undisturbed. The changes will only have to do with the course that we will pursue and the method that we will use of applying the principles to the industry and in making the impression upon the member's mind.

There is much that could be accomplished, if it were possible for the secretary-treasurer or representatives to visit the districts and territories which have loyal members and which are ready and willing to put their efforts and energies forth in organizing their districts and in reviving activities, but it is utterly impossible for the secretary-treasurer to cover all parts of the country as he would like. Therefore, if the finances would warrant, and in my opinion they will, I would like to see action taken which would enable us to have a field man or an assistant secretary. Such a man could be used to splendid advantage in the West, Northwest and East, and the Order would greatly benefit by increase in members as well as industry; and the returns from the efforts of a good man would, to an increasing extent, defray the expenses.

ADVANCE IN DUES

The advance which has been made in dues was discussed at the last annual meeting in Chicago, and was entrusted to the Supreme Nine and the members of the House of Ancients for their decision, was decided upon and announced about the middle of August. I was not in favor of the advance at the time it was placed into effect—not because I believed the advance unwarranted or too great, but due to the fact that I believed that more time should be given me in advance to put forth the reason for the increase and given more time to sell the membership upon the merits of the organization.

But I am mighty glad to be able to advise you that the returns from the annual dues notices are most gratifying, and am willing to admit at this time that I was mistaken in my opinion. However, I am of the belief that the dues should be advanced to at least \$7.50 or \$9.00 for 1922, and that the decision in this respect should be made at this meeting, so as to give me ample time to sell the Order upon that basis for 1922, and to work out our plans and activities in advance of that time and in proportion to the dues that we will decide upon. What the members demand is action, activities and life. We can create and promote to their entire satisfaction if we have the funds to do with.

CO-OPERATION WITH VICEGERENTS

I have endeavored to do my best in co-operating with the vicegerents by keeping them informed of ideas as they came to me in my travels and through the activities of the other districts, and to assist them in every way possible in giving their meetings publicity and in conveying the results of their activities to the Lumber Trade Press, that they may secure the publicity that they were deserving of, yet I have not done as much as I would have liked to, which was impossible with the help and equipment that I have to do with.

My experience was identical to that of my predecessor, Brother Tennant, as in visiting the territories which have been inactive for any great length of time. It was always gratifying to find, however, that the spirit of Hoo-Hoo was only lying dormant and that the old members were always glad of the opportunity to revive the work and activities of the Order.

As I have previously stated, it is unfortunate that it was impossible for me or the officials of this organization to cover the vast territory that needs reorganization, and to acquaint the members with the necessity of getting behind the Order and assisting in promoting the principles and purposes whereby all would greatly benefit.

I cannot lay too much stress upon my appreciation of the splendid support that has been given me by the Snark of the Universe, Brother Hiscox, and members of the Nine who have taken an active part and have done their duty in earnest. There is no better way and method of telling you what they have accomplished than to cite the reports for the jurisdictions, which speak for themselves.

CALIFORNIA LEADS

The splendid work that has been accomplished by the Snark of the Universe in his jurisdiction is certainly of great credit to him and his co-workers. The State of California has led in number of new members in the year. There was no State in the Union that I have visited in my travels where I have found the support of Hoo-Hoo as I found it in the State of California. They have grasped the higher ideals and the purpose of the Order, and each and every individual who has taken a part in promoting the principles has benefited, as has the industry at large.

That which has been accomplished is of great credit to the vicegerents of that State, as they have untrillingly put their efforts and energy in promoting the cause and increasing the membership.

The Order owes the success for the past year in the increase of membership to the splendid work that has been done by the vicegerents. It is only through their support and co-operation that it has been possible to accomplish what has been done, and I cannot express myself in words or writing as I would like in extending my appreciation to the vicegerents who have rendered this splendid service.

CONCLUSION

Copies of the report on the work of the Vicegerents will be made and distributed so that everyone may know what has been accomplished by the Vicegerents in the various districts.

I want to lead up to one thought, and I want you to keep thinking along that line; that the success of this Order depends upon the men that are in the field, the men who accept appointments as officers of the organization and as Vicegerents. Its success, as I have said, in the future, and the credit for its success, will be due to them. It only remains, from my point of view, for me to provide the basis and the methods

and plans that will assist them in carrying on the work in the different jurisdictions and the districts.

The question which I have brought up in connection with the Supreme Nine is one that is going to mean more in this organization than any other one resolution that can be adopted here today, and that is having nine men in each jurisdiction instead of one. That will enable us, by having the member of the nine who is selected for these different jurisdictions, select an advisory board of members who are representative of the different branches of the industry throughout that jurisdiction; and I hope that if this idea and plan is put through it will be possible, then, for us to hold an annual meeting of our own in each jurisdiction prior to the annual meeting.

I feel that I have taken up enough of your time, and believe in order for me to do further justice to the matter it will be necessary to make further explanations and suggestions, which I have prepared for presentation to the members at a later date. I thank you.

(The Supreme Snark led the members in rendering the Hoo-Hoo yell after the Secretary concluded his report and his remarks.)

Rev. Simpkin: I do not wish at this time to undertake to acknowledge our indebtedness to our Supreme Snark and the other officers of the Order, but I hope before this session comes to a close there will be a proper resolution conveying our sense of gratitude to those who have led the Order out of the difficulties of a few years ago. One of the things that I try to do going through life is this: I don't wait until I look down into a fellow's cold face to tell him what I think of him. If I like him I let him know it while he is alive.

I hope there will be a proper voicing of the gratitude we feel to the Supreme Snark, to the Supreme Nine and to this young cub who came in to take the place of Past Snark and Secretary, E. D. Tennant, and who has done so much for us. We must realize that in his selection as secretary-treasurer no mistake was made. We have learned to love Brother Hiscox, and no mistake was made when the mantle of this Order was put upon his shoulders. I now move that these reports, with their recommendations, now be referred at once to the standing committees of the order, so that proper action can be taken on the recommendations tomorrow.

The motion was seconded by Brother Boggess and was carried. Reverend Simpkin then made a motion to express the appreciation of the order to the officers and all members who had worked faithfully to carry on the work of the Order and for its success and prosperity during the past year. The motion was seconded by Brother McGrath and was unanimously carried.

The Supreme Snark: It is customary to have a recommendation from the House of Ancients, to have a committee on Good of the Order, a committee on Resolutions and a committee on Nominations. We have with us, as members of the House of Ancients, Past Snarks Priddie, Hadley and Seidel. If they have any recommendations, they can turn them over to the proper committees.

There is no more loyal Hoo-Hoo than Past Snark Tennant. When I left him on the Coast, he expected to go to Seattle and return here this morning, but he has not been able to do so. We have received a large number of communications, letters and telegrams which will be read later, but I will read at this time a letter that has been received from Brother Tennant.

Letter from Past Snark Tennant

The Supreme Snark thereupon read the following letter from Past Snark E. D. Tennant:

San Francisco, September 4, 1920.

Mr. R. A. Hiscox,

Snark of the Universe,

Concatenated Order of Hoo-Hoo,

St. Louis, Mo.

Dear Brother Hiscox and Members Assembled at Twenty-Ninth Annual Meeting:

It is with a great deal of regret and a feeling of keen disappointment that I am compelled to forego the pleasure of being with the members assembled at the Twenty-Ninth Annual Meeting of the Concatenated Order of Hoo-Hoo.

I have been looking forward for months to meeting with my many old Hoo-Hoo friends at this year's annual, but very important business matters which require my personal attention will detain me on the West Coast another week, making it impossible for me to get to St. Louis in time for the meeting.

Nominations

- | | |
|------------------------|--------------------|
| 1. L. D. May, Chairman | 6. George Schwartz |
| 2. L. J. Pomoroy | 7. K. C. Everts |
| 3. Carl Defenbaugh | 8. L. F. Garrett |
| 4. Sidney S. May | 9. W. E. Landrum |
| 5. H. D. Fools | |

The Supreme Snark then requested the chairman of the committees to call meetings of the committees for three o'clock of this day, and he also stated that at three o'clock the members of the House of Ancients and Supreme Nine present also would hold a meeting to discuss and consider various matters affecting the interest of the Order. All of the committees and the members of the House of Ancients and Supreme Nine met at the hour stated, and at a later session submitted their reports to the Convention. Those reports and recommendations appear at a later point in this report.

On motion, the meeting was then adjourned until 9:00 a. m., Friday, September 10th.

Forenoon Session, Friday, Sept. 10

The Convention was called to order at 9:09 a. m., Friday, September 10, and owing to the lack of a quorum, on motion by Mr. Burgoyne, seconded by Mr. Boggess, the meeting was adjourned until 10:09 a. m. of this day.

At nine minutes past ten, September 10, Supreme Snark Hiscox called the meeting to order, a quorum being present.

Supreme Snark Hiscox called upon "Supreme Chaplain" Simpkin, of Salt Lake City, Utah, to address the meeting at this time.

(Chaplain Simpkin's address is printed as a separate article under title, "The Spirit of Hoo-Hoo." It will be found on page 6.)

The Supreme Snark: Gentlemen, I just learned a few minutes ago from our secretary that we have with us this morning the gentleman who wrote the booklet referred to by "Parson" Simpkin, on "Fellowship; The Basis of True Relations Between Employer and Employee." We are today giving greater weight than ever to fellowship and brotherly love in Hoo-Hoo. We would appreciate a few words from Mr. Howard at this time. (Applause.)

ADDRESS BY MR. CLARENCE H. HOWARD,

President of the Commonwealth Steel Company, St. Louis, Mo., and President St. Louis Council, Boy Scouts of America.

Mr. Howard: Snark of the Universe and gentlemen, I am going to tell you a little story about the origination of this little pamphlet, and what our dear friend said today I am sure he said from his heart, because a man couldn't speak as he does unless he had his connection with God. Too many of us are going around without our switch turned on and we are not getting a direct connection. You have heard of the comedian, Frank Tinney. Someone said, "Frank, how did your stunt take in England?" He said, "They thought it was an intermission. I put it over, but it just laid there." When I was called to Philadelphia five years ago to make a talk at the Employment Managers' Association I spoke on the subject referred to and thought it was pretty good. Evidently it was ahead of its time. I "put it over, but it laid there." I felt sorry for it and felt sorry for myself.

I was called to Paris in connection with the Peace Treaty, just after the armistice, and was in Europe three or four months. I went all over the devastated districts, talked in the Y. M. C. A. huts and showed a lot of stereopticon pictures throughout the territory from Paris up near to Coblenz, Germany.

On my return I had an invitation to an industrial conference at Silver Bay, New York. I said to Mrs. Howard, "Of course, they don't want a message from Howard; they want a message from God, and I must receive that through humility and meekness." So I telegraphed my office to send me any memorandums I had prepared on the subject of "human engineering" and they sent me this article. It arrived just at the moment I had finished a little outline of what I would talk about. I read this and if I had made my outline from that article I couldn't have done better. While I was reading it I was called on the phone by Mr. Towson, who asked me if I couldn't give him the fundamentals of my address, so they could print it. After my address they said they wanted 1,000 mimeographed that night. This article

However, if I am not with you in body, I will be in spirit. My belief in and regard for the Order of Hoo-Hoo is stronger today than ever. Were it not for the fact that I feel I have spent all the time I possibly could afford to in active Hoo-Hoo work and that my personal business affairs now demand the preference, I would have dropped everything and hurried to St. Louis, but I feel sure every member will realize my position and know my heart is still in the right place.

Predictions which I made five years ago that Hoo-Hoo had a place within the lumber industry, which internal strife and unfortunate financial troubles could not deprive it of, have more than come true. That which I worked and hoped for through the four years of my active management of the Order's business affairs has been accomplished, so that today any member who is not proud of the record and standing of Hoo-Hoo, either has something wrong with his mental make-up, or has not grasped the great value and strength of fraternal friendship amongst men engaged in the same line of business.

As to the work of the future, I have had many conferences during the past six months with Secretary-Treasurer Isherwood, understand his plans and fully approve of them, as he has, no doubt, in his report fully outlined suggestions and plans for the work of the coming year. It will therefore not be necessary for me to elaborate on them here.

The work of Secretary-Treasurer Isherwood, Snark Hiscox, other members of the Supreme Nine and the Vicegerent Snarks has been most successful. They are deserving of the highest praise for the very efficient manner in which they have conducted the work of the Order. Snark Hiscox has his home State, California, built up to be a model of what Hoo-Hoo can accomplish, and it is my great hope other states will follow California's example and do likewise.

In this connection, I sincerely hope the members present will accept the invitation of the City of Fresno, California, to meet there at next year's annual. California has richly earned the honor, and it will do our eastern members good to come out to Fresno and learn how California members do it.

As stated before, Secretary-Treasurer Isherwood is fully conversant in my ideas as to the future of Hoo-Hoo. Beyond one or two thoughts which I will mention later, I have no suggestions to make beyond what he has given you. I would like, however, to urge upon you to take final action toward incorporating the order, and also to appoint a real active committee to revise the ritual and suggest new instructions and ideas to Vicegerents for the conduct of concatenations.

Regarding the by-laws, we have enough of them to run a dozen orders. The act of incorporation will require some changes. Beyond making those necessary and correcting some minor details, I suggest leaving them alone and devoting all the time possible toward building for the future.

The foregoing are all the suggestions I have to make. Feeling sure there will be a large number of old experienced Hoo-Hoo, who have the welfare of the Order at heart, present at this meeting, I am content to leave matters in their hands, and feel sure that any action taken at this annual will be for the best interests of the order and the new Snark and Supreme Nine which they select will be fully capable of carrying on the work which the retiring Nine have relinquished.

Again expressing my great regrets at my inability to be present and assuring you one and all I stand ready to join you with every resource at my command to go forth into the new Hoo-Hoo year with a determination to still further develop and strengthen the greatest fraternal lumber organization on earth, I am,

Yours fraternally and sincerely,

E. D. TENNANT, Past Snark.

Committees

The Supreme Snark then announced the appointment of the following committees:

Committee on Resolutions

- | | |
|----------------------------|------------------------|
| 1. W. A. Priddie, Chairman | 6. George Wilson-Jones |
| 2. J. C. McGrath | 7. H. J. West |
| 3. Don S. Montgomery | 8. C. E. Price |
| 4. W. A. Hadley | 9. Judge Hartmann |
| 5. Frank Hodges | |

Good of Order

- | | |
|--------------------------|------------------------|
| 1. Pete Langan, Chairman | 6. Jos. S. N. Farquhar |
| 2. H. C. Bell | 7. F. M. Baker |
| 3. Clarence C. Mullen | 8. G. Gloor, St. Louis |
| 4. E. R. Julian | 9. P. F. Cook |
| 5. E. E. Cottrell | |

has since found its way into twenty-seven different pamphlets. Over 300,000 were distributed. Yesterday I received a little pamphlet from England referring to it as having been quoted in an Australian bulletin.

I am speaking about this impersonally, because when God gives you a message, you can talk about it without having your personality enter into it. The only job a man has is to get rid of self, and when he can control himself he has accomplished a great deal.

I want to refer to one point our brother Simpkin mentioned, which brings out the true relation of men and which disregards a fellowman's race, social position, wealth or lack of it. When the Master delivered the greatest prayer in the world, He said, "Our Father." He didn't leave anybody out. When He was twelve years old he was taken to task for not going with his parents, and his answer brings out a tremendous proof of relation. He said, "Wist ye not I should be about my Father's business?" He certainly knew who his Father was; and when they said, "Your mother, your sister," etc., he asked, "Who are my mother and sister? Those who do the will of my Father." He also said, "Call no man your father upon the earth; for one is your Father, which is in heaven."

We have splendid educational advantages in this country, with our colleges of technical engineering, and they have been so successful because they are based upon a principle which establishes right relations, irrespective of language, art, location, or any other conditions. But our colleges have ignored Human Engineering, which is based upon Fellowship and means the treating of men as men, and not as machines. We must have "Humanics" as well as mechanical.

I don't care how much a man may know or how much he may get from books, if he has not Fellowship to enable him to work with and for others, he certainly cannot use what he has.

When Jesus came to the home of Martha and Mary, Martha's wish was to entertain Jesus by giving him a splendid dinner. Mary was sitting at his feet to try to get spiritual food from him. Martha complained to Jesus because Mary did not help serve. He replied, "Martha, thou art careful and troubled about many things; but one thing is needful; and Mary hath chosen that good part, which shall not be taken away from her"—and we today want to be sure that we are choosing the one thing needful.

The Fellowship definition you will find in this pamphlet I have for thirty years studied and endeavored to apply in business. The ideal I had was to fulfill the Master's command, that the valleys should be exalted and the hills brought low; that we could all get on an equal basis, where all, from the office boy to the president, would be on the same plane. This avoids misunderstandings, and most of the troubles of the world have come from misunderstandings—we missed the understanding.

I have been much helped and delighted to note that you lumber people are setting such a good example in giving attention to the higher things of life. You are the foundation workers in most everything we have, we must have lumber to start the foundation of concrete; we must have patterns before we can make a casting; lumber has to be the forerunner of almost everything. It grows out in the forests, where it shades man and beast and takes care of the birds and is a reminder of the protection of our Creator.

You are putting into practice the Master's commands that we be lifted up and draw all men unto us, and that we let our light so shine before men that they may see our good works and glorify—Us? No, but glorify the power that enables us to be lifted up and draw all men unto the Truth. This service to our Fellowman also gives us genuine peace, and we find in the Scriptures the following gems on the subject of Peace: "Thou wilt keep him in perfect peace whose mind is stayed on thee, because he trusteth in thee—" "Great Peace have they that love thy law, and nothing shall offend them."

You cannot be offended or insulted until you get on the level of the fellow that wants to insult you. Jesus refused to do that. And Solomon said: "When a man's way please the Lord he will make even his enemies to be at peace with him." And Paul says, "God is not the author of confusion, but of peace."

I remember the day when, if a man or a boy would speak about religion or about God or about the Master, someone would say, "You ought to be tied to your mother's apron string." Now we have found out, as the previous speaker told you today, that God stands in the same relation to man as the relation of the principle of mathematics to numbers. When you apply mathematics you use the principle and the principle finds the figures. You never found a figure hurry-

ing to his job, resulting in fatigue. You never saw a man trying to hide figure 9 from a fellowman because he didn't like him. You would laugh at him. So we are learning that there is a Principle governing man in the same way.

I have tried to do in my business just what our brother here has talked about and in conclusion I will give you some reasons. I lived in a little country town, where the Indians used to chase us sometimes, and where the cow-boys used to shoot up the town. A fellow with a six-shooter and a pair of deuces would win everything in sight. I had to go out to work because someone had to help to earn the living for the family. I had the nicest, most loving, gentle mother any boy ever had. Of course, now, you will say, "No, you didn't; I had." We will compromise and say, "We all had." She said this to me, and she wrote it indelibly on my heart—"My boy, we have surrounded you with the best moral and Christian influence that we know. Now that you are going to leave home, the responsibility is on your shoulders; you can make a failure or a success. I know boys don't like to be preached to, but I am going to tell you five things, and if you will do them, when you are a middle-aged man you will have a nice business, a good home and lots of friends." She said, "First, seek company from whom you can learn and become better by associating with them. Second, never gamble nor go where gambling is done. Third, never drink nor go where drinking is done. Fourth, smoking is not so bad, but if I used as much money for chewing gum as some men use for tobacco, they would think I was extravagant." She said, "Put away the money you would spend for these things to help you through life, and as you go along you will always have that money to help the fellow who was less fortunate than you."

She said, "Last, but not least, if you are asked to go anywhere and have any doubt about whether it is proper for you to go, ask yourself, 'Could I take my mother?' and if you could not, don't go. Never think or say anything you are not willing for your mother to hear or see." She said she would not preach to me, but I will leave it to the minister if that is not about as concrete and as good a sermon as any man could preach.

When I was a machinists' apprentice I would study the engines in the repair shop and I would ask the man how this or that thing worked. He said, "It cost me money to learn that. What will you pay me to tell you?" I couldn't pay him anything because I received only \$24.00 per month and I had to pay \$20.00 out of that for board and room. I said to myself, "When I get to be an employer and have a plant, no boy will be treated like that, and I will have a place for boys to study, where they will have free courses." I invite you to go to Granite City, where you will find a little school for employees and where the Government has sent returned wounded soldiers.

Today the world looks dark, and if we judged from just what we saw we would be discouraged. I will tell you four things that indicate how the world is developing. There assembled in Paris, in June, men of big caliber for the purpose of organizing an International Chamber of Commerce, in order that we could balance trade relations and money conditions, get a closer view of each other—got around the table and look at each other and talk heart to heart. At the same time there was being formed in London, where the father of Boy Scouts lives, the International Boy Scouts' Jamboree, where there were boys from all over the world. They couldn't talk the same language, but they shook hands and smiled at each other and they said, "That spoils friendship in my language." Now, these boys are going to be the rocks, absolutely, in the foundation of the League of Nations, of higher civilization; and those boys will never believe that the boys who played with them in the ring at the Olympic games and contests are bad fellows. Great friendships were cemented there. And at that moment there was being formed, in the city of St. Louis, at the David R. Francis home, a United States Junior Chamber of Commerce, connecting up, all over the United States, the boys from 18 to 30; and I will send an interesting pamphlet on that subject to any of you who are interested. We hope to couple up 500,000 of the best young men who will be prepared for any emergency, of quick initiative, of resourcefulness, who will do a tremendous work.

At the same time there was presented to England a statue of the man who stood in this country for the greatest democracy we ever know—Abraham Lincoln. Our esteemed countryman, Elihu Root, made an address and delivered the statue of Lincoln to our sister country, and a reply was made by that wonderful man, Lloyd George. Of course, Mr. Root referred to the extraordinary conditions under which Lincoln lived, and Lloyd George at the conclusion of his beautiful acceptance speech said, "May I respectfully but earnestly say

one word from this platform to the great people of America. This torn and bleeding earth is calling today for the help of the America of Abraham Lincoln." I think we should all take an inventory to see if we measure up to Lincoln's democracy.

My closing words are these: Who established democracy, when and where? The Master established it 2,000 years ago and he put the Sermon on the Mount under it for a foundation and keystone with the Golden Rule and said, "Not one word shall be lost," and, my friends, you know Christ Jesus' words and actions today are as potent as they were then. You have got to use them to save this world, and we are going to do it.

Jesus' teachings and example are also bringing us today to an understanding of the fact that the Golden Rule must be the only standard of action between employer and employee or any other point of contact among men.

VOTE OF THANKS

The Supreme Snark: It is near the time for adjournment, but before we adjourn I want to take up, out of order, the selection for the place of the next annual—

Mr. P. F. Cook: Brother Snark, a suggestion has been made to me, that a rising vote of Thanks be tendered to Mr. Howard for his visit with us this morning and for his eloquent and weighty remarks in connection with his address.

Motion seconded and carried unanimously. Accordingly a rising vote of thanks was tendered to Mr. Howard.

The Snark: Continuing with my remarks as to the place of the next annual meeting, a vote will be taken on this at the afternoon session. We have with us a man who has traveled over 2000 miles to extend an invitation to the Order and when he leaves here he will attend the 64th anniversary of the wedding of his parents. This gentleman moved, very early in life, to California. I refer to Mr. W. E. Landrum, president of the San Joaquin Lumberman's Club. (Applause.)

Landrum on California

Mr. W. E. Landrum: Most worthy Snark and brothers, I certainly appreciate being at this Convention. One of the things that brought me here and two of my fellow California lumbermen, was to do honor to the Snark, to let you know that we are with him and with Hoo-Hoo. Another thing was to present this invitation from California. I was born near Cairo, Missouri, 150 miles from here; I was reared on a farm. Several years ago, like a great many others, I got the Western fever and went West to seek my fortune, not knowing exactly that I was going to drop into the lumber business. That has been my adopted State since 1887, and I can assure you it has been a pleasure for me to work with the lumbermen there and everywhere. I fell into that through my brother out there and have been in the business now, actively, 20-odd years.

California has a unique history. In 1767 those little brown men from the South, the Mexicans, had the same intuition that many of us had—that there was something better somewhere, and they emigrated North to explore those regions in California. They were left alone with the Indians to fight their battles a number of years. They built their missions, trying to convert the Indians to their religion. That went on until 1833, when Mexico withdrew her support and confiscated their property. In 1849—that is a by-word with all Californians—'49, the time of gold; but the sturdy men from the East made California. They heard of the gold discoveries and they left their homes, their plows and offices and started on their long western journey. They crossed over the plains, the rivers and the hills, not knowing whether they would reach their destination or not, and many of them did not. In '49 there were at least 100,000 people who dotted the rivers along the mountains, the Sierras. A great many of them achieved fortune. Some are yet digging. They did not do that alone, but they saw the fertility of the land. They converted the waters running down those mighty rivers, and a few miles further down they converted it into light and power, and after that they put it on the land to produce fruit and vegetables. The Pacific Ocean, wherever it beats upon our shores, has ships from every nation, carrying commerce all over the world. Such is California, which is an empire in itself.

Not alone that, but we have a valley 100 to 150 miles wide, extending from Stockton to Lakefield, almost 100 miles wide. There can be raised almost anything that can be raised on the face of the earth. In the center of that is a little town we call Merced, which I think is one of the most beautiful towns in the West. Of course, Fresno thinks different. We can show you from our place one of God's master-

pieces—that is the Yosemite Valley. If you will come next year and bring your friends, don't forget Yosemite or Merced, because that has Yosemite Valley next to it. If the Governor had been home when I was there last week I would have asked him to extend this invitation, but as he is a personal friend of mine, I am going to extend an invitation from the State of California to Hoo-Hoo to go to California next year to hold its Convention.

I have the honor of being the president of the San Joaquin Valley Lumbermen's Club, with headquarters in Fresno, and our club has extended an invitation to this Order to hold the 1921 Convention in Fresno, and the San Francisco Hoo-Hoo join in this invitation. Later you will hear what Fresno has done.

In behalf of the Fresno Hoo-Hoo, of San Joaquin Valley, and in behalf of San Joaquin Valley Lumbermen's Club, we invite you to go to Fresno for your 1921 Convention. I will place Fresno in nomination, so that it will be before you this afternoon.

The Supreme Snark: Brothers, I have letters and telegrams from California, which I was asked to deliver, which we will take up this afternoon. There is a matter of general discussion on Good of the Order, but I don't want to start the discussion at this time, as it is near the hour of adjournment. Very important matters have been placed before the committees, which have been threshed out and reports are being prepared. All of us have the privilege as well as the duty of expressing our individual opinions on all matters. We want everyone to be present at 2:09 this afternoon. The automobile trip for the ladies has been called off, for the reason that the dinner tonight is for everybody, at 6:15, and the ladies could not get back early enough to properly doll up for the dinner. The tickets for your 1921 Convention will be ready for distribution from 2:09 to 6:09 this afternoon.

PRAISE FOR VICEGERENT FUNCK

The concatenation held last night will go down into history of Hoo-Hoo as the Julius Seldel Concatenation. Many may have thought that concatenation "just happened." It did not just happen. That concatenation was the result of weeks of careful, painstaking work. Concatenations never just happen. Somebody has got to do a lot of work. At this time we would like to have a few words from the Vicegerent Snark of the St. Louis district who had charge of the concatenation last night and who put the work on so splendidly. I have never seen a concatenation that was so well handled, from start to finish. An especially pleasant feature was the session on the roof with the ladies. We would like to hear from Brother Funck. (Applause.)

Mr. W. G. Funck: I hardly know what to tell you, unless it would be that it was all the natural outcome of fellowship and enthusiasm. It worked in quite naturally and we experienced but little trouble in getting kittens for the initiation, probably due to the fact that we have worked together in harmony for this convention.

We were all pleased, of course, to have brought 52 kittens into the fold; so we believe that when we shook hands with our new members we had a new understanding such as has been brought to us by the Parson. I am sorry that he does not live in this neck of the woods so that we might have more of his medicine. But it is all fellowship, such as is going to make Hoo-Hoo what it ought to be. I believe the organization from Coast to Coast is being strengthened by the absence of the old fashioned horse play, which was nothing more than a boomerang. In the old days red liquor had a tendency to impair our meetings. Again we have gone into the morrow, as the parson said, and we have now life before us. That comes only with a thorough understanding of friendship.

We have all been pleased beyond expectation over the nice attendance we have had. Many of you have come long distances and have made sacrifices to be with us. On behalf of St. Louis Hoo-Hoo I thank you. (Applause.)

On motion, a recess was then taken until 2:09 p. m. Friday.

TALK—WRITE—WIRE

Thirtieth Annual
FRESNO, CALIFORNIA
September 8, 9, 10, 1921

Afternoon Session, Friday, September 10

The meeting was called to order by the Supreme Snark, Brother R. A. Hiscoc, at 2:09 p. m., and the first matter of business was discussion on the Good of the Order.

Mr. Hodges (593): Worthy Snark and Brothers, in listening to the call of the Scer of Hoo-Hoo, put into the yell, I am wondering if that could not be improved so that it would be more catchy. I have in mind the college yell of the University of Kansas, done by certain intonations. The college yell I refer to is: "Itah-Jawk-Jay-Hawk—Jay-Yoo." improve our yell—put a little more kick into it. Make it a little more attractive and distinct.

The Snark: Start slow and come back fast?

Mr. Hodges: No, more in the intonation.

The Snark: Can you do that with the numerals?

Mr. Hodges: Yes, I think it can be worked out.

The Snark: That is a good suggestion. We will bear that in mind. I think that can be tried out by the local concatenations. Bring it to the next annual meeting.

"Parson" Shupkin: Why wouldn't it be well for the Vicegerents and other members to send in anything they have to suggest?

The Snark: Yes, that will be remembered.

Mr. Julien (22383): I want to ask if a new yell, somewhat complicated as has been suggested, would not be rather tough on the new members?

Mr. Gorsuch (761): I would like to know what Brother Hodges' objection is to our old yell. Of course, if it can be improved all right, but it seems to me to be a mighty good one. Unless there is some good reason for improving it, it ought to stand.

The Snark: We can't tell whether there is a good reason until the new yell is presented.

Mr. Julien: I have traveled over 28 states in this country and have attended numerous concatenations. The yell that we have is very distinctive, and I would not like to see it changed.

Mr. Hodges: I would not change the numerals nor the words, but my suggestion was to change the intonation, so that it would be more distinctive. The musical cadence that they have at the University of Kansas strikes my fancy.

Mr. Gorsuch: I would suggest that Brother Hodges set our yell to music and let us have it next year. (Laughter.)

Report of Committee on Resolutions

The report of the Committee on Resolutions was then presented and read by Past Snark W. A. Priddie, Chairman of the Committee, and, on motion duly carried, the report was unanimously adopted and was as follows:

Whereas, The Concatenated Order of Hoo-Hoo has this day celebrated its twenty-ninth anniversary, and finds itself solvent, with an increased membership; therefore be it

Resolved, That we hereby express our sincere and heartfelt thanks to Past Snarks R. A. Hiscoc, W. A. Priddie, Julius Seidel, E. D. Tennant, E. Stringer Boggess, H. H. Isherwood, Secretary-Treasurer, and the Supreme Nine, for their untiring zeal and devotion for the good of the Order and for the successful results of their work during the year just closed. And be it further

Resolved, That we hereby tender the sincere thanks of Hoo-Hoo to the membership in St. Louis and to the lumbermen of St. Louis for their splendid and generous entertainment of the delegates and the ladies in attendance at this meeting. And, be it further

Resolved, That, realizing that much of the success of the past year has been due to the generous and valuable co-operation and support of the lumber trade press and the daily press of the country, we hereby tender to the lumber trade press and the daily press of the country our heartfelt thanks and appreciation for their generous support during the past year.

Whereas, The Order of Hoo-Hoo has suffered a great loss in the death of Past Snark Robert D. Imman, of Portland, Oregon, and fifty-six other loyal members during the past year. We rejoice that before they left us we had the privilege of realizing, in many ways, their worth as men; be it

Resolved, That our heartfelt sympathy is extended to the families of these members in their time of bereavement.

Whereas, Various lumber associations of the country have rendered the most valuable service to our Order by their

co-operation and support, which is greatly appreciated. It is our earnest hope that a greater interest in the Order be secured and maintained during the coming year.

W. A. PRIDDIE, Chairman,
J. C. McGRATH,
DON S. MONTGOMERY,
W. A. HADLEY,
FRANK HODGES,
GEORGE WILSON-JONES,
H. J. WEST,
C. E. PRICE,
JUDGE HARTMANN.

The report of the Committee on Good of the Order was then submitted and read by Brother H. C. Bell (21577).

Brother P. T. Langan moved that the report as a whole be adopted.

Mr. Langan: I think that, instead of saying that the Bulletin shall be published bi-monthly, this should read, "At least bi-monthly."

Brother Langan's suggestion was regarded as an amendment and was adopted.

The report of the Committee on Good of the Order was thereupon unanimously adopted and was as follows:

Report of Committee on Good of the Order

On the subject of good of the order, we, your committee, recommend:

First: That the Bulletin be published at least bi-monthly and that the name be changed; that the Secretary put on a name contest, and that the Bulletin be reduced in size, to obtain the most economical cost of printing.

Second: That there be established, in the principal cities, through the Vicegerents and members of Hoo-Hoo, Hoo-Hoo hotel headquarters and clubs.

Third: That the Secretary provide a definite plan of supplying information such as will be of help and value to our members through Hoo-Hoo hotels available to members in good standing.

Fourth: We recommend that the Secretary be authorized to prepare a plan of Hoo-Hoo activities, to be furnished to all Vicegerents.

Fifth: We recommend that the Secretary-Treasurer advise Vicegerents fully in regard to the eligibility clause, and that Vicegerents be instructed to adhere strictly to the spirit and letter of this law.

Sixth: We suggest that the Secretary and the Supreme Nine, during the present year, prepare a revised ritual and junior book for submission to the next annual meeting.

Seventh: Your committee suggests that the plan outlined by Secretary-Treasurer Isherwood in his report, to enlarge the activities of the order, by each member of the Supreme Nine appointing an advisory board of eight Hoo-Hoo from his district, be carried into effect. And we further suggest that wherever deemed wise, state districts be reduced in size, thereby adding to the number of Vicegerents.

Eighth: We recommend that, whenever possible, the Vicegerents hold meetings of Hoo-Hoo and lumbermen, to which shall be invited all lumbermen, whether members of our order or not, and their wives.

Ninth: We recommend that a committee of three be appointed by the Snark, to make suggestions of changes in the constitution and by-laws, in conjunction with the Secretary-Treasurer, to be presented to the Supreme Nine and the House of Ancients at the earliest possible moment.

(Signed) P. T. LANGAN, Chairman,
H. C. BELL,
G. A. COTTRELL,
C. O. MULLEN,
B. R. JULIEN,
J. S. FARQUHAR.

Brother Mark M. Elledge thereupon offered the following resolution as an amendment to the report of the Committee on Good of the Order. After brief discussion, it was considered as a separate resolution and was unanimously adopted.

Brother Elledge's resolution was as follows:

As Hoo-Hoo stands for what is best in Brotherhood, and as the button is an insignia of the Order and an honor conferred upon the wearer, Be It Resolved, That anyone who has not paid his past dues for a period of two years has no right to wear the button of the Order. Be It Further Resolved, That the Secretary-Treasurer notify any such person that he must either pay up his dues or return the button, and on failure to do so that the facts be published in The Bulletin.

Resolutions of Respect

Another matter of considerable importance has been brought up by Secretary-Treasurer Isherwood; that some formal resolution be prepared, to be sent to the families of deceased members of the Order at the time of their death, expressing our sorrow over their bereavement. It can be understood that the Secretary-Treasurer have such a resolution prepared and printed, to be forwarded to the family of every deceased member immediately after his death.

Secretary Isherwood: I made that as a recommendation, and I believe it would be fitting for this meeting to pass that recommendation, in the form of a resolution, just as it has been stated.

Mr. Langan: I offer this as a motion.

Motion seconded and carried.

Supreme Snark: Are there any other recommendations in your report, Mr. Secretary, that should be acted upon at this time?

Secretary Isherwood: No, I think everything has been acted upon.

SALARY OF SECRETARY-TREASURER

Supreme Snark: We will now hear any recommendations or resolutions from the House of Ancients.

Mr. W. A. Priddie (Past Snark): The members of the House of Ancients who are here want to recommend, in view of the fact that our Secretary-Treasurer has done such splendid work, that his salary be increased. We all know that the high cost of living has entered largely into everything. Brother Isherwood has made good, and I firmly believe that during the coming year he will increase our membership by more than 1000 members. In order to do that he has got to travel a good deal and devote plenty of time to it. It is hard work and the House of Ancients has recommended that Brother Isherwood's salary be fixed at \$6,500. The Secretaries of other Associations, who are performing the same work that Brother Isherwood is doing, are receiving more money than the amount I have named. We feel that the Order will be in a position to pay this increase, and it will be an incentive to Brother Isherwood to work harder, and we hope that the recommendations of the House of Ancients will meet with your approval.

There is a further consideration in connection with Brother Isherwood's salary, and that is, while we want to pay him for whatever he delivers, we feel that if we put the mark at 1000 new members, we would be disposed to give him an additional \$1000 at the end of 1921. That increase or bonus would not be paid, however, unless 1000 new members were secured within the year, and in the number of new members reinstatement of old members is not included, but they must be actually new members added to the Order. (The question was called for.)

Supreme Snark: Gentlemen, you have heard the recommendation presented by Brother Priddie.

Mr. Hodges: I move its adoption.

Mr. Langan: I also second the recommendation.

Brother Priddie's recommendation was also seconded by Mr. E. Stringer Boggess, Mr. Elledge and others.

Supreme Snark: This matter was taken up by the Supreme Nine after it was considered by the House of Ancients, and was favorably passed upon. It is a unanimous recommendation.

A vote was then taken on Mr. Priddie's recommendation to fix the salary of the Secretary-Treasurer at \$6,500 for the ensuing year, he to receive \$1000 in addition to his salary, under the conditions above stated, and the recommendation and motion were carried unanimously.

A rousing Hoo-Hoo yell was then delivered in honor of Secretary-Treasurer Isherwood.

Mr. Elledge: I suggest that we hear from Mr. Isherwood briefly.

Secretary Isherwood: Supreme Snark and Brother Hoo-Hoo, I thank you very sincerely. I do not think that I have had an easy task in what has been stipulated to secure the bonus of \$1000 if I get 1000 new members, but it can be done through co-operation. I will do my best.

Supreme Snark: One thousand new members means \$10,000 to us. From that amount, however, must be taken out the cost of the buttons and the expense of insurance, leaving a net amount between \$7,000 and \$7,500. So the Secretary will practically take care of his own salary from the 1000 new members, if he secures them, as he assures us he will do, and I have no doubt about his ability to do it.

We will now have the report of the Committee on Nominations.

Mr. Elledge: I hope that this will be adopted. I have come into contact with men in this hotel the last few days who were wearing the button after refusing absolutely to be reinstated or pay their dues.

The Supreme Snark: If there is any information you want as to any of these recommendations we will try to enlighten you. No. 7 is a distinct step in advance. The size of the Vicegerents has been reduced already, in some sections, and it has worked out successfully. The idea of the Secretary-Treasurer is, for instance, there is an officer in the California district, taking in California, Arizona and a part of Utah. He will appoint eight others in California and the other states. They can get together at times and consider any troubles we may have in that district and take care of them, instead of waiting for a meeting of the Supreme Nine. We have local conditions which can be taken care of better in this. It has been suggested that these additional officers be selected from the Vicegerents.

Mr. E. Stringer Boggess: I would suggest that it include all of the Vicegerents.

The Snark: We will insert, in paragraph 7, "The Advisory Board to include, as far as possible, the Vicegerents."

The Advisory Boards

Mr. Elledge: The idea of incorporating that is because of the fact that we will be able in each jurisdiction to put men on the Advisory Board who would not be Vicegerents, but would be on the Advisory Board and would be able to advise with the members of the Supreme Nine at his call, and thereby select the Vicegerents. The hardest job in the world for the members of the Supreme Nine is the selection of the Vicegerent for any particular district. Therefore, if you appoint an Advisory Board of eight members in each jurisdiction, who will consult the member of the Supreme Nine, we would get good results. It is understood that you would scatter the Advisory Board over the entire districts in any state, and you would be able to get whoever you wanted. I don't see anything to be gained by putting a Vicegerent on the Advisory Board. If I put a man on the Advisory Board in my jurisdiction who is not a Vicegerent, I would be as capable of advising with him as to who would be on the Advisory Board as the Vicegerent. I think it ought to be optional with the member of the Supreme Nine to appoint an Advisory Board regardless of the Vicegerents.

The Snark: There having been objection, it cannot be added to the resolution submitted. Now that the matter has been brought to our attention by Mr. Elledge, I can see very clearly how the appointment of the Vicegerents would interfere with it for the reason that the members elected on the Supreme Nine at this meeting will, on returning home, appoint the Advisory Board. The greatest difficulty a member of the Supreme Nine has is to secure Vicegerents for the different districts. As I understand it, the appointment of these eight advisory men, together with the member of the Supreme Nine in any district, will give him a larger power to enlist men as Vicegerents. I can see how they would be more likely to take Vicegerents of the previous year rather than Vicegerents of this year, because they will link up the former Vicegerents with the new year. The only way to add to that resolution would be to offer another resolution.

"Parson" Shupkin: I think every Hoo-Hoo here today sees the wisdom of this point. Hoo-Hoo depends on just so many points of human contact. I think the point raised by our Brother Elledge is worthy of serious consideration. I believe what we want to do for Hoo-Hoo would be stronger if, instead of taking those that are already officers, we get eight men in the district who are not officers and will have the work done.

Brother Boggess: Worthy Snark, the idea was to develop the strength of this Order in the resolution offered, that the member of the Supreme Nine have charge of his jurisdiction and is going to be active.

EXHIBIT OF TRADE PAPERS

Supreme Snark: Brother Hoo-Hoo, I want to call your attention to an exhibit prepared by our secretary-treasurer, which you will see in the other room, of the advertising matter furnished to us by the lumber trade press; I mean press notices in their reading columns during the past year. We are grateful to the trade journals for the publicity they have so generously given us. (Applause.)

REPORT OF COMMITTEE ON NOMINATIONS

The report of the Committee was submitted by Mr. May, No. 19896, and was read by him as follows:

Snark of the Universe: Laurent M. Tully, St. Louis, Mo.
 Senior Hoo-Hoo: Fred E. Conners, Sacramento City, Calif.
 Junior Hoo-Hoo: D. S. Montgomery, Milwaukee, Wis.
 BoJum: W. M. Beebe, Seattle, Wash.
 Scrivenoter: M. M. Elledge, Corinth, Miss.
 Jabberwock: Harry D. Foote, Alexandria, La.
 Custocatlan: John J. Earle, Tampa, Fla.
 Arcanoper: Charles E. Murphy, Salt Lake City, Utah.
 Gurdon: J. H. Dickinson, New York City, N. Y.

We also recommend to the incoming Supreme Nine that they make "Parson" Simpkin Supreme Chaplain.

The Committee's report was unanimously adopted.

Mr. May: The Committee do not believe that they have any right to create the office of Supreme Chaplain and elect "Parson" Simpkin Supreme Chaplain, but if there is no objection the Committee recommend that "Parson" Simpkin be elected Supreme Chaplain of the Order at this time.

Supreme Snark: With this understanding, and without objection, "Parson" Simpkin will be made Supreme Chaplain. It occurs to me that I am now due to lose a job. Outside of Mark Elledge I think that you have a bunch of workers on the Nine. (Laughter.) Mark is getting pretty well "worked out," but, he says, he still has some kick left.

Retiring Snark Hiseox appointed a committee consisting of Brothers Priddle, Elledge and Tom Moore to escort Supreme Snark Tully to the Snark's Station, and the committee immediately did so, amid applause and the Hoo-Hoo yell.

Mr. Hiseox: Brother Tully, in surrendering the robes of office to you, I desire to say that I do not know of a happier selection that could have been made for this important office. You have worked long and faithfully to further the interests of Hoo-Hoo, and you have especially demonstrated your ability and loyalty to the Order, during the present meeting and at all times. I take great pleasure in turning over to you the gavel and heartily welcoming you as my successor. (Applause.)

Supreme Snark Tully: Brother Hiseox and Brother Hoo-Hoo, in accepting this great responsibility, I fully realize what is before me, and I wish on this occasion that I had the versatility and the sparkling wit of my friend "Doug" Mallock, or the soaring oratory of our friend, the Chaplain, to tell you in a meager way, what I hope to do or will try to do with your co-operation for the uplifting and the betterment of Hoo-Hoo. "You may break, you may shatter the vessel at will, but the scent of roses will cling to it still."

Hoo-Hoo has passed through tribulations; Hoo-Hoo has seen dark days, but "the morning after" has come to us, and "the morning after" makes us look into the vision of a bright and brilliant future. (Applause.)

I feel today that the incentive and the work that will be done for Hoo-Hoo will put it on a better and more lasting plane than it has ever been on. Hoo-Hoo was not constructed or created merely for a joy ride; Hoo-Hoo was not organized for a one-night jubilation. Although its originators did not know it, Hoo-Hoo was born that it might give to men and to the great industry of lumber the real essence of brotherhood.

I thank you, and will do my utmost, so that next year when I relinquish this office, Hoo-Hoo will be stronger, not only in membership, but stronger in brotherly feeling and stronger in every way, so that we will all enjoy long life, health and happiness. (Applause.)

I understand the next most important thing is the ceremony of the Sepulcher. After a Snark has officiated twelve months, he is considered a "dead one," and I will call upon Brother Priddle to perform this ceremony for Brother Hiseox.

Embalming of the Snark

Mr. W. A. Priddle: Brother Hiseox, it has been the custom of the Order of Hoo-Hoo, upon the retirement of the Snark, to present to him a ring, which I know you will treasure and will not allow anything to take it away from you. This ring is presented to you in appreciation for your services to this Order, and while you are considered "a dead one," we will have you incarcerated in the tomb out at Crown Point, in the Vista House, on the Columbia River, in Oregon, where we have a most beautiful tomb over the resting place of the Snarks of the Universe. In the collar they have a marble entrance, with a slab that carries the names of the Past Snarks of the Universe. (Applause.)

(Mr. Priddle then presented the Snark's ring to retiring Snark Hiseox.)

Mr. Hiseox: Brother Priddle, members of Hoo-Hoo: I certainly appreciate this gift, at the close of my activities as Supreme Snark. It is especially pleasing to have it presented to me by Brother Priddle, who was embalmed a year ago. I like his reference to the cellar. That does not sound so terrifying. When you talk about a vault, it does not sound so good, but a cellar has not such a terrifying sound these days. Formerly they had a process of embalming the Snark which I never liked. I think now, if they would talk about pickling the Snark there would be something more attractive about it. Fortunately the act of embalming the Snark is not an actual one. We are supposed to be still somewhat alive. (Laughter.)

I pledge to you and to this Order the same degree of interest and hard work that I have given to it in the past. I am going to try to prove to you, as the other Past Snarks have done, although I am supposed to be embalmed, that I am not a "dead one."

I thank you. (Applause.)

Place of Next Annual Meeting

Supreme Snark Tully then called the attention of the meeting to the invitation from the Pacific Coast members, a letter from Vicegerent Snark Charles D. LeMaster, of Fresno, California, inviting the Order to hold the next annual meeting at Fresno; he also read other letters and telegrams joining in the invitation, after which, by unanimous vote, the invitation to hold the annual meeting of 1921 in Fresno, California, was accepted.

The messages were as follows:

"Fresno invites you to hold 1921 convention in the City of Fruits and Flowers.

"FRESNO COUNTY CHAMBER OF COMMERCE,
 "Raisin Center of the World, Fresno."

LETTER FROM LE MASTER.

Mr. R. A. Hiseox,
 Hotel Stadler,
 St. Louis, Mo.

Most Worthy Snark and Brother Hoo-Hoo Assembled in Convention:

There are many delightful reasons why I would be happy to be with you at this Annual, but the one almost irresistible reason is the privilege and the pride I would have to invite you to come to Fresno in 1921. However, our district will be represented by our Past Vicegerent, Mr. G. A. Cottrell, and the President of our Lumbermen's Club, Mr. W. E. Landram. I am sure that these gentlemen will lend every effort to the promotion of the interests of Hoo-Hoo. Nevertheless, I feel that I should take this opportunity as Vicegerent of the San Joaquin Valley District to extend to the Convention an invitation to hold the next Annual in our city.

It is needless to anticipate that St. Louis is entertaining you royally and therefore setting a high mark for the next city which undertakes to entertain the Annual, but you all know the hospitality of California and Fresno is no laggard. The San Joaquin Valley District, the youngest of the family, has proven by her record, which stands among the foremost in the past two years, that she is worthy and equal to the occasion of caring for such a gathering as the 1921 Annual will be. Besides, Fresno offers many special attractions, any of which would be incentive enough to create a desire in the hearts of all members to visit our "Valley of the Sun," but the one attraction, more than all others, which prompts us to invite you to our city is the one which is symbolic of the industry of our creation and that attraction is:

The broad forests of virgin timber of which the Redwoods are the reigning monarchs. These Redwoods, the Sequoia Gigantea, are nature's foremost masterpiece. They are reputed to be the greatest and oldest of living things. Through the indefinite thousands of years they have withstood the wrath of the winds and the deadly force of lightning. They have been stripped of their branches and even their heads, but they never sicken and die or show the slightest sign of decay. They simply live on in their benevolent way, forgiving and forgetting the attacks of the elements, recording time by centuries, a mute evidence of the power of the Almighty. It is the grandeur and the stupendousness of these Redwoods which we offer as a special incentive for holding the 1921 Annual at Fresno. We have in mind, if we are granted the Convention, a one-day session in General Grant Park among the Redwoods, and we assure you that we will stage a show that will go down in the annals of Hoo-Hoo, never to be forgotten.

I am serious in all I say. However, while in San Francisco the other day, I heard rumors that a story had preceded this communication to St. Louis cautioning delegates to take with a grain of salt any communication or utterance

delegates from Fresno might say, and the best that I can make of it is that a story has gone broadcast that Fresnoans are prone to exaggerate. I believe this story originated in San Francisco from the rehearsal of an incident which happened many years ago, in which a Fresno lumberman took part.

A good many years ago, when the late Brother C. S. Pierce was but a boy, then residing in New York City, his uncle made a trip to California and, in his tours over the State, he visited the same Redwood District to which we are now inviting you. While roaming through the forest, he came upon a mammoth Redwood, which had been uprooted. It had been used by the Indians as a back log for their camp fires. The fire had burned out the heart of the tree for about 100 feet to where it burned through the shell at an outlet caused by a broken branch. The tree was a monster, and the hole which had been burned through it was large enough to admit a horse and rider. Mr. Pierce rode through the opening.

Upon his return to New York he was relating the incident and to impress his brother with the size of this Redwood he said: "Why, I rode my horse for 100 feet through the heart of that tree and out a knot hole." This was too much. The elder Mr. Pierce called the late Brother C. S., who was then only a small boy, and told him to pay no attention to his uncle, as he was crazy.

As years rolled by, C. S. could not forget the story of the uncle, and when he became a young man he came West to verify the "knot hole" story. Sure enough, the tree was as the uncle had stated. However, he knew it would never do to go back home and tell of it, as he was sure New Yorkers would never believe him, so he purchased a Redwood tree of similar size and started business in the then village of Fresno, which business is still running and still selling Redwood, presumably from the same tree.

Now, if any of you good members doubt the correctness of this story, I want you to come to Fresno and I will not only show you the lumber business of the late Brother C. S. Pierce, with its piles of Redwood, but I will take you to the same tree and through the same "knot hole," just to prove to you that Fresnoans do not exaggerate. We want the 1921 Annual. We want the privilege of showing you our great orchards and our vast vineyards, our fields of grain and our virgin forests, and most of all, we want the opportunity to allay any doubt which may be in any of your minds as to the size of "knot holes" in Redwoods.

Fraternally yours,

C. D. LE MASTER,
 Vicegerent Snark.

Mr. W. A. Priddle: Brother Hoo-Hoo, when I went to Fresno I was received most cordially there as everywhere else in California. My visit to Fresno was a round of pleasure, from the time I arrived until I left. My wife and I cherish a fond remembrance of our visit to Fresno, and I am sure, after our next annual meeting is held in Fresno, all will be greatly pleased with the reception we shall have had. (Applause.)

Supreme Snark Tully: I have no doubt we will have a wonderful trip and most successful meeting in Fresno. Any session of Hoo-Hoo would be incomplete without having the benefit and the advice of those who have worked hard and faithfully for Hoo-Hoo. We have just been honored by the presence of a man who has done, perhaps, more for Hoo-Hoo than any other man in the country, and I will now ask Brother Seidel to make a few remarks. (Applause.)

PAST SNARK JULIUS SEIDEL.

(Brother Julius Seidel, Past Snark, was greeted with the Hoo-Hoo yell, and spoke as follows:)

Mr. Seidel: Worthy Snark and members, there is a little saying, "You could have done better." I know what Brother Tully and the other St. Louis boys have done to help me. In building up an organization it is not a one-man affair. One of the first places we tried to thoroughly organize when I became Snark, was St. Louis. We have a wonderful membership here. Brother Tully was untiring all the time and helped in every way he could to make Hoo-Hoo what it is today. I think, when we consider the work that he has done, all of us will agree that he has earned the position he has been given today. Of course, we want to honor different sections of the country, the wholesale and retail trade, as well as saw mill supply men and machinery men, but I feel that with Messrs. Tully and Isherwood in St. Louis, Mr. Tully having had the broad experience he has had, there is no reason why you cannot look forward to a most successful year next year. Mr. Tully has been in close touch with affairs and has his hands on the pulse of the situation.

You have heard his report in regard to financial affairs. The very foundation of the Order is money. When I started in, the figures were in red, and did not look good. Today,

while the amount is not large, you have got it on the correct side of the ledger at any rate. So you have a good starting point for the new year, without any debts over your head.

I was Snark for two terms, not because I wanted to be, but because conditions prevailed which made it necessary. Brother Priddle was Snark for two years, and he maintained the Order under war conditions with a great deal of work. We paid off all of the old debts and handed back the Order without a debt. We lived through turbulent times last year in the building up of the organization, and it was difficult to build up any organization. New conditions were created, but our friend Hiseox carried the Order through, and it is stronger now than it has been for several years.

Brother Isherwood has been greatly concerned about the raising of the dues to \$5.00. He sent us copies of letters and gave very good reasons why the dues should be raised to \$5.00, and I think there is no doubt that he is correct.

I hope that your visit to St. Louis has been most pleasant and agreeable. We are glad to have seen you again and wish you Godspeed back home and hope that all of us will meet next year in Fresno. I had occasion to be there about three months ago; I spent two or three weeks there, and was the guest of Mr. Hiseox. California is a charming state; its natural beauties are almost unlimited. The attractions that they have there are magnificent. I hope that every member of the Order will be present at Fresno next year, \$999 members, because they can take care of every one. (Applause.)

FROM JAMES "HOOTMON" LIGHTBODY.

Supreme Snark Tully then read a communication from Brother James (Hootmon) Lightbody, of Glasgow, Scotland, No. 12498, dated at Kantara, Egypt, July 24, 1920, addressed to the Scrivenoter, enclosing several pieces of white heather to be presented to the ladies as a token of his esteem. Brother Lightbody wrote that he had been in the field since the 4th of August, 1914, and that he was "pretty well fed up." He said, also, that it is his intention to settle in California or some other place in the western part of the United States, possibly Los Angeles, after spending a short time in Scotland, following his discharge from the British Army. Mr. William Lightbody, a contractor of Glasgow, brother of "Jamie" Lightbody, our distinguished brother Hoo-Hoo, also wrote briefly to the Secretary, saying that his brother, "Lieutenant Colonel James Lightbody, D. S. O. T. D.," had sent a cablegram from Egypt on the 18th of August, saying that he was sailing from Alexandria on that day for Scotland.

Brother Tully then requested Mrs. R. A. Hiseox and Miss Mervil Hiseox, a niece of Brother Hiseox, to come forward, which they did, and Snark Tully said:

Mr. Tully: Brother Hoo-Hoo, it has been customary for twenty-nine annual meetings to receive from the distant shores of Scotland, several pieces of heather, from one who has been a most loyal Hoo-Hoo, although unable to attend our annual meetings, has always remembered the grand things this Order has done and the magnificent things we hope to do, and while he was fighting for his country and for the cause of humanity, he did not fail to remember Hoo-Hoo. I desire now to present this token from Brother Lightbody to you, Mrs. Hiseox, and this (another piece of white heather) to this beautiful, charming young lady (addressing Miss Hiseox). Brother Lightbody desired to think of something grander and more magnificent than Hoo-Hoo, if possible, that which makes us all feel that the world is growing better and nobler, pure womanhood, and I have great pleasure in handing this white heather to a woman who represents purity and sweetness of womanhood, and this piece of heather to a young woman who represents the purity and charm of young womanhood. (Applause.)

Mrs. Hiseox and Miss Mervil Hiseox then expressed their appreciation and thanks for the compliment bestowed upon them, amid applause. "Parson" Simpkin then moved that a vote of thanks and appreciation be conveyed to Brother Lightbody for his thoughtfulness and chivalry, and that the thanks of the Order be sent to Brother Lightbody by Retiring Snark Hiseox.

Brother Simpkin's motion was seconded and carried unanimously.

NEW BUSINESS

The program of the meeting having been completed, under the order of new business, Secretary-Treasurer Isherwood addressed the meeting and said:

Mr. Isherwood: Brother Hoo-Hoo, it will be necessary for us to make some changes in the jurisdictions, putting some of the states into new jurisdictions, and it is necessary that the Supreme Snark and the Secretary-Treasurer be authorized to make such changes as they deem best for the good of the Order in each jurisdiction.

Mr. Isherwood's suggestion set forth above was regarded as a motion, duly passed, and was carried.

Continuing, Mr. Isherwood said further:

During the past week or ten days I have been on my feet most of the time, and I hope that you will pardon me in making my response brief. However, I desire to tender to you my appreciation of the splendid support I have received from all loyal Hoo-Hoo, and I thank you very sincerely for the resolutions you have passed, so that we may face the new year with a plan and with features that will gain for us the recognition of the lumber and allied industries. I feel highly elated over having the Snark of the Universe a resident of this city. I shall have the opportunity to confer with him frequently.

A few months ago, when I made the statement that we ought to gain an increase in membership of 1000 new members, I said that that would be a rather easy task, but that my success in obtaining so many new members would not be due to my efforts alone, but the credit must be given and will go to those who are co-operating with me. It was very gratifying to me, a short time before I came into this meeting, to be asked by one of the most loyal members what I would expect from his district or state and, when I gave him the figure, 125 members from his state, he said, "You will have my guarantee of that many new members." I don't know what we are going to be up against before the end of this year, but if I am successful in having the Vicegerents throughout the United States and Canada make me a definite promise, I believe we shall have not only 1000, but I candidly believe we shall have 2000 new members.

One of the greatest steps forward in Hoo-Hoo, to my mind, was the adopting of the resolution authorizing each member of the Supreme Nine to appoint eight other members to assist him. I don't know how many of you realize that in the north and over the border, into Canada, our Vicegerents are calling for assistance, and there is hardly a mail in which I do not receive a letter or an inquiry from Canada. I have today on my desk many applications with Canadian money-orders attached, for initiation of new men into the Order, and the development of the new idea of an Advisory Board will enable us to select members on the Advisory Board and

St. Louis Hospitality

(By Parson Simpkin.)

In the delightful days of the 1920 Concatenation the queenly city of the great valley lived up to the historic standard of her hospitality.

One expects lumbermen to do things well always in matters of entertainment, for they always have. No Concatenation has been better cared for than the one just held, and it is but fitting that the most hearty acknowledgment should be made of the fine and indefatigable service of the members of all the committees, as well as to other St. Louisans seconding their efforts.

For the Hoo-Hoo and their ladies alike everything that could be done to make the stay pleasant and interesting was done. Julius Seidel even apologized for the rainstorm that marked the first day.

Surely the full provision that was made for the ladies was a most gratifying feature and we may look for future meetings to be marked by the pleasant innovation that brought them to share the Concatenation social hour at the buffet supper and its attendant program of music and dance.

It was a delight to get a glimpse of the wonderful city, its parks and boulevards, its unique theater and all the machinery of a modern city that operates for the well-being and enjoyment, culture and uplift of all its people.

But finer than the city was the fragrance of the hospitality of the St. Louis lumbermen and their effort to be all that a host should be—and a bit more.

COMMITTEES IN CHARGE OF TWENTY-NINTH

Hoo-Hoo Annual

LADIES' RECEPTION COMMITTEE

Mrs. C. E. Price, Chairman

- | | |
|-----------------------|----------------------|
| Mrs. C. C. Mullen | Mrs. Gavin |
| Mrs. Grant Gloor | Mrs. D. R. Fitzroy |
| Mrs. Arthur Goessling | Mrs. H. C. Ball |
| Miss Julia Gavin | Mrs. Ed. Goedde |
| Mrs. Geo. Funck | Mrs. W. G. Funck |
| Mrs. J. F. Judd | Mrs. H. R. Isherwood |
| Mrs. T. W. Budde | Mrs. S. S. May |

give our Canadian members more recognition, as we would like to do, more frequently than we have done in the past.

I look forward to a very prosperous year; I am looking on the bright side of everything and I hope I will not be disappointed in my anticipations. I believe I have associated with me those who are loyal, not only to the Order of Hoo-Hoo, but to the industry at large, and I believe that they will give me the support that will put Hoo-Hoo where it properly belongs and make it what it ought to be in 1921. I believe that I will make a report at Fresno that will be a credit, not only to the Order, but to the entire lumber industry. I thank you. (Applause.)

Supreme Snark Tully: Is there any further new business? (There was no further new business.) Brother Hoo-Hoo, we can hardly close this meeting without expressing our belief that we have benefited a great deal by the conferences we have held here and the new acquaintances we have made. We desire to extend a hearty vote of thanks to our distinguished guest, now our Chaplain, who has so brilliantly shown us the way to realize many beautiful ideals and who has shown us how we can improve the Order—I refer to our beloved brother, Peter A. Simpkin.

Now, gentlemen, each and every one of us must work faithfully for Hoo-Hoo. You can't take more out of it than you put into it. If you think a great deal of the Order, and if you are proud of it, don't fail to wear your button. Our Order has been copied by other organizations, because it embodies the real, true idea of brotherhood, which originated, we are proud to say, in the lumber industry.

Snark Tully: I hope to meet many of you at Fresno next year. I know that no section of the country is so proud of its hospitality as is the Pacific Coast; no section is quite so proud of their magnificent forests and other natural resources and great accomplishments. Again I very sincerely thank you for your most generous support and for the confidence you have manifested in me. (Applause.)

Everyone present then joined in the Hoo-Hoo yell and the meeting was adjourned.

RECEPTION COMMITTEE

Grant Gloor, Chairman

- | | |
|------------------|-----------------|
| V. A. Schutte | C. K. McClure |
| Fred Grandall | W. W. Milne |
| Ed. Goedde | G. W. Gladding |
| Adolph Boeckeler | W. A. Zelnicker |
| P. C. Trombley | F. C. Brewer |
| Harry Willhite | M. E. Meacham |
| Otto Pfeffer | H. Beckemeier |
| W. W. Dings | W. Biederman |
| Peter Freyermuth | J. E. Mink |
| G. W. Gladding | John A. Rehels |
| Wm. Hess | Alex Hess |
| P. W. Hokekamp | C. L. Timm |

FINANCE COMMITTEE

W. G. Funck, Chairman

- | | |
|-----------------|------------------|
| W. P. Anderson | Julius Seidel |
| T. C. Whitmarsh | Stephen J. Gavin |
| E. Welsh | Sidney S. May |

PUBLICITY COMMITTEE

H. R. Isherwood, Chairman

- | | |
|---------------|---------------|
| Julius Seidel | E. D. Tennant |
| Roy Edmonds | Pat Cook |

MEMBERSHIP COMMITTEE

Sidney S. May, Chairman

- | | |
|-------------------|-------------------|
| A. C. Goessling | E. A. Schumacher |
| W. Pfeffer | A. E. Smart |
| F. T. Beck | James Milne |
| Wm. F. Klenk | Leon Herrick |
| E. J. McMahon | Hans Wachsmuth |
| H. J. C. Kauffeld | Wm. Lotheman, Jr. |
| Ed. Schuett | |

AUTO COMMITTEE

T. W. Budde, Chairman

- | | |
|-----------------|------------------|
| H. C. Ball | W. H. Dulany |
| T. C. Whitmarsh | Guy B. Fulton |
| L. E. Cornelius | G. W. Funck |
| W. W. Dings | R. W. Cushman |
| V. E. Smart | P. C. Belleville |
| Rube Morris | |

HOTEL AND ARRANGEMENTS COMMITTEE

- | | |
|--------------|---------------|
| C. E. Price | D. R. Fitzroy |
| C. C. Mullen | L. M. Tully |



MINUTES OF MEETING OF THE HOUSE OF ANCIENTS AND THE SUPREME NINE, HELD AT 3 P. M., SEPTEMBER 9, 1920, AT HOTEL STATLER, ST. LOUIS, MO.



Present: Supreme Snark Hiscox; Past Snarks W. A. Priddle, E. Stringer Boggess, W. A. Hadley; H. R. Isherwood, Secretary-Treasurer; G. W. Jones, R. T. Langan, J. C. McGrath, Frank Hodges, and members of Committees on Good of the Order; Chase Morsey, attorney-at-law, St. Louis, Mo., also present.

The Official Reporter, George W. Burgoyne, present, and Acting Secretary.

Discussion of Ways and Means and legal methods for incorporating Hoo-Hoo was the first order of business, and Mr. Morsey was requested by Snark Hiscox to state briefly his views on the subject.

INCORPORATION OF THE ORDER.

Mr. Morsey: There would not be much personal liability that you would assume unless you engaged in the insurance business. If you engaged in the insurance feature you would assume liability. There are two ways of incorporating under the laws of the State of Missouri. First, as an out and out corporation, or you could get a pro forma decree of incorporation from the Court in the City of St. Louis. I am not prepared at present to say what is the best step to take.

Secretary Isherwood: Does not a voluntary association have a different form of incorporation from a regular business corporation?

Mr. Morsey: One is obtained by a decree of Court, while under the other you could not avoid any personal responsibility.

The Secretary: When it comes to a showdown we could not avoid any responsibility?

Mr. Morsey: No, neither one.

Mr. Priddle: Could this Order be incorporated as a fraternal organization without any capital, simply for protection amongst ourselves, without incurring liability?

Mr. Morsey: Yes, you could do that.

Mr. Hiscox: How many officers should we have?

Mr. Morsey: A President, a Secretary and Treasurer.

Mr. Hiscox: They would have to hold a meeting of the Board of Directors promptly?

Mr. Morsey: There is no requirement to hold those meetings.

Mr. Hiscox: Suppose we were incorporated, could we conduct the affairs of Hoo-Hoo the same as we have been conducting them?

Mr. Morsey: Just the same.

Mr. Hiscox: The President of the Corporation might not be at the head of the Order. We elect a Snark of the Universe as the Supreme Officer of Hoo-Hoo. We would not want the Snark to be President of this Corporation. In other words, people residing in Missouri should be officers of the Corporation, I presume.

Mr. Morsey: I do not think there is any requirement that the officers should reside in Missouri.

Mr. Hiscox: It would be better to have people here running the organization and carrying on the organization, just as we are.

Mr. Jones: Isn't it wise to have the Secretary-Treasurer two persons, not incorporated—

Mr. Morsey: Not necessarily.

Mr. Hiscox: I think we should incorporate and have the Secretary-Treasurer the same as we have now and have the other officers in St. Louis, regardless of the organization of the Supreme Nine. Then, in case of suit, the officers would be here to defend suit.

SNARK TO BE PRESIDENT.

Mr. Priddle: I think it would be well to let the President of the incorporated company be the Snark of the Universe and let it perpetuate itself.

Mr. Hiscox: You say there is no objection to electing a non-resident of Missouri as President of a Missouri corporation?

Mr. Morsey: There is as regards a business corporation.

Mr. Priddle: I think the Snark ought to be President or the Secer of the House of Ancients President or Vice-President and let the Secretary-Treasurer of the organization be the Secretary-Treasurer of the new company.

Mr. Langan: Yes, and we could have a meeting every year and elect the new Snark.

Mr. Hiscox: Then your suggestion would be the Secer of the House of Ancients should be President of the organization, the Snark of the Universe to be Vice-President, and that would be whoever is elected at this meeting, Mr. Isherwood, Secretary-Treasurer, incorporated for non-profit purposes. That is agreed to?

Mr. Priddle: Yes.

Mr. Hiscox: Who are the stockholders?

Mr. Morsey: There are not any stockholders in the sense that stock is issued. In other words, your Constitution and By-Laws would govern. You can start in by making Mr. L. M. Tully, President; Julius Seidel, Vice-President, and H. R. Isherwood, Secretary-Treasurer. They can resign and we can elect others. You can name those gentlemen in the necessary papers; I can get the pro forma decree from the Court, and they can sign in St. Louis. Then, if you desire, they can resign and their successors can be elected.

Mr. Hiscox: It can be arranged so that they can be elected without any trouble.

Mr. Morsey: Yes.

Mr. Elledge: Would our By-Laws be sufficient for that?

Mr. Morsey: Yes, they would be. You can use those By-Laws and we can revise them for the new organization. We can make whatever revision is necessary for the purposes of the incorporation. After the company is incorporated, you can carry on the insurance feature the same as today.

Mr. Hiscox: If we want to carry our insurance we can re-incorporate?

Mr. Morsey: Yes, you can re-incorporate as a fraternal organization.

After further discussion of sundry matters regarding the Good of the Order, the meeting was adjourned.

Entertainment and Social Features

Continuing the custom inaugurated by Secer of the House of Ancients Bolling Arthur Johnson at Chicago last year, Past Snark Julius Seidel entertained Past Snarks and their ladies at luncheon at the Mission Inn, Thursday, September 10th. Those present were: Past Snarks W. A. Priddle of Beaumont, Texas; E. Stringer Boggess of Clarksburg, W. Va.; W. A. Hadley of Chatham, Ont., Canada; R. A. Hiscox of San Francisco, Cal.; Mrs. Hiscox, Miss Myrtle Hiscox, Mr. and Mrs. Seidel and Miss Adele Anthony.

There were many highly enjoyable affairs on the program of the 29th Annual. The ladies were guests at a theater party on the evening of the Concatenation, joining in the buffet supper that followed this affair. On the previous evening all visiting Hoo-Hoo and their ladies had been made welcome at the Osirian Gholster banquet. On Thursday afternoon a delightful automobile trip was tendered, showing the sights of the city to the visitors and including a visit to the Bevo plant.

The crowning feature of the social side of the Annual was the dinner-dance at the Columbia Boat Club on Friday evening. There was a large attendance and a delightful affair it was from beginning to end. Douglas Malloch was toastmaster—which is another way of saying that the program was an unalloyed delight.

It should be repeated that all of these occasions were not only planned by St. Louis Hoo-Hoo and associated lumbermen, but their hospitality went the limit. All Hoo-Hoo were welcomed at every affair and there was no charge for any of the events.



Osirian Cloister Meeting, Banquet and Initiation



At a meeting of the Osirian Cloister, called by High Priest of Osiris W. A. Priddle, the following officers were placed in nomination for the offices below named; their nomination was duly seconded and they were unanimously elected as officers of the Cloister for the ensuing term:

High Priest of Osiris: R. A. Hlscox, San Francisco, Cal.
High Priest of Ptah: Peter A. Simpkin, Salt Lake City, Utah.

High Priest of Ra: W. A. Hadley, Chathan, Ont., Canada.
High Priest of Isis: W. A. Priddle, Beaumont, Tex.
High Priest of Shu: Mark M. Elledge, Corinth, Miss.
High Priest of Thoth: Peter Langan, Cairo, Ill.
High Priest of Hathor: H. R. Isherwood, St. Louis, Mo.
High Priest of Sed: Frank W. Trower, San Francisco, Cal.
High Priest of Anubis: E. D. Tennant, St. Louis, Mo.
There being no further business coming before the meeting of the Cloister, the meeting was adjourned.

Osirian Cloister Initiation

Sharp at 5:09 p. m. Wednesday, September 8th, the Osirian Cloister Initiation took place in the main convention hall on the first floor of the Statler Hotel, with Past Snark W. A. Priddle of Beaumont, Texas, presiding in the capacity of Chief Priest of the Osirians.

Following is a list of the 16 candidates prominent in Hoo-Hoo work who were introduced and initiated in the mysteries of the Osirian Rights:

H. R. Isherwood (23516), 1174 Arcade Bldg.
George Wilson-Jones (1103), Manhattan Bldg., Chicago.
Rev. Peter A. Simpkin (Hon. 106), Salt Lake City, U.
Marcus E. Sperry (22871), 1118 Arcade Bldg.
L. M. Tully (21549), 12th Floor, Arcade Bldg.
H. C. Bell (21577), Box 584, Corinth, Miss.
D. S. Montgomery (30235), 632 M. & M. Bank Bldg., Milwaukee.
Roy M. Edmonds (10317), care Ferguson Lumber Co., St. Louis.

Address by Rev. Peter A. Simpkin at Osirian Cloister Banquet, Wednesday Evening, September 8th

Mr. Simpkin was introduced by Mr. Patrick F. Cook, of St. Louis, who officiated as toastmaster.

Mr. Simpkin spoke as follows:
Mr. Toastmaster, Ladies and Gentlemen: I am most happy, after the long journey from the Pacific Coast, to look into your faces and to be present at this convention and to touch hands once again with some of the men who, in one of the greatest industries of the country, have succeeded in carrying on their great business and maintaining with it a humanity, a brotherhood and a brightness of heart that is characteristic of the industry in whose name Hoo-Hoo carries on its ministry.

As I turn to the toast of the evening, you may perhaps think the toast a strange one when talked to about the "morning after." I do not want you to think for a moment that I am about to burden you with any discussion of the latest amendment to the Constitution, but I was very much amused when, on riding into your beautiful city last evening, I encountered a German who has long been a resident here, and he told me he wondered why the founders of this city had planted St. Louis where so vast a body of water as the Missouri and Mississippi would flow by your doors; but I at last began to have a dim understanding, like the goodness of Providence and the wisdom of your forefathers.

As I speak to you of the "morning after," I assure you that very remote from my mind is the thought of those things which are today to be, and yet with a profound sympathy for the men whose lifelong habits have been cut short on the edge of a green old age, I can profess no practical sympathy because properly, in my own profession, the dry spell was a thing of habit.

We turn sometimes laughingly in our reminiscences to hours that we have known in the yesterday, and I think of the old clergyman who, invited to spend an evening in an English home, sharing its hospitality and finding the normal liquid refreshment of such a home, upon coming to himself next morning was a little shocked to receive a note from his host of the evening before, who said, "I am sending back to you by James the lantern which you left here last evening, and if you are quite through with my parrot and cage, I would thank you to return them."

The days when the blythous was the unfailing attendant of life was perhaps in no land more sharply evident than in old Scotia. It settles to something of the old foundation, but it also manifests

H. J. West (30315), West Lbr. Co., Atlanta, Ga.
B. R. Julien (22382), Heming Hotel, Casper, Wyo.
C. C. Mullen (18055), Arcade Bldg.
C. E. Mattison (15282), Ark. Land & Lumber Co., Malvern, Ark.
W. W. Kenower (1032), 524 Cherry St., Huntington, Ind.
H. C. Scearce (1894), Comer & Scearce Co., Mooresville, Ind.
C. L. Schwartz (14137), Washington St. & C., B. & B. R. R., Naperville, Ill.
W. G. Funck (18048), 1518 Arcade Bldg., St. Louis.

The ceremonies were followed by a banquet at Parlor A on the second floor of the Statler Hotel, in which the Osirians and their ladies had as their guests visiting Hoo-Hoo lumbermen and ladies—and the ladies were there in numbers. Instrumental and vocal music enlivened the banquet; an excellent program, in which Peter A. Simpkin, Supreme Chaplain of Hoo-Hoo, was a principal speaker, followed.

Patrick F. Cook was toastmaster, and the other speakers were Snark R. A. Hlscox, Past Snark Julius Seidel and Vicegerent W. G. Funck of St. Louis. Mrs. Peter Langan of Cairo, Ill., in a few gracious words, voiced her pleasure in attending this and other meetings. The final feature was a get-together and get-acquainted meeting.

Chaplain Simpkin's subject was "The New Day," or, as he facetiously styled it, "The Morning After." His magnetism and fervor swept his hearers with him in serious phases of his address and the hall resounded with laughter with his humorous sallies. One thought that he advanced, having to do with the economic phases of prohibition, was that "the next ten years will give to the lumbermen of this country the greatest economic awakening in building of homes that has ever been known in the history of the United States." He pictured to his hearers the difficulties of the transition from the wrecks of the world conflict and said that humanity, fellowship and love are the saving elements in the new morning that is dawning out of these difficulties.

A Scotchman over finds himself allowing his pride to unbottle all the resources of his life and his pocket, it is when Providence sends to him his first boy; and I remember well the story of one Sandy McPherson to whose home there had come the first boy and who gathered in his friends for the christening. Abundant preparation had been made for their enjoyment, both solid and liquid, and Mack, on the evening of the christening, coming home early in order to help the good wife be prepared for the important event, was much startled to have the long-distance drinker of the county one of his guests. Sandy McTavish came tapping at the door at six o'clock. Surprised, but hospitable, the host invited him in and they sat down by the fire, with a kettle of hot water and the sugar in the bottle. The host bade him make himself at home, which he proceeded earnestly to do. The minister came at eight, the christening was over, the baby's health was drunk and the good man departed. About nine o'clock McTavish surprised the company by rising and staggering over to the host and hostess and saying: "Well, Mistress McPherson, I will be saying guld nicht to you." She replied, "Oh, don't go away at this hour of the evening. It is early, only nine o'clock, and there is plenty to eat and drink." McTavish electrified the company by replying, "Dinna fasee yersel; I am no going home, but I just wanted to say 'Guld nicht' to you while I could see you."

Perhaps in Scotland such scenes may be repeated, but only in well-guarded homes, and in singular spots in this land of liberty will such scenes be witnessed by us of America.

Let me say a serious word. There is no man here who is capable of reasoning who has not seen in the tremendous economic changes which have been brought about by this constitutional regulation which, save for the exigency of the war, would not have been realized in this Republic for a half a century to come, but as he sees the economic gains and the social safety that has been enhanced in the perilous times into which we have entered who does not realize that, with all its disadvantages, it carries also profound advantages.

It is safe for me to assert that in the next ten years the lumber industry will take in the creation of new homes, out of the new economic possibilities of the workers of America, the largest single factor of gain that will come out of this new habit and regulation. Without venturing any opinion as to how far the public opinion or the public sentiment of the Republic may, through its representatives, modulate the present condition, one thing is very true: that the American people will never again revert to the same form of dealing with this question as has marked the years gone by. And now comes the question of the "Morning After."

We are in a new day. Back of the earthquake shock and the tremendous upheavals of the past five years, the world slowly



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new strivings, whose unfamiliarity puzzles the minds of those who have to do business in this land. When one thinks of the agonies of the forces destructive that have spent themselves, of the crystallizations of the centuries and "riven away from human life, of the destruction of so many of the elements that were dear and familiar to us in the days that lie upon the other side of the conflict, we find ourselves startled. Is it a new world, after all? We ask ourselves, amid the mist and dust and fog that still hang over us, if humanity is not the same. As we see the selfishness of man, as we see the senseless operation of business, carried on without the restraints of fairness and economic justice; as we see men better paid, better clad, for a smaller measure of service than human history ever knew, filled with a discontent whose rumblings are heard throughout the land, we wonder whether, in the "Morning After" there has been any change. There has been. It is not to be denied, and there is no greater fool on the soil of America than the man who imagines that life can be carried back and run into the forms and builded upon the bases on which life rested six years ago. The world has moved far toward the new morning, and even though in the atmosphere we know we cannot see just how far life has moved, just how fully the factors of life have changed. This we do know: that labor and common manhood can never be put again into the same place, and with the same relationship as upon the other side of these days of stress. Do not mistake me. I would not undertake to outline for you either the prospect or the policy which a clear tomorrow will bring to us. There is only one policy for today—that which lies in the present.

That voice is dangerous that professes to carry a large constructive message for now. It is the "Morning After." The greatest debauch of history is over. That is not to underestimate the splendor of those principles that blazed with undying glory nor to fall in appreciating the crimson sacrifices made by the youth of Columbus and the Allied hosts. But the world is abnormal, nerve-strained. It needs meditation. It is an hour for Solditz powders. Remember the old epitaph:

"Here lies the body of Ann Jane Lowder,
She burst while drinking a Solditz powder.
Called from earth to her heavenly rest,
She should have waited 'till it effervesced."

I repeat that it is an hour for careful action. Life's foundations need to be cleared or you undertake to erect the temples and the palaces of the New Day.

Life will have to be rebuilt slowly. To mark time rather than to mark swiftly is the order for the day. The "Morning After" brings us a bequest. We cannot turn back to the old day. The foolish men who fancy they can are to be pitied. They are as great enemies to the world's democracy as are the communists who would destroy the individualism and opportunity of the American—the Anglo-Saxon civilization.

There are two clear things that stand out in this new morning.

THE SPIRIT OF HOO-HOO

(Continued from page 6)

among Hoo-Hoo, simply because of the things that are in Hoo-Hoo for the welfare and the interest of all lumbermen. (Applause.)

I know that every important industry is becoming specialized; that every important trade and industry is fighting for its rights, and it is proposed, when Congress meets again, to introduce a bill to do for the lumber industry what the Interstate Commerce Commission was appointed to do for the railroads. I certainly hope it will not be done. I want to see the American Government stop wasting money. I want to see the American Government give serious attention to our lumber problems, but the fewer bureaus we have, the more constitutional work for freedom we will have in the United States. (Applause.)

I want you gentlemen to remember that the Federal Government is interested in your business and has a right to be. The Federal Government is going to stand in the way of wastage, and it ought to, and if with that it will begin a sensible and thorough system of reforestation, fifty years from now America will have as much lumber as it has today and you can cut an increasing ratio over what you are cutting today. The lumber industry must not be allowed to die out. The wrongs and wastage of yesterday must be remedied.

But you are standing now, gentlemen, where every jack in the lumber industry wants to get into this industry for selfish ends, like the man who, in the darkness, attempts to ravish the fairest jewel in another man's home, and the man of the home rises to defend his home by every means at his command; we stand where anarchists and Bolsheviks are good, but their eyes see too closely near the two lines running along the side of the nose, and against those dangers you need to sharpen your weapons of defense, for your own sake and in order that you fight your own battles.

But there is a bigger thing than that, in Jew or Gentile, in Labor or Capital—the breadth of vision in every man's life that helps him to look beyond the little circle about himself and see the other man's view. This end is attained largely by means of this association of men, coming into close personal contact, exchanging views and enjoying good fellowship. Let us look out beyond ourselves; let us see men and know men and know life, and let us know that business is just a great piece of machinery, where, under Him who is the Father of us all, we are reaching out to touch the life that is about us; so that in selling machinery, lumber or other products we can do it because life is richer and happier on account of the personal touch we enjoy in passing along day by day.

two notes that ring out sweetly amid life's rumble. One is that of humanity. Out of the furnace of war, out of the fires of agony, emerges clearly the figure of Humanity, the message of its rights.

The question of the democracy of life and the relations of men is the supreme question just now.

May I comment to you the new book of Lord Leverhulme, published by Doran?—"The Six Hour Shift and Efficiency." It has in it the sanest human note and the most practical and conservative contribution to the vexed question of the relations of capital and labor that has been given to the world. As a great and wealthy employer of labor he points out that it is preposterous to think that the world can go on with ten per cent of the people owning ninety per cent of the wealth, and goes on to show that life and business must level up the ninety per cent towards the ten. Practically his whole thought is the humanizing and touching into a practical brotherhood the relations of master and man.

Fellowship based on humanity is the keynote for all human relations. We spent 25 billions of wealth, we left 150,000 of the bravest and best of our American youth to lie beside their fellows of the Allied lands on the crimson lines of far-flung battle. We rose from life's petty things to the majestic heights of national business and sacrifice. For what? That in the days of peace all the implications of democracy might be realized and the last vestiges of old feudalism die from out of life. Their crosses gleam dimly out yonder under the Flanders sky, but their souls, ranked above the land for which they died, are witnesses who wait to see us realize in peace what they wrote in war. Not the dream of wealth, but the dream of fellowship should be ours now. As amid the shadow we walk, above us is a silvery sky and we must remember it is morning, a new morning that can be glorious only in the light of love and practical brotherhood.

It is the "Morning After"—the morning which is to see the spirit of love glorifying human life. With all the strength and the splendor of this nation's life it can only so free the future, a future in which brotherhood shall cease to be a mere political ideal, but where it shall be cored with that golden cord which in human sympathy and justice shall bind together the hearts of men in a wider and loftier service that shall make a truly happy America. Only so will it find itself able to serve in the wider tasks that this God-developed democracy may do for a needy and a pleading world.

Yes, it is the "morning after"—after storm, after hate, after narrowness, after selfish forgetting, but it is morning, a morning in which the white face of humanity turns with wistful hope toward the rising sun and the noonday.

In the new light let us go to carry a message of hope and help and love. No religion is worth the having that does not have this with it, no policy is worth its evolution which has not this for its spirit, and we may be sure that as we hear it, it shall be to spin out the morning endlessly as we realize the dream of Him who is "Our Father."

It is said in the Book by one who was wiser than we are, "They were all brothers," because he taught us to say "Our Father." And it is written in the Book—and I wish every one of you would today put this new sentiment somewhere on your stationery and on your literature in your business—you are just one big brotherhood, and you and your customers, you and your competitors should realize that you are just one brotherhood and that the bond that binds you together is that of common righteousness, common brotherhood.

The vicious circle in which we have been traveling is like the dog chasing his own tail: higher prices and higher prices; so that the level of life, the economic level of America will be so much out of balance that something is going to fall; the country cannot stand the strain; we are coming to a time when there must be a re-adjustment. It is either that or national bankruptcy or national lunacy. If we want to be an exporting nation and go out into the markets of the world, where we have to compete with the Jap or with the Frenchman or have to fight the German or some other nation for John Bull and help to bring the markets of the world to London or bring them to America, we have got to pull down the economic level again. Rather than see life get beyond the proper level, I would rather see not another bale of cotton or another pound of American goods go out of this country to another nation. But we can adjust conditions; we can hasten production; we can increase efficiency. We can meet the needs of life if only, somehow, we can put into business this spirit we are talking about, this spirit of humanity that shall bring brotherhood and fellowship to the places where we can labor side by side.

The first thing for you men to do is to seek the welfare of the men in your own employ, I don't care whether they are Americans or aliens. And I am an alien. I was born in the land over the sea and I always take unto myself everything said about aliens. In days gone by I heard business men talking about "square heads," "dagoes" and other men from foreign countries; and I used to feel a bit sad, because I knew that a potential American (not a real American) was nothing but a "dago" or a "round head" or a "square head," and that those who were coming to us would find it difficult to become American citizens. But all of that has been changed.

The only way that you can make Americans is by sympathy, understanding, love, a warm welcome and humanity. In the new spirit of life we need to understand that America can only endure as America keeps its grip upon these things. Can you fancy that without justice, without humanity, without cleanliness in life, without devotion to those ideals that have been the glory of America, from the days of Plymouth Rock and the Virginia colonies clear across to the Pacific, and out beyond into the Philippines and to

Hawaii—do you fancy for a minute that America can live without those ideals? If you do, I don't think that you see either clearly or right, because the strength of America, after all, is the strength of its ideals.

When I was in the Y. M. C. A. service during the war sometimes, with blurred eyes, I saw splendid, sturdy, sun-burnt Americans crowding the trains to be sent across the seas, their faces beaming with joy as they stood under Old Glory, going to the battlefields over yonder, smiling. I never saw them without feeling sad because I could not be there to share the agony and splendid sacrifice of it all; and when I read American history and read that marvelous epoch between 1620 and 1920, in the mastery of this country and in the thrusting out from New England in particular, the dominating ideals that made America, I thank God because ever since America was touched by the Mayflower He hath kept alive our beautiful ideals that make America great. As we pass into this new era of passion and selfishness we feel that there must come a renaissance, a re-birth of our ideals, if we are to serve God loyally.

Long ago people fancied that in order to be good they could not mix up with the world. I am glad that that day has gone by and that a minister can sit in a concatenation of Hoo-Hoo and still be a minister. I told you the other night, in these days when we are passing into a saturnalia of materialism and hysteria—because America has been, for over a year, in a condition of hysteria—and hysteria is not peculiar to women—we have been passing through a national hysteria from the reaction and the strain of the war. Now we are beginning to feel some consciousness of clear heads and consciousness of a clear vision.

We ought to remember this, gentlemen—and you know most Americans don't see it—they might some day—there are a great many Americans who fancy that a man becomes a good citizen of this country and knows democracy and America because he was born here. Nonsense. No more than a man is a gentleman because he is born in a gentleman's house or a man becomes a musician because his father was a musician. This is the penalty that we pay in America, just as every generation has to cut its own teeth, as every generation has to learn to walk, has to learn the multiplication table, as all generations have to go over the same steps, you have got to learn democracy, service, unselfishness and ideals. When we comprehend that the price of democracy is to infuse and cause to be reborn in each generation the spirit of the revolution, the spirit which never has died out in America, the sooner we learn that the better able we shall be to do our duties. Lord Geddes made a great speech the other day before the American Bar Association. He spoke of the Anglo-Saxon's idea of freedom and democracy. He said, "Freedom has to be fought for in every generation; it is something that has to be fought for because the forces of autocracy are against freedom and we need to realize today, in fighting the communists and bolsheviks, fighting all those men who have no ideals at all—that we are fighting for the continuance of real freedom in the earth that shall permit our children and our children's children to enjoy that freedom. It is a fight for fairness, for justice, for opportunity, for humanity, fighting as we do, just where we live, in our own life and in our own business."

There is one thing that is a rather delicate thing to speak about—that is this: You know feudalism received a thrust into its heart yonder in England when they wrote Magna Charta. It received its last death thrusts on the Marne and the Aisne, where they came together at the Armageddon, as we called it a few years ago; but remember that "humanism" is not dead, and as we walk, seeking to maintain every bit of worth out of the old civilization, out of the old organized business life of America, seeking to move forward through mill or shop or store or yard, or farm or home or schoolroom, ministering to human life, seeking to maintain the forms so precious that came to us yesterday—remember that we have got to touch hands with the men at the bottom and level up life so that it shall be dearer and sweeter, and in fellowship and accord we may live together to do the business of the world.

I repeat my advice to you, to get the labor unions to give greater efficiency. A little woman said in the Post-Dispatch yesterday, "One cause of unrest in America is because we have made labor so fatiguing; a man is like a machine as he stands at the bench and does his work. The main thing is to make the man realize that he has a share in the business and is a factor in doing the work that must be done in the factory. Thank God the employers throughout America understand now, more thoroughly than ever before, the meaning of comradeship, fellowship and humanity, and

they have caught the spirit, and altruistic spirit, the Christian spirit.

The same characteristic in business that we have in politics, in education and in social life shall live to make the bigger life that lies before America. And don't forget, you who are good Catholics or good Methodists, good Presbyterians or good anything else—don't forget this: that just as they began to build the American civilization and were, by spiritual forces and ideals, as Roger Babson told the business men of America, through the Wall Street Journal a few months ago—remember you can't keep America alive without the great spiritual forces for which the great teachings of Christ stand perpetually. You have got to have the great spiritual visions, because out of them the great human heart finds strength to move and act.

I want to take a little parable of life and leave it with you at the close of my address. I have tried to suggest to you that your business must be girded and brought together, not for its own sake alone, although there is an element of selfishness in that, because we have fought for organized business against the visions of communism—I have urged you to catch the need of humanity and brotherhood that must get down into your business and bring the men who are toiling for you and carrying on your business to feel with you the oneness of purpose of life. I have simply suggested, as a clergyman ought to do, the things that I see most clearly of all: that if you want to do those things that you learned at your mother's knee; those things that live in the splendor and the glory of American life and character, with all of its faults, the thing that was at the core of it was the great strength and beauty of spiritual ideals.

In a few hours we shall be going away. What to do? Are we going away just to forget or are we going to remember that this new time calls upon all of us to fight? When I was a little kiddie, in the little home over the sea, they used to put me to bed pretty early, seven o'clock. My little window looked down the old Roman road, a road the Romans built 2,000 years ago, and looking down the road that led away to London one way and to Scotland the other, where my boyish mind used to run, I used to lie in the gloaming and watch the light on that road. You who have ever been to England or Scotland or Denmark or Norway or Sweden, know what the gloaming is. Long after the sun has gone you can sit with your newspaper or book and read until nine or half past nine o'clock. "In the gloaming!" That is the sweetheart time, the dreaming time, the loving time and the living time. And in the gloaming I used to lie in my bed and look through the little casement window, down the old road and I used to look for the coming of old John Turner, the lamp lighter. Bye and bye I would see the light at the corner of our grounds. John would lift up his long stick and light the gas lamp. I used to watch him lighting lamp after lamp, and long after I had lost sight of John I knew he was there, because the lamps were being lit all along the line.

Oh, men, men, it is a murky day! There are sad things in this life, when you think of it all! There are days that ought to make us glad and there are days that ought to make us sad, but in the gloaming readjustment can be made. Are you going back to your offices, to your yards and other places of labor and light a lamp to make it lighter and easier for your employes? I don't want a place in the Hall of Fame or a pretentious monument, but when my life is ended, I hope that my own lads can walk down the road of life, point to some flickering light on the road, in the murk of life, and say, "My dad did that." If so, I shall be satisfied. We are living in the days of the greatest civilization the world has ever known. I want you to look out on human life, and as you walk in the days of readjustment, let your light burn with the great ideals that have made Anglo-Saxon civilization, and let God use your little lamp and my little lamp, so that during the stormy days that lie before us we can go singing down the road knowing that we are moving to that master who only can praise and who only can blame, and who doesn't care about our being successful and doesn't care about our being clever, but who wants us to be lovely and to be brothers, and put upon the map plans of our purposes, and back of it all the heart and pulse and the faith of humanity. I thank you. (Applause followed by the Hoo-Hoo yell.)

WANTED—A NAME!

See Page 34.



St. Louis Hoo-Hoo Capture the Honor, "The Best Ever"



One of the interesting features of the 1920 Annual was the great concatenation on the evening of September 9th in the main convention hall of the Statler Hotel.

Vicegerent Snark W. G. Funck, of the St. Louis District, and his membership committee and co-workers certainly were well rewarded for their tireless efforts put forth in preparing and arranging for this concatenation and in securing of the 51 candidates initiated.

At exactly 9:09 all was in readiness for the ceremonies to begin and the 51 kittens were not detained nor their patience tried in waiting for the time to come for them to enter the Land of Hoo and to learn of the mysteries of Hoo-Hoo.

The nine officers officiating certainly took their parts and conferred the degrees in a manner that was impressive, which was not only of great credit to them, but to the Concatenated Order of Hoo-Hoo.

The many Hoo-Hoo of old who have witnessed many initiations in the past freely expressed themselves that this was one of the finest and most impressive concatenations that they had ever attended, and amply demonstrated that Hoo-Hoo is living up to its principles and purposes; and in the initiation of today an impression is made upon the candidate's mind which is elevating and beneficial, and such as will cause him to grasp its high ideals and to respect the great Order of Hoo-Hoo.

SNARK OF THE UNIVERSE, HISCOX, PAYS A TRIBUTE

Snark of the Universe, Hiscox, during the course of the ceremonies stated that since he became a Hoo-Hoo some fourteen years ago he had witnessed many concatenations, but that he would always remember the 1920 concatenation in St. Louis—the greatest ever.

He also took the occasion to praise and compliment those in charge for their splendid work and efforts.

DEDICATED "THE JULIUS SEIDEL CONCATENATION"

Snark of the Universe Hiscox, during the course of the ceremonies, stated that since he became a Hoo-Hoo some concatenation." And he stated, "We know that what has been accomplished has meant a lot of work, and great credit is due to all who gave so much of their time and their efforts to make the ceremonies a success."

In response to request from the chair, Vicegerent W. G. Funck said that it was all simply and naturally the outcome of "fellowship and enthusiasm." "We all worked together in harmony, and it is my honest opinion that Hoo-Hoo is being strengthened, and gains its recognition this evening through the absence of horse play."

One of the big features of the concatenation was the Hoo-Hoo Band. They certainly did themselves proud, and put the spirit of mirth and humor into the concatenation, and everybody felt happy in the great spirit of good-fellowship.

One of the added features of the great concatenation was the session on the roof to which the ladies were invited, and we believe it will go without saying that the many wives, sisters and sweethearts who patiently waited for the closing of the ceremonies and for the opening of the session on the roof felt well repaid by the great treat they found in store. It was certainly a happy and merry party that partook of the luncheon and enjoyed the entertainment that brought the 1920 concatenation to a close.

The following is a list of officers officiating and candidates:

- Snark—W. G. Funck.
- Senior Hoo-Hoo—R. M. Morris.
- Junior Hoo-Hoo—L. M. Tully.
- Hojum—Harry M. Willhite.
- Servenoter—A. H. Engler.
- Jabberwock—Hollie Ball.
- Custocatlant—Otto Pfeffer.
- Arcanoper—E. E. Eversull.
- Gurdon—E. J. McMahon.

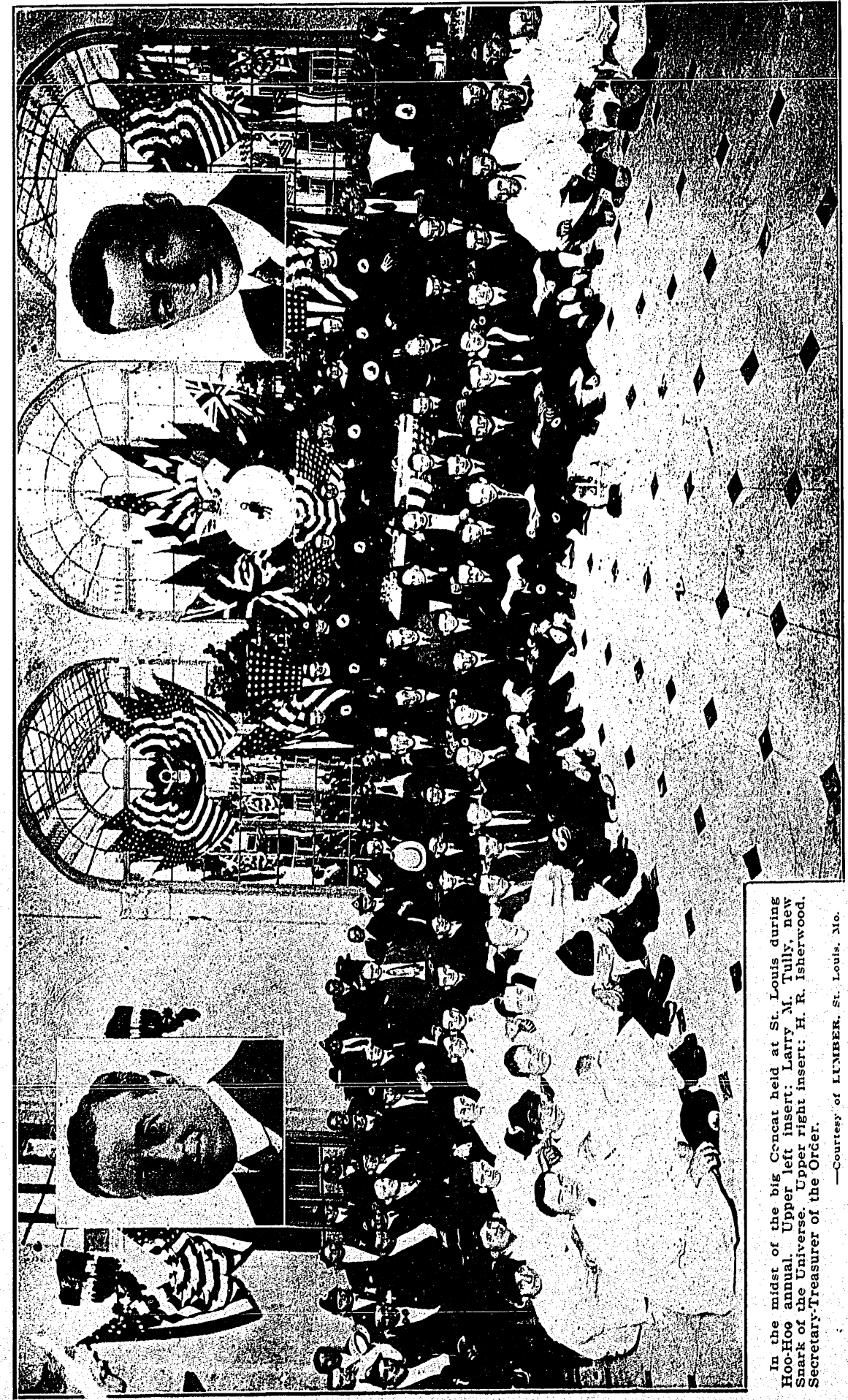
CONCATENATION, St. Louis, Mo., September 9, 1920.

- James Henry Allen, President, Sterling Box and Lumber Company, St. Louis, Mo.
- James Carl Anderson, Sales Manager, Gideon-Anderson L. & M. Company, St. Louis, Mo.
- Karl P. Aschbacher, Secretary-Manager, Swan Creek Lumber & Supply Company, Toledo, O.
- John Herman Balster, Purchasing Agent, Antrim Lumber Company, St. Louis, Mo.
- Richard Leo Barron, Assistant Traffic Manager, Goodfellow Lumber Company, St. Louis, Mo.
- Ludlow William Bonnell, Assistant Treasurer, Chicago Lumber and Coal Company, St. Louis, Mo.

- Charles A. Bowen, Secretary-Manager, National Retail Lumber Dealers' Association, Detroit, Mich.
- Fred G. Christmann, President, Christmann Veneer and Lumber Company, St. Louis, Mo.
- Reno Henry Clement, Branch Manager, Boeckeler Lumber Company, St. Louis, Mo.
- Edward James Cook, Partner, J. R. Perkins Lumber Company, St. Louis, Mo.
- Vern Nelson Cornelius, Secretary, Cornelius Lumber Company, St. Louis, Mo.
- John Thomas DeHecker, Clerk, Chicago Lumber and Coal Company, St. Louis, Mo.
- Henry Theodore Didesch, Assistant Secretary, Millwork Cost Information Bureau, Chicago, Ill.
- Alphonse A. Edblang, Secretary-Treasurer, F. T. Beck's Lumber Company, St. Louis, Mo.
- Clarence Leslie Foretich, Claim Adjuster, Chicago Lumber and Coal Company, Chicago, Ill.
- Alfred Frederic Gehner, Sales Dept., Chicago Lumber & Coal Company, Chicago, Ill.
- George F. Hayes, Business Manager, Commercial Journal Company, St. Louis, Mo.
- Walter Sydney Hermannson, Sales Manager, Cornelius Lumber Company, St. Louis, Mo.
- Fredrick Charles Harrington, Partner, Thomas E. Fowe Lumber Company, St. Louis, Mo.
- Charles Benjamin Hesse, Traffic Manager, Chicago Lumber and Coal Company, St. Louis, Mo.
- John K. James, Jr., Salesman, W. T. Ferguson Lumber Company, St. Louis, Mo.
- John Thomas Kane, Traffic Manager, George W. Alles Lumber Company, St. Louis, Mo.
- L. George Krenler, Auditor, Chicago Lumber and Coal Company, St. Louis, Mo.
- Charles Wilmar Leibold, Secretary, Chicago Lumber and Coal Company, St. Louis, Mo.
- Barnett Eugene Lemen, Traffic Representative, Grand Trunk Railway, St. Louis, Mo.
- Calvin Elisha McDaniel, Statistician, Market Bureau, Commercial Journal Company, St. Louis, Mo.
- J. M. Manning, Assistant Sales Manager, W. M. Cady Lumber Company, McNary, Ia.
- Robert Wilford Mogenly, Accountant, Chicago Lumber and Coal Company, St. Louis, Mo.
- Frank R. Mills, Yard Foreman and Inspector, St. Louis Coffin Company, St. Louis, Mo.
- John A. Mooney, Auditor, F. J. Shields & Company, St. Louis, Mo.
- Joshua R. Morris, Salesman, W. T. Ferguson Lumber Company, St. Louis, Mo.
- Charles August Neuenhahn, Vice-President and Secretary, Central States Tie and Lumber Company, St. Louis, Mo.
- Alexander J. Newstam, Salesman, Van Cleave Saw Mill Co., St. Louis, Mo.
- Edwin O. Niehaus, Order Clerk, Chicago Lumber and Coal Company, St. Louis, Mo.
- Robert Francis Oldham, Salesman, Van Cleave Saw Mill Company, St. Louis, Mo.
- Charles Rogers Presnell, Manager, C. R. Presnell Lumber Company, St. Louis, Mo.
- Lawrence K. Price, Salesman, Goodfellow Lumber Company, St. Louis, Mo.
- John A. Roney, Salesman, F. J. Shields & Company, St. Louis, Mo.
- Frank Edward Richter, Salesman, W. T. Ferguson Lumber Company, St. Louis, Mo.
- Boel Riddow, Partner, Canthook Lumber Company, St. Louis, Mo.
- Grant Edwin Russell, Assistant Traffic Manager, Chicago Lumber and Coal Company, St. Louis, Mo.
- Isadore Harry Sacks, Salesman, W. T. Ferguson Lumber Company, St. Louis, Mo.
- Henry Frederick Schlerbecker, President-Treasurer, Central States Tie and Lumber Company, St. Louis, Mo.
- Human Charles Schwarzer, Sales Manager, Cowee Lumber Company, St. Louis, Mo.
- Wallace O. Shankly, Traveling Salesman, Chicago Lumber and Coal Company, St. Louis, Mo.
- Robert A. Thomann, Charge of Legal Dept., W. T. Ferguson Lumber Company, St. Louis, Mo.
- Ralph W. Todd, Secretary, Salt Lake Lumbermen's Bureau of Information, Salt Lake City, Utah.
- William C. Treese, Auditor, Van Cleave Saw Mill Company, St. Louis, Mo.
- Harry A. Veeneman, Jr., Salesman, E. C. Atkins & Company, Indianapolis, Ind.
- Walter Wiese, Salesman, Thomas & Proetz Lumber Company, St. Louis, Mo.
- Leo J. Wilson, Auditor, East Side Lumber Trade Exchange, East St. Louis, Ill.

The following members were present:

106	2320	28055	21704	3233	29159	20052	10317	9538
30533	30055	29415	21252	20716	1032	24858	8756	25226
13228	29712	24264	18058	16778	14137	11974	13114	17387
2400	18681	15282	22871	15232	26069	14423	29616	9502
27284	21549	26031	3797	29975	11632	30101	28037	30097
24277	24690	15236	30369	30001	29607	18748	29778	29118
19838	20316	29113	7091	29954	2960	25258	24278	10180
29957	12295	19895	7847	29480	30057	28036	13293	29178
30419	6932	14583	28927	22382	2531	25408	7630	661
30242	12293	16715	369	29423	8297	25600	24349	13251
27454	23678	129	24693	29952	28207	30056	7197	23031
21576	29622	13790	16721	30282	26020	1406	30898	29298
2977	9335	30537	21950	29621	29880	29489	14885	1638
13100	8306	29200	13233	8748	29773	2924	26478	20953
29296	27170	30315	30316	8886	13367	5314	27910	102
24263	12867	593	12280	414	13699	5102	29771	28565
10983	18048	30054	11351	28033	13826	21577	29516	27169



In the midst of the big Concat held at St. Louis during Hoo-Hoo annual. Upper left insert: Larry M. Tully, new Snark of the Universe. Upper right insert: H. R. Isherwood, Secretary-Treasurer of the Order. —Courtesy of LUMBER, St. Louis, Mo.

REPORT AND ACCOUNTS OF THE CONCATENATED ORDER OF HOO-HOO, September 2, 1920

Mr. R. A. Hiscox, Snark of the Universe, Concatenated Order of Hoo-Hoo, St. Louis, Mo.

Dear Sir:— As requested, we have made an examination of the cash account of the Concatenated Order of Hoo-Hoo for the fiscal year ended September 2, 1920, and submit herewith our report thereon, together with the attached statement, showing in condensed form the cash receipts and disbursements for the period mentioned.

The cash in bank at the end of the period under review amounting to \$299.09, was reconciled with the balance as reported by the Manchester Bank of St. Louis, and the cash on hand in the sum of \$44.32 was counted. We have seen cancelled checks and satisfactory vouchers for all disbursements, and we certify that all cash receipts as evidenced by the membership card stubs, etc., have been duly accounted for.

Thirty-two (32) death claims of \$100.00 each were paid to beneficiaries of deceased members under the insurance plan of the Order during the period under review.

The books and records examined by us were found to be in satisfactory condition.

Yours very truly,

KESSLER, CARTALL & CO.,

Certified Public Accountants.

**CONCATENATED ORDER OF HOO-HOO
CASH RECEIPTS AND DISBURSEMENTS YEAR ENDED
SEPTEMBER 2, 1920**

Cash on Hand and in Depositories September 4, 1919	\$2,647.85
Receipts for Period:	
Dues	\$16,610.01
Buttons, Etc.	178.15
Conventions	2,830.07
Missouri State Life Insurance Co., Death Claims, Etc.	3,100.00
Exchange, Etc.	5.38
Osirian Clolster	175.00
Total Receipts for Period	22,898.61
Total Disbursements for Period	22,410.49
Cash Balance, September 2, 1920	\$ 372.57

Disbursements for Period:

Annual Meeting Expense	\$ 374.00
Auditing	100.00
Bulletin	1,224.89
Buttons, Etc.	178.15
Conventions Expenses	717.93
Cuts and Electrocs	257.40
Dues Refunded	205.41
Exchange	5.38
Express Charges	84.98
Insurance Premiums (Missouri State Life Insurance Co.)	4,955.13
Office Salaries	2,371.75
Office Rent	984.00
Office Equipment (Mimeograph)	135.00
Osirian Clolster Dues	121.08
Death Claims Paid (See Receipts—Contra.)	3,200.00
Postage	593.66
Printing and Stationery	1,640.11
Secretary-Treasurer's Salary (\$611.19 Unpaid)	4,388.81
Secretary-Treasurer's Bond	25.00
Secretary-Treasurer's Traveling Expense	2,933.28
Sundry Expenses	387.61
Trade Papers	37.60
Trunk Equipment	77.50
Total Disbursements for Period	25,067.92

Consists of:

Cash in Manchester Bank, St. Louis, Mo.	\$ 299.09
On Hand	44.32
Post-Office Deposit	29.16
Total	\$ 372.57

Record of Work in Vicegerencies

From September 9, 1919, to August 1, 1920

State	District	Vicegerent	No. of Concepts	No. of Initiates
Alabama	Western	Geo. W. Phalin	4	39
Alabama	Central	E. W. McKinley	1	15
Alabama, S.	Southern	S. K. Taylor		
Alberta, Can.	Northern	A. J. McDonald		
Alberta, Can.	Southern	John M. Nelson		
Arizona	State of Arizona	J. A. Johnson		
Arkansas	State of Ark.	J. B. Webster		
British Col.	British Columbia	W. H. Crowe		
California	San Francisco Bay	Theo. Lerch	1	19
California	San Diego	H. G. Larrick	1	9
California	Sacramento Valley	Earl E. White	2	40
California	San Joaquin Val.	C. D. LeMaster	4	49
California	Los Angeles	R. A. Forsythe	3	41
California	Northern	H. W. Cole		
Colorado	State of Colorado	J. A. Cunningham	1	16
England	State of England	Edwin Haynes		
Florida	State of Florida	John J. Earle	1	6
Georgia	Northern	H. J. West	1	15
Idaho	State of Idaho	E. B. Sherman	1	11
Illinois	Northern	F. DeAnguera	3	40
Illinois	So. Ia.-West. Ill.	Geo. W. Angel		
Illinois	Southern	P. T. Langan	1	16
Iowa	Northwestern	W. C. Butler		
Iowa	Southern	R. K. Eaton		

State	District	Vicegerent	No. of Concepts	No. of Initiates
Kentucky	Southwestern	W. K. Hall		
Louisiana	Central	H. D. Foose	1	13
Louisiana	Northern	F. A. Terzia		
Louisiana	Southern	R. A. McLaughlin	2	24
Louisiana	Central Eastern	W. H. Nally		
Louisiana	Southwestern	B. R. Moses		
Michigan	Detroit	F. E. Holland	1	5
Mississippi	All Mich. ex. Det.	F. A. McCaul	1	14
Mississippi	Northern	H. C. Bell	2	26
Mississippi	Southern	F. T. Batten		
Mississippi	Meridian	S. J. Aliebrook	2	12
Missouri	Eastern	W. G. Funck	1	12
Montana	Eastern	H. M. Yaw		
Montana	Butte Dist.	A. R. Graham		
Nebraska	State of Nebraska	M. F. Engelman	2	16
Nevada	State of Nevada	C. C. Bridgman		
New York	State of New York	P. J. Rumker		
North Dakota	State of N. Dak.	H. T. Alsop		
Ohio	Southern	H. Hollowell		
Ohio	Springfield	H. W. Ballinger	1	19
Ontario	Eastern	R. W. Webb		
Ontario	Western	H. Robinson		
Oregon	Western	J. R. Bertholt	2	35
Panama	All Panama	Wm. T. McCormick		
Philippine Isl.	Philippine Isl.	W. C. Scrini		
Saskatchewan	Northern	Geo. Sillers		
Scotland	Scotland	Col. James Lightbody		
Tennessee	Eastern	W. H. Murray	1	4
Tennessee	Western	L. F. Glass	1	8
Texas	Central	B. C. Varnor		
Texas	Western	R. Whitlock		
Texas	Southern			
Utah	State of Utah	Wm. Service	1	11
Washington	Western	J. S. Williams	1	9
West Virginia	State of W. Va.	N. D. Kaufman	2	8
Wisconsin	State of Wis.	D. S. Montgomery	1	22
Totals			46	553

Record of Work in Jurisdictions

From September 9, 1919, to August 1, 1920.

Jurisdiction	No. of Concepts	No. of Initiates
Jurisdiction No. 1—Under Snark of the Universe R. A. Hiscox, California, Nevada, Utah and Arizona; all foreign countries except Canada	12	179
Jurisdiction No. 2—Under Snark Hoo-Hoo Tom A. Moore; Northern half of Illinois, Michigan, Wisconsin, Ohio and Indiana	7	100
Jurisdiction No. 3—Under Junior Hoo-Hoo Ben S. Woodhead; New Mexico, Texas, Arkansas, Oklahoma, Louisiana, Mexico and Canada	3	37
Jurisdiction No. 4—Under Bojum Wm. P. McPhee; Colorado, Nebraska, Kansas, North and South Dakota	3	31
Jurisdiction No. 5—Under Scriverator Mark M. Elledge; Mississippi, Alabama and Georgia and Florida	11	103
Jurisdiction No. 6—Under Jabberwock W. P. Anderson; Missouri, Southern half of Illinois, Iowa and Minnesota	2	28
Jurisdiction No. 7—Under Custodian R. T. Williams; Delaware, District of Columbia, New York, Maryland, New Jersey, New England States, Pennsylvania, Eastern Canada		
Jurisdiction No. 8—Under Aronoper Geo. M. Cornwall; Washington, Oregon, Idaho, Wyoming, Montana, Western Canada	4	56
Jurisdiction No. 9—Under Gurdon N. J. Warner; Tennessee, North and South Carolina, Kentucky, Virginia and West Virginia	4	20
Totals	46	553

The above report shows that in number initiated Jurisdiction No. 1, under Snark Hiscox, holds first place. Jurisdiction No. 5, under M. M. Elledge, holds second. Jurisdiction No. 2, under Tom A. Moore, holds third. Jurisdiction No. 3, under Ben S. Woodhead, holds fourth. Jurisdiction No. 4, under Wm. P. McPhee, holds fifth. Jurisdiction No. 6, under W. P. Anderson, holds seventh. Jurisdiction No. 9, under N. J. Warner, holds eighth. Jurisdiction No. 7, under R. T. Williams, last.

Vicegerents' Record for Nine Places

Vicegerent	City	District	Members
1st: C. D. LeMaster	Fresno, Calif.	San Joaquin Valley	49
2nd: R. A. Forsythe	Los Angeles, Cal.	Los Angeles	41
*3rd: F. E. Auguera	Chicago, Ill.	Northern Ill.	40
*3rd: Earl E. White	Chicago, Ill.	Sacramento Valley	40
4th: Geo. W. Phalin	Tuscaloosa, Ala.	Western Ala.	39
5th: Joe Bertholt	Portland, Ore.	Western District	35
6th: H. C. Bell	Corinth, Miss.	Northern Miss.	25
7th: R. A. McLaughlin	New Orleans, La.	Southern La.	24
8th: S. L. Montgomery	Milwaukee, Wis.	Wisconsin	22
*9th: Theo. Lerch	San Francisco	San Francisco Bay	19
*9th: Homer Ballinger	Springfield, O.	Springfield Dist.	19

*Tied:
3rd Place—F. E. Auguera, Chicago, Ill.
Earle E. White, Sacramento Valley.
9th Place—Theo. Lerch, San Francisco.
Homer Ballinger, Springfield.

Members Whose Deaths Were Reported During the Year

No. Life	Name	Town
6041	A. Deutsch	San Antonio, Tex.
Hon.		
27	D. A. Fisher	Memphis, Tenn.
52	N. C. Durie	St. Louis, Mo.
127	H. D. Fletcher	Beaumont, Tex.
397	E. F. Porter	Pittsburg, Kan.
427	C. D. Bonedict	Chicago, Ill.
571	Geo. M. Griffen	St. Louis, Mo.
583	A. A. LeLaurin	Pino Bluff, Ark.
904	J. D. Bolton	Los Angeles, Calif.
1649	Chas. L. Whitmarsh	Minion, La.
2186	Robt. D. Inman	Portland, Ore.
2227	Whitney Nowton	Denver, Colo.
2385	Wm. C. Peters	Goshen, Ind.
3296	N. C. Kingsbury	New York City, N. Y.
3620	F. N. Ruse	Mobile, Ala.
3798	C. H. Barnes, Jr.	St. Louis, Mo.
4261	E. E. Porgous	Meridian, La.
4676	G. H. Yunker	Peoria, Ill.
5613	Chas. H. Limbach	Evanston, Ill.
5863	A. R. Russell	San Francisco, Calif.
6441	P. S. Horrall	Indianapolis, Ind.
6721	Wm. B. Wright	Pensacola, Fla.
7970	R. S. Robertson	Paducah, Ky.
8582	Louis Boland	Guthrie, Okla.
8741	E. B. Eckard	Carbondale, Ill.
9489	H. A. Crager	Orange, Tex.
9754	H. H. Snell	Birmingham, Ala.
12084	C. W. Muirhead	Weldon, Ark.
12686	C. C. Northern	Nashville, Tenn.
12723	E. G. Jarrett	Tampico, Mex.
12825	John H. Doickman	San Francisco, Calif.
16608	James C. Dozler	Baton Rouge, La.
16945	Miles D. Jameson	Portland, Ore.
17865	A. N. Durnoll	Zeta, Mo.
19421	J. T. Fletcher	Ft. Bayard, N. Mex.
20313	Solon Earle	Shreveport, La.
22260	Frank Stutzman	Williamsport, Pa.
22913	C. S. Scott	Phoenix, Ariz.
26510	R. S. Fuller	Lodi, Calif.
26876	R. Krakauer	El Paso, Tex.
27756	Chas. L. Knight	Mendocino, Calif.
28723	B. J. Robinson	Vicksburg, Miss.
28739	W. W. Lower	Roanoke, Va.
28810	G. W. Bulmer	Great Falls, Mont.
28894	J. E. Hoagland	Kiron, Ia.
28931	Guy A. Buell	San Francisco, Calif.
29003	E. W. Sherman	Watsonville, Calif.
29281	Wm. T. Bennette	Iuka, Miss.
29293	W. G. Ballman	St. Louis, Mo.
29317	H. C. Etheridge	Ashville, N. C.
29396	Chas. J. Pierz	Brooklyn, N. Y.
29737	John C. Clarke	San Francisco, Calif.
29776	F. A. Satterwhite	St. Louis, Mo.
29802	J. F. Jackson	Bunice, La.
29876	R. T. Rasmussen	Oakland, Calif.
29892	R. L. Hoagler	Chicago, Ill.
29999	L. H. Ballman	St. Louis, Mo.
30099	W. C. Gwh	Hayti, Mo.

Concatenation for Moberly

Splendid progress is being made for big concatenation, to be held at Moberly, Missouri, on the evening of November 10th, in connection with the Northeast Missouri Lumber Dealer Convention, which will convene at Moberly on the following morning.

Secretary Kingsbury of the Association, who is only a kitten, however, is in charge of the arrangements and is one of the most earnest and enthusiastic workers in planning for the success of the Hoo-Hoo concatenation.

The Supreme Snark Tully and Secretary-Treasurer Isherwood will attend. It is anticipated that many of the loyal Hoo-Hoo of St. Louis and the surrounding territory will attend, and it promises to be a rousing concatenation and meeting.

The program for the meeting of the associate members and lumbermen is one that will be of interest and of benefit to all who may attend, as the subjects that will be discussed are timely and fitting to the present conditions.

Vicegerent in Wisconsin

Brother E. A. Ehlert (3460), of Milwaukee, Wis., and one of the prominent and popular lumbermen of that city and of the State, has just been appointed as Vicegerent Snark, to succeed Brother D. S. Montgomery, newly elected Junior Hoo-Hoo of the Supreme Nine.

The credit for the rejuvenating of Hoo-Hoo in the State of Wisconsin is due to the splendid work on the part of Brother Montgomery. His splendid record and the support he will lend his successor point to good results.

In the appointment of Brother Ehlert Hoo-Hoo has promise of continued activities in Wisconsin and a great increase in membership and support for the Order.

Rousing Concatenation for Atlanta, Georgia

Vicegerent H. J. West, of the Atlanta District, advises that at a recent meeting they had completed their arrangements and program for a big concatenation to take place in Atlanta on Saturday evening, October 16th.

Brother West and his Black Cat Brigade plan on making this one of the largest and most interesting and successful concatenations ever staged in Atlanta, and anticipate at this time that they will have at least 25 to 30 candidates.

Secretary-Treasurer Isherwood has arranged to participate in this concatenation and also expects several of the officials of the Order in the South to be present.

Reinstatements From Sept. 3 to Oct. 15, 1920

No.	Name	Town
23678	E. O. Beyers	St. Louis, Mo.
10787	J. E. Meginn, Jr.	Mounds, La.
11616	F. B. Goebel	St. Louis, Mo.
26317	L. A. Tiemann	New Orleans, La.
13538	A. I. Buckwalter	Unon, Miss.
22382	B. R. Jullon	Casper, Wyo.
593	F. Hodges	Olathe, Kan.
16411	C. F. Close	St. Louis, Mo.
18058	G. P. Shehan	St. Louis, Mo.
25408	A. W. Hess	St. Louis, Mo.
25598	J. A. Brower	St. Louis, Mo.
1405	D. E. Chapin	Kansas City, Mo.
28207	E. E. Boehne	Galveston, Tex.
29625	A. W. Smith	St. Louis, Mo.
20245	C. Vetzon	Oakland, Calif.
2300	W. S. Dickason	Kansas City, Mo.
9205	E. R. Moore	St. Louis, Mo.
13118	H. W. Wagon	St. Louis, Mo.
20716	W. B. Dripps	Indianapolis, Ind.
22167	O. N. Pier	St. Louis, Mo.
27464	J. F. Herd	St. Louis, Mo.
29178	L. O. Smith	Detroit, Mich.
9207	C. F. Yegge	Evanston, Ill.
12296	E. C. Robinson	St. Louis, Mo.
29561	B. H. Carter	Minneapolis, Minn.
10157	H. K. Follansbee	Redford, Mich.
29769	P. C. Belleville	St. Louis, Mo.

WANTED—A NAME!
See Page 34.

Vicegerent of the Tuscaloosa District

Brother A. J. McEachern (30040), of the Allied Sales Corporation, Tuscaloosa, Ala., has been appointed Vicegerent Snark of the Tuscaloosa District, succeeding Brother George W. Phalin, of Tuscaloosa.

Brother McEachern is a very loyal and active Hoo-Hoo, and has taken a great interest in the activities in Tuscaloosa District in the past, and assures Hoo-Hoo of much action in the future in that District.

Brother Phalin is a loyal Hoo-Hoo and has made a record for the Tuscaloosa District that he can be proud of and one that is of great credit to the Order. He has set a rapid pace for his successor. He is now honored with appointment by the Supreme Scriverator, M. M. Elledge, of Jurisdiction No. 5, as a member of the Advisory Board—a new board created at the recent annual meeting, which assures the Order of continued support in that District.

Registration List

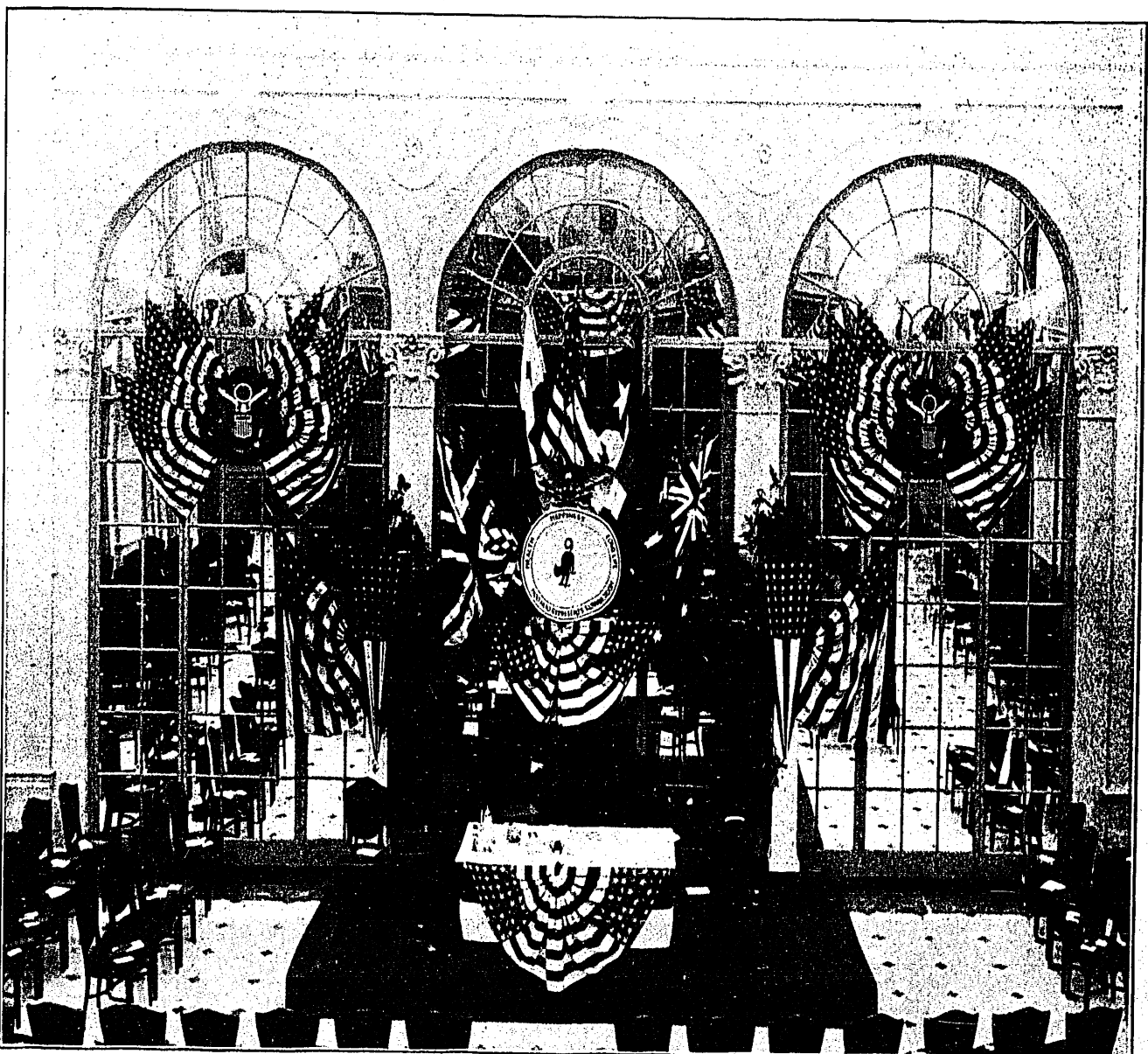
Table listing names and addresses of registrants, including P. T. Langan, A. H. Engler, W. N. Nixon, Q. N. Ortman, L. D. May, J. H. Cronan, Geo. W. Burgoyne, W. E. Landrum, I. Hartman, C. A. Gore, H. J. West, V. A. Schutte, W. T. Hicks, J. C. McGrath, H. H. Linner, J. A. Cramer, Walter Hugh Jones, S. J. Culler, Geo. E. Shipley, Geo. A. Cottrell, C. L. Duntz, R. M. Edwards, J. S. N. Parquhar, W. W. Kenower, W. F. Blederman, J. G. Simon, W. A. Zehnlecker, Ed Mungler, Geo. W. Walters, H. J. Kauffeld, Jr., C. P. Carpenter, E. Stringer, O. A. Pier, M. M. Ellodge, F. A. McCaul, P. F. Cook, R. A. Hiscox, W. C. Shoop, E. Goedde, E. H. Trump, C. R. Wm. Stephan, S. F. Garrett, H. C. Bell, H. W. Beckemeyer, F. M. Strickland, C. S. Brown, A. I. Bland, Frank Hodges, E. H. Johannung, Parson Supleh, A. E. Ahrens, C. P. Tomlinson, D. M. Tully, D. A. Read, Harry Altheide, M. A. Wasser, W. A. Hadley, B. R. Julien, E. O. Beyera, Eugene Bridgers, W. K. Hall, F. M. Baker, F. S. Robertson, W. S. Laumatein, K. C. Everts, C. K. Nixon, H. O. Timber, M. E. Hammen, George F. Funk, Carl W. DeFonough, Leon Herrick, H. L. Potter, Wm. F. Pfeffer, A. E. Smart, G. E. Matlhon, Sidney S. May, Chas. E. Marsh, Wm. Lothman, Jr., E. J. Langan, George Wilson Jones, D. E. Montgomery, J. E. Schwarz, H. F. Humes, R. S. Hinman, H. D. Foote, F. A. Terzin, L. F. Worland, Tom A. Moore, Joe L. Nichols, R. P. Brantford, E. J. McMahon, W. A. Fiddle, Al Hess, Wm. Hess, J. F. Herd, W. C. Heimbuecher, L. F. Winter, E. B. Wood, J. A. Meyer, T. C. Whitmarsh, L. O. Smith, W. L. Hoyer, Otto T. Pfeffer, Julius Seidel, G. P. Shehan, H. W. Wagon, W. B. Dripps, Harry A. Gorsuch, Chas. A. Down, Louis Reichert, N. H. Huey, Chas. H. Obrock, H. R. Isherwood, H. M. Willhite.

Table listing names and addresses of registrants, including W. L. Henry, B. L. Van Cleave, E. C. Lent, C. F. Clors, Chas. L. Schwartz, T. W. Ruddle, Geo. G. Geary, R. M. Morris, L. D. Reichert, Fred A. Gerber, John E. Mink, C. J. Bernauer, S. O. Herman, Louis Schumm, E. D. Jahring, C. E. Gillett, W. J. Riedling, H. C. Bull, W. E. Wood, J. D. Gowin, W. F. Bollman, F. W. Kunzle, H. A. Hoover, A. W. Smith, Marcus E. Sperry, E. E. Eversull, J. J. Sullivan, M. J. Mosher, S. M. Eaton, W. G. Schlerman, G. H. Marzani, F. M. Hinkley, J. R. Cakin, A. C. Goessling, Louis Kaseberg, Geo. Huthmacher, J. A. Brewer, A. B. Simonson, H. M. Willhite, P. T. Hecks, W. L. Henry, W. T. Nethery, W. W. Goodson, M. Beckenell, Chas. W. Spies, George Rixmann, W. P. Medill, Douglas Malloch, P. G. Pix, Clarence H. Howard, J. Arthur Alton.

Ladies' Registration, Hoo-Hoo 29th Annual

ST. LOUIS, SEPTEMBER 8, 9, 10

Table listing names of ladies registrants, including Mrs. P. T. Langan, Miss Veronica Fleming, Miss W. C. Trece, Mrs. R. F. Oldham, Mrs. J. P. Oldham, Mrs. Fitzgibbons, Laura Pinkerton, Mrs. C. P. Close, Miss Close, Mrs. T. W. Buldo, Miss Vera Ruddle, Mrs. Marnes, Mrs. Geo. G. Geary, Mrs. R. M. Morris, Mrs. W. H. Huning, Mrs. H. Schutte, Mrs. Reichert, Mrs. Fred A. Gerber, Mrs. John E. Mink, Mrs. L. G. Westerman, Mrs. C. J. Bernauer, Mrs. S. O. Herman, Mrs. P. J. Riedling, Miss H. Riedling, Mrs. E. C. Lent, Mrs. F. W. Klenzle, Miss Travls, Mrs. L. A. French, Mrs. C. P. Jennings, Mrs. Hugh Jones, Mrs. S. L. Cullen, Mrs. Roy M. Edmonds, Mrs. W. F. Blederman, Mrs. Ed Mungler, Mrs. H. J. Kauffeld, Mrs. L. M. Griffen, Mrs. O. A. Pier, Mrs. Anna Miller, Mrs. R. A. Hiscox, Miss Mervil Hiscox, Mrs. Edmond Goedde, Mrs. E. H. Trump, Mrs. H. C. Bell, Mrs. L. F. Garrett, Mrs. F. M. Strickland, Mrs. John Judd, Miss Bessie Judd, Mrs. E. Judd, Miss Barbara Hartman, Miss Irene Johns, Mrs. Frank Hodges, Mrs. E. H. Johannung, Mrs. A. E. Ahrens, Mrs. D. A. Read, Mrs. L. M. Tully, Mrs. Harry Altheide, Mrs. C. E. Price, Mrs. C. C. Mullen.



The Altar in the Grand Banquet Room of the Statler Hotel, in which the Convention Sessions and the Concatenation were held.

REMARKS OF SUPREME CHAPLAIN PETER A. SIMPKIN, FOLLOWING THE INITIATORY CEREMONY AT THE CONCATENATION, THURSDAY EVENING, SEPTEMBER 9th

The Supreme Snark, R. A. Hiscox, referring to the flags of the Allied and Associated Powers, placed together in an artistic manner on the wall, back of the Snark Station, called upon Reverend Peter A. Simpkin to make a few brief remarks apropos of the occasion. With all of the initiates standing at attention and a large audience remaining after the concatenation, Brother Simpkin spoke as follows: My Brothers: It is fitting now that as you stand within the circle of Hoo-Hoo your eyes should fall upon the massed flags that speak for all those fourteen lands in which Hoo-Hoo has organized life. Most of you stood a little while ago where these flags fluttered together in the place of struggle to emphasize the freedom of humanity and the unity of freemen the world around. The vision of the American youth that went massed under Old Glory, smiling on the way to sacrifice, we ought never to forget. Surely there amid the anguish you formed a vision of humanity and service for it. Tonight you have stepped into the circle of a wider life. It is not that less but more shall be the appeal of Old Glory, fluttering in the winds of God over this fair empire of Liberty, earth's proudest and happiest land, for through that primary loyalty the American can best serve the earth's widest family. Yet this group of beautiful flags, each crimson-dyed with freemen's blood, it is yours to catch the vision of world service and brotherhood. You remember how Tennyson said prophetically: "For I dipt into the future far as human eye could see, Saw the glory of the earth and all the wonders that should be, And the battle flags were folded, In the Parliament of man, The greatest in the world." Aye, it comes in bonds like those created here tonight; that you may follow the stream and be living free in this new day, love man and serve better your America, saying in your heart always as you look to the Stars and Stripes: "Land of Hope and Glory, Mother of the free, How shall we exalt thee, Who are born of thee? Wider yet and wider, May thy bounds be set, God who made thee mighty, Make thee mightier yet."

WANTED—A NAME!

There's much in a name! There are men of your acquaintance, no doubt, whose popularity has been enhanced by possession of a name, easy to speak and remember. And you doubtless know of some men whose names have interfered to an extent with their progress in business. There are cases in which such men appeal to the courts for permission to change a disadvantageous name.

Now the name of a journal is of especial importance to its success—whether that success be of an independent venture or of a journal designed to be the "organ" and enlightening medium of some group of men.

Getting more to the point, the question of a change of name of "The Bulletin" was broached at the Annual in St. Louis. It was agreed that the name means little. It doesn't "get across" with any specific idea concerning Hoo-Hoo or what this journal really means to Hoo-Hoo. It doesn't even suggest Hoo-Hoo or Lumberdom!

APPEAL TO THE "COURT"

This was the united opinion of the committees considering the name, "Bulletin." Changes were suggested, but it was more maturely decided that no out-of-hand decision should be made. Appeal to the "Court," composed of the

great body of Hoo-Hoo membership, was the course decided on—and here's the appeal:

A name for the "Bulletin" is wanted.

It should be a name resonant with the lofty purposes of Hoo-Hoo; suggestive of its potentialities for lumberdom.

It should be brief, easy to remember—in fact, hard to forget.

Every Hoo-Hoo is requested to submit suggestions to the Secretary.

The name deemed by the Supreme Nine most appropriate will be selected.

Suggestions should be in not later than December 1, 1920. Hoo-Hoo will, we are sure, give this their thought, for the good of the Order.

As the Order wishes to give to the successful contestants some token of esteem as a memento of the first, second and third best suggestions, prizes will be awarded as follows:

1st Prize: Pair Solid Gold Cuff Links.

2nd Prize: Sterling Silver Belt Buckle.

3rd Prize: Gold Plated Eversharp Pencil.

Each of these with the Hoo-Hoo emblem on it and appropriately engraved.

Big Concatenation at Marion, Ohio

The Hoo-Hoo of Marion and the surrounding territory have completed arrangements for a rousing concatenation to take place at Marion on Tuesday evening, October 26th. They have extended an invitation to Senator Harding, who is a member of the Order, to attend, which he promises to do if he is in the city.

Brother W. G. Lusch, of the Marion Lumber Company, is in charge of the arrangements and program, which assures all Hoo-Hoo of a splendid program and an interesting evening.

At a meeting of District No. 11 of the Ohio Lumber Dealers' Association held just recently at Bucyrus, O., Brother Lusch made the announcement as to the contemplated concatenation and secured nine applications at this one meeting.

A good class is anticipated, as the rat catchers not only in Marion but in the surrounding territories are searching collars and alloys for kittens, and it is anticipated that a class of 25 will be in readiness by October 26th to enter Hoo-Hoo Land to acquaint themselves with the mysteries and the manners of the Big Black Cat.

The Hoo-Hoo of Marion are loyal and enthusiastic and will put every effort forth to make this one of the largest and best concatenations ever staged in the State.

HOTEL HOO-HOO

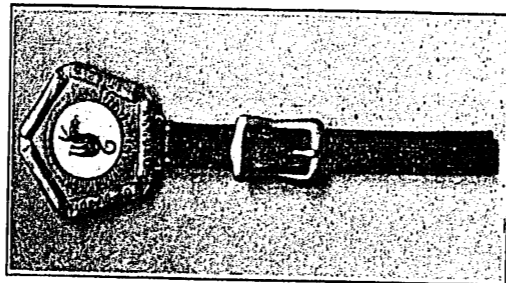
Wouldn't it be fine if it were possible for this organization to erect and own in each of the principal cities a Hotel Hoo-Hoo? But we are not going to spend any of our time thinking about building these hotels.

We started out about sixty days ago to establish through the members of this Order Hoo-Hoo hotel headquarters in the principal cities, and a large number have already been selected and named, but there are many to be heard from, and if hotel headquarters have not been selected in your city, it is up to you as a member to aid us in this great movement by advising immediately of your selection that we may name the hotel for your city or district at the earliest possible date, that this information may be made available to the members of your district and those of the country at large.

Through the Hoo-Hoo hotel headquarter movement we will establish that which we have never had before—A HOME FOR HOO-HOO IN EVERY CITY. And through this HOME we will promote a service that will not only be of interest and of aid to the members of that district, but to Brother Hoo-Hoo who may visit your city, or vice versa—the favors extended to you on your visits into other cities.

This movement is deservingly of your co-operation and support.

Write the Secretary-Treasurer—DO IT NOW.



Fob, Distributed at Annual by Hall & Brown Woodworking Machinery Co., St. Louis, Mo.

Parson Simpkin Is In Demand

All of those who had the opportunity of meeting and hearing the addresses made by Parson Simpkin, Supreme Chaplain of our Order, during our annual meetings will vouch for the statement that he "made good."

During his short stay in St. Louis, September 8th, 9th and 10th, he made four addresses. On Wednesday, September 8th, he addressed the Junior Chamber of Commerce; on the same date in the afternoon, the National Retail Lumber Dealers' Association; in the evening, the Osirian Cloister banquet; and another on Friday morning, September 10th, at the Business Session of the Order.

He made a lasting impression as an orator with all. Many insistent inquiries were made by various organizations as to the possibility of securing his services at later dates in connection with conventions and industrial organization meetings that we took the matter up with the Chaplain and have completed arrangements for bringing him back into the east shortly after the first of the year so these organizations could avail themselves of his services.

These arrangements have been completed and he is already booked for the last two weeks of January and the first three weeks of February. It apparently appears now that several of the organizations will meet with disappointment for they will not be able to secure him, as his time in the east is limited.

OMISSION

Owing to lack of space, we are obliged to omit in this issue complete reports of concatenations:

2143—Chicago, Ill., August 19th.

2144—Corinth, Miss., August 28th.

2145—Fresno, Cal., August 28th.

2146—Meridian, Miss., September 3rd.

All will appear in the next issue of The Bulletin.



OFFICERS OF THE ORDER



The Supreme Nine

SNARK OF THE UNIVERSE—L. M. Tully (21510), President, L. M. Tully Lumber Co., St. Louis, Mo.
 SENIOR HOO-HOO—F. E. Conner (20832), President, Sacramento Lumber Co., Sacramento, Calif.
 JUNIOR HOO-HOO—D. S. Montgomery (30285), Secretary, Wisconsin Retail Lumber Dealers' Association, Milwaukee, Wis.
 BOJUM—Wm. M. Beebe (8789), Beebe-Burton Lumber Co., Seattle, Wash.
 SCRIVENOR—M. M. Elledge (26427), M. M. Elledge Lumber Co., Corinth, Miss.

JABBERWOCK—H. D. Foote (13790), Foote-Burt Lumber Co., Inc., Alexandria, La.
 CUSTOCATIAN—John J. Earle (8530), Landeck Lumber Co., Tampa, Fla.
 ARCANOPER—C. E. Murphy (11378), Manager, Utah Lumber Co., Salt Lake City, Utah.
 GURDON—P. J. Wilson (28110), J. A. Hunter & Co., New York City, N. Y.

The Jurisdictions

JURISDICTION NO. 1—Under Snark of the Universe, L. M. Tully: Missouri, Southern Half Illinois, Iowa, Kansas, Indiana; all Foreign Countries and Canada with exception of British Columbia.
 JURISDICTION NO. 2—Under Senior Hoo-Hoo, F. E. Conner: California, Arizona, Nevada and New Mexico.
 JURISDICTION NO. 3—Under Junior Hoo-Hoo, D. S. Montgomery: Wisconsin, Minnesota, Northern Half Illinois, Michigan and Ohio.
 JURISDICTION NO. 4—Under Bojum, Wm. M. Beebe: Washington, Oregon, Idaho, Montana and British Columbia.

JURISDICTION NO. 5—Under Scrivenor, M. M. Elledge: Mississippi, Alabama, Tennessee, Kentucky and West Virginia.
 JURISDICTION NO. 6—Under Jabberwock, H. D. Foote: Louisiana, Texas, Arkansas and Oklahoma.
 JURISDICTION NO. 7—Under Custodian, J. J. Earle: Florida, Georgia, North Carolina, South Carolina and Virginia.
 JURISDICTION NO. 8—Under Arcanoper, C. E. Murphy: Utah, Colorado, Wyoming, Nebraska, North and South Dakota.
 JURISDICTION NO. 9—Under Gurdon, P. J. Wilson: New York, Delaware, District of Columbia, Maryland, New Jersey, Pennsylvania, New England States.

The House of Ancients

CHAS. H. McCABER (1), (Deceased).
 B. A. JOHNSON (2), Lumber World Review, Chicago.
 J. E. DEEBBAUGH (6), (Deceased).
 H. H. HEMENWAY (181), (Deceased).
 A. A. WHITE (162), (Deceased).
 N. A. GLADDING (99), E. C. Atkins & Co., Indianapolis, Ind.
 W. B. STELLWELL (3953), Southern Pine Co., of Georgia, Savannah, Ga.
 A. H. WEIR (2565), (Deceased).
 WM. H. NORRIS (1660), (Deceased).
 ED. M. VETMEIER, (Deceased).
 C. D. ROURKE (421), (Deceased).
 R. D. INMAN (2180), (Deceased).
 A. C. RAMSEY (233), Memphis, Dallas & Gulf Railroad Co., of Nashville, Ark.
 J. S. BONNER (5291), Humble Oil Refining Co., Houston, Tex.

PLATT B. WALKER (18), Editor, The Mississippi Valley Lumberman, Minneapolis, Minn.
 W. A. HADLEY (11586), The S. Hadley Lumber Co., Chatham, Ont., Canada.
 H. J. MILLER (3166), H. J. Miller Lumber Co., L. C. Smith Bldg., Seattle, Wash.
 E. STRINGER BOGGESS (7197), Clarksburg, W. Va.
 FRANK W. TROWER (12835), Trower Lumber Co., San Francisco, Calif.
 JOHN H. KIRBY (7778), Kirby Lumber Co., First National Bank Bldg., Houston, Tex.
 EMERSON D. TENNANT (13070), Vice-President Commercial Journal Co., Publishers of "Lumber," St. Louis, Mo.
 JULIUS SEIDEL (3229), Julius Seidel Lumber Co., St. Louis, Mo.
 W. A. PRIDDE (129), Beaumont Lumber Co., of Beaumont, Tex.
 R. A. HISCOX (1123), Hart-Wood Lumber Co., San Francisco, Calif.

Osirian Cloister

HIGH PRIEST OF OSIRIS—R. A. Hiscox, Manager, Hart-Wood Lumber Co., San Francisco, Calif.
 HIGH PRIEST OF PTAH—Peter A. Simpkin, Salt Lake City, Utah.
 HIGH PRIEST OF RA—W. A. Hadley, The S. Hadley Lumber Co., Chatham, Ont., Canada.
 HIGH PRIEST OF ISIS—W. A. Priddle, Vice-President, Beaumont Lumber Co., Beaumont, Texas.
 HIGH PRIEST OF SHU—Mark M. Elledge, M. M. Elledge Lumber Co., Corinth, Miss.

HIGH PRIEST OF THOTH—P. T. Langan, Langan Lumber Co., Cairo, Ill.
 HIGH PRIEST OF HATHOR—H. R. Isherwood, Secretary-Treasurer, Concatenated Order of Hoo-Hoo, St. Louis, Mo.
 HIGH PRIEST OF SED—Frank W. Trower, Trower Lumber Co., San Francisco, Calif.
 HIGH PRIEST OF ANUBIS—E. D. Tennant, Vice-President, Commercial Journal Co., Publisher of "Lumber," St. Louis, Mo.

Viceregent Snarks

ALABAMA—(Western District)—A. J. McEachern (30040), Allied Sales Corporation, Tuscaloosa, Ala.
 ALABAMA—(Central District)—E. W. McKinley (24579), Secretary Jefferson Lbr. Co., Birmingham, Ala.
 ALABAMA—(Southern District)—S. K. Taylor (10368), S. K. Taylor Lbr. Co., Mobile, Ala.
 ALBERTA, CANADA—(Southern District)—John M. Nelson (13875)—Cuddy & Nelson, Calgary, Alberta.

ARIZONA—John A. Johnson (24980), State of Arizona, Johnson & Koch, Phoenix, Ariz.
 ARKANSAS—J. B. Webster (24701), Secy. Arkansas Ass'n. of Lumber Dealers, 827 Southern Trust Bldg., Little Rock, Ark.
 AUSTRIA-LASIA—William G. Boorman (196), Berlin Machine Works, Sidney, N. S. W., Australia.

VICEGERENT SNARKS—Continued.

- BRITISH COLUMBIA**—(Coast District)—W. H. Crowe (29083), Sales Manager Federal Lbr. Co., Vancouver, B. C.
- CALIFORNIA**—(San Francisco Bay District)—Theodore Lerch (25466), Sales Manager Albion Lbr. Co., San Francisco, Calif.
- CALIFORNIA**—(San Diego District)—H. G. Larrick (28014), Sales Manager Benson Lbr. Co., San Diego, Calif.
- CALIFORNIA**—(Sacramento Valley District)—Earl White (23459), The California Door Co., Folsom, Calif.
- CALIFORNIA**—(San Joaquin Valley District)—C. D. LeMaster (29727), San Joaquin Mill Owners' Assn., Fresno, Calif.
- CALIFORNIA**—(Los Angeles District)—R. A. Forsyth (7453), Manager Safe Deposit Dept., Los Angeles Tr. & Savings Bank, Los Angeles, Calif.
- CALIFORNIA**—(Northern District)—H. W. Cole (27218), Manager The Little River Redwood Co., Butwinkle, Calif.
- COLORADO**—John H. Cunningham (23859), Secy. Cunningham Lbr. & Supply Co., Loveland, Calif.
- ENGLAND**—(Southern District)—Edwin Haynes, Timber Trades Journal, 8-11 Paternoster Row, London, E. C. England.
- GEORGIA**—(Northern Georgia District)—H. J. West (30315), West Lbr. Co., Atlanta, Ga.
- IDAHO**—E. B. Sherman (27446), C. R. Shaw Wholesale Co., Boise, Idaho.
- ILLINOIS**—(Northern District)—F. M. Baker, (25176), Hardwood Lumber Mills Co., Chicago.
- ILLINOIS**—Geo. W. Angel (28348), Southern Iowa-Western Illinois, Vice-president Hamilton Lbr. & Mill Co., Hamilton, Ill.
- ILLINOIS**—(Southern District)—P. T. Langan (2400), P. T. Langan Lbr. Co., Cairo, Ill.
- IOWA**—(Northwestern District)—W. C. Butler (22792), Roach & Muser Sash & Door Co., Sioux City, Ia.
- IOWA**—(Southern District)—Robert K. Eaton (12115), Missouri Lumber and Land Exchange Co., Des Moines, Ia.
- KENTUCKY**—(Southwestern District)—W. K. Hall (14314), W. K. Hall Lbr. Co., Fulton, Ky.
- LOUISIANA**—(Northern District)—Felix A. Terza (21950), General Sales Manager Parlor City Lbr. Co., Monroe, La.
- LOUISIANA**—(Southeastern District)—Robt. A. McLauchlan (27947), Associate Editor New Orleans Lumber Trade Journal, New Orleans, La.
- LOUISIANA**—(Central Eastern District)—W. H. Nally (26323), Hammond Lbr. Co., Hammond, La.
- LOUISIANA**—(Southwestern District)—B. R. Moses (15913), Secretary-Treasurer Anasco Lbr. Co., Lake Charles, La.
- MARYLAND**—(Eastern District)—Geo. R. Johnson (27795), Geo. R. Johnson, Wholesale Lumber, Knickerbocker Bldg., Baltimore, Md.
- MICHIGAN**—(Detroit District)—F. E. Holland (24373), Manager Detroit Sales Office W. R. Pickering Lbr. Co., 607 Lincoln Bldg., Detroit, Mich.
- MICHIGAN**—(State of Michigan, except Detroit)—F. A. McCall (24349), Secretary Michigan Retail Lbr. Dealers' Ass'n, Grand Rapids, Mich.
- MISSISSIPPI**—(Northern District)—J. C. Bell (21577), Corinth, Miss., Box 584.
- MISSISSIPPI**—(Hattiesburg District)—E. T. Batten (27714), Secretary-Treasurer Mississippi Pine Ass'n, Hattiesburg, Miss.
- MISSISSIPPI**—(Meridian District)—Samuel J. Allsbrook (30697), Southern Representative of Union Wholesale Lbr. Co., Meridian, Miss.
- MISSOURI**—(Eastern District)—W. G. Funck (18048), H. J. Shields & Co., Arcade Bldg., St. Louis, Mo.
- MONTANA**—(Eastern District)—H. M. Yaw (23724), Strum & Yaw, Great Falls, Mont.
- MONTANA**—(Butte District)—A. R. Graham (24659), 525 West Aluminum St., Butte, Mont.
- NEBRASKA**—Morton F. Engelman (28256), M. F. Engelman & Co., Omaha, Neb.
- NEVADA**—C. C. Bridgman (12128), Agent, Verdi Lumber Co., Reno, Nev.
- NEW YORK**—Fred J. Runkler (29200), F. Eckenroth & Son, 186 Lewis St., New York, N. Y.
- NORTH DAKOTA**—Harry T. Alsop (4238), Interior Lumber Co., Fargo, N. D.
- OHIO**—(Cincinnati District)—Harry A. Hollowell (3661), Hollowell & Co., Cincinnati, O.
- OHIO**—(Springfield District)—Homer Ballinger (30756), Clark County Lbr. Co., Springfield, O.
- ONTARIO**—(Western District)—Horace W. Robinson (21155), Pigeon River Lumber Co., Ft. William, Ontario.
- OREGON**—(Western District)—J. R. Berthoff (9758), Hart-Wood Lumber Co., Portland, Ore.
- PANAMA**—William T. McCormick (29329), Mgr., Robert Wilcox, Ancon Canal Zone, R. P.
- PHILIPPINE I.**—W. G. Scrim (25682), Kolambugan Lumber Co., Manila, P. I.
- SASKATCHEWAN**—(Northern District)—George Sillers (21890), Twelfth St., Saskatoon, Sask., Canada.
- SASKATCHEWAN**—(Southern District)—W. W. Wilson (28520), The Butley Lumber Co., Regina, Sask., Canada.
- SCOTLAND**—Col. James Lightbody, DSO (12798), F. A. Lightbody & Co., 8 Gordon St., Glasgow, Scotland.
- TENNESSEE**—(Eastern District)—W. H. Murray (28886), W. H. Murray & Co., Johnson City, Tenn.
- TENNESSEE**—(Western District)—L. E. Glass (25911), Tri-State Lumber Co., Memphis, Tenn.
- TEXAS**—(Central District)—B. C. Varner (13426), Varner Lumber & Shingle Co., Dallas, Tex.
- TEXAS**—(Western District)—Robert A. Whitlock (21391), El Paso Lumber Co., El Paso, Tex.
- UTAH**—William Service (11883), Morrison Merrill Lumber Co., Salt Lake City, Utah.
- WASHINGTON**—(Western District)—J. S. Williams (30421), Secretary, Shingle Branch, West Coast Lumbermen's Association, Henry Building, Seattle, Wash.
- WEST VIRGINIA**—W. D. Kaufman (14438), Special Agt. Purchasing Dept., B. & O. Ry., Elkins, West Va.
- WISCONSIN**—E. A. Ehlert (30460), 668 Forty-eighth St., Milwaukee, Wis.

Hoo-Hoo Hotel Headquarters

Selected to date as follows:

- Atlanta, Georgia Ansley Hotel
 Boise, Idaho Owyhee Hotel
 Boulder, Colo. Boulderado
 Cairo, Illinois Halliday Hotel
 Canon City, Colo. Strathmore
 Chicago, Illinois La Salle Hotel
 Cincinnati, Ohio Gibson Hotel
 Colorado Springs, Colo. Alamo Hotel
 Corinth, Mississippi Waldron Hotel
 Denver, Colo. Brown Palace
 Detroit, Michigan Stadler Hotel
 Ft. Collins, Colo. Northern Hotel
 Ft. Morgan, Colo. Curry Hotel
 Glenwood Springs, Colo. Denver Hotel
 Grand Junction, Colo. La Court Hotel
 Greeley, Colo. Camfield Hotel
 Elkins, West Virginia City Hotel
 Longmont, Colo. Imperial Hotel
 Grand Rapids, Michigan Pantlind Hotel
 Loveland, Colo. Lincoln Hotel
 Los Angeles, California Hayward Hotel
 Milwaukee, Wisconsin Wisconsin Hotel
 Pueblo, Colo. Vail Hotel
 Phoenix, Arizona Adams Hotel
 Saint Louis, Missouri American Hotel
 Salt Lake City, Utah Utah Hotel
 San Diego, California San Diego Hotel
 San Francisco, California Romona Hotel
 Springfield, Ohio Bancroft Hotel
 Sterling, Colo. Cole Hotel
 Trinidad, Colo. Columbia Hotel

Coming Concatenations

- Marion, Ohio, October 26th—W. G. Lusch in charge.
 Moberly, Mo., November 10th—Robert Kingsbury in charge.
 San Francisco, Cal.—Theodore Lerch, Vicegerent.
 Chicago, Ill.—F. M. Baker, Vicegerent.
 Macon, Ga.—John J. Earle, Tampa, Fla., Supreme Custocatian.
 Tampa, Fla.—John J. Earle, Tampa, Fla., Supreme Custocatian.
 Jacksonville, Fla.—John J. Earle, Tampa, Fla., Supreme Custocatian.
 Hattiesburg, Miss.—E. T. Batten, Vicegerent.
 Lake Charles, La.—B. R. Moses, Vicegerent.
 Oakfield, La.—H. D. Foote, Alexandria, La., Supreme Jabber-wock.
 Shreveport, La.—O. N. Cloud, Vicegerent.
 Dates omitted will be announced later.

WANTED—A NAME!

See Page 34.